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RFP No. 105620 - STREETCAR PROTOTYPE

OCTOBER 2006
PART III - PRICE PROPOSAL

STREETCAR PROTOTYPE

RFP NO. 105620

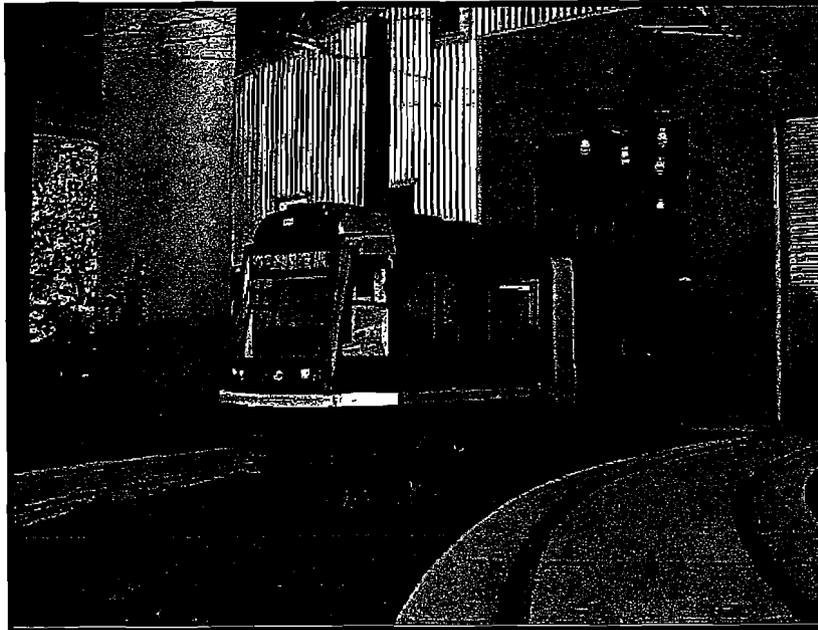
Addendum Nos. 1 - 4

Bid Date: October 12, 2006 by 4:00 pm

PRICE PROPOSAL TO:



City of Portland
Bureau of Purchases
1120 SW 5th Avenue, #750
Portland OR 97204



By:

Oregon Iron Works, Inc.
9700 S.E. Lawnfield Road - Clackamas, Oregon 97015
(503) 653-6300 Phone - (503) 653-5870 Fax
www.oregoniron.com

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PROPOSAL NO. 105620

FORM 7: PRICE PROPOSAL**I. BASE CONTRACT**

No.	Qty.	Description of Item	Price
1.	1	Prototype Streetcar	\$ 3,050,000
2.	Lump Sum	System Support	\$ 150,000
3.		TOTAL BASE CONTRACT PRICE (Sum Items No. 1 and 2)*	\$ 3,200,000

*Total Base Contract Pricing that exceeds \$3.2 million will not be considered.

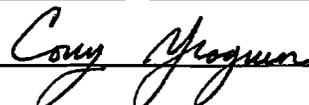
II. BASIS FOR PRICE PROPOSAL EVALUATION

1. Total Base Contract Price - Equal to Line 3 Section I Above	\$ 3,200,000
2. Spare Parts, Special Tools and Test Equipment (per attached item listing with prices)	\$ 366,390
Basis for Price Proposal Evaluation, Sum of Section II, Item Nos. 1 & 2	\$ 3,566,390

III. OPTIONS

No.	Qty.	Description of Item	Price
1.	1	Additional Streetcar	\$ 2,500,000

The Total Base Contract amount includes any and all financing or other costs associated with the estimated Payment Schedule presented in PART II PROPOSAL DEVELOPMENT SECTION B. PROPOSAL SUBMISSION Paragraph 5 Proposal Organization *Part II Sub-Part H Payment and Price Proposal* or Proposers alternate schedule attached hereto. **Proposer understands, acknowledges and accepts all risks associated with the detail of the payment schedule and that fact that all payments are subject to the timing and amount of congressional appropriation of federal funds, grant agreements and other details described herein.**

Date: October 11, 2006Signature: Name (Print): Corey J. YraquenTitle: President

Note: See following page for list of required attachments.

List of Recommended Spare Parts

Item	Pcs	Title	Manufacturer's type	Prices for the year 2006 (USD/pcs)	TOTAL Approximate prices for the year 2006 (USD)
1	1	Bellow complete set	0411 018 18	43,946 USD	43,946 USD
2	1	Master controller	82,005,835	29,902 USD	29,902 USD
3	1	Display	DT 4x20	13,592 USD	13,592 USD
4	2	Two-wing door with drive	25-302-0137-302	22,653 USD	45,306 USD
5	1	One-wing door with drive	25 302-0138-201	17,216 USD	17,216 USD
6	1	Bridgeplate - complete	NP03	22,200 USD	22,200 USD
7	1	Pantograph	EPDE 02-3100	17,850 USD	17,850 USD
8	1	Battery	3 PzF 240 ; 4 cells á 6V, 220Ah/20h, 185 Ah/5h	2,537 USD	2,537 USD
9	1	Knife switch	PPD 60	6,850 USD	6,850 USD
10	3	Axle collector	NSP 2	1,477 USD	4,431 USD
11	4	Brake discs	II 42749/1240	5,437 USD	21,747 USD
12	1	Hydraulic pressure control unit-complete	82,001,144	29,449 USD	29,449 USD
13	1	Communication unit	Set:19"RACK 3U/84HP, Power board, DAS 9,TBM, SYS 2/1, VAC-02, MCU	18,122 USD	18,122 USD
14	1	Windshield	Do 101 133*	1,812 USD	1,812 USD
	1	Glass	Do 101 632:1*	2,102 USD	2,102 USD
	1	Glass	Do 101 632:2*	2,093 USD	2,093 USD
	1	Front section glazing - set	Do 201 938=1	1,993 USD	1,993 USD
	1	Middle section glazing - set	Do 201 941=1	1,722 USD	1,722 USD
15	1	Seat	310 8000 0000 2	417 USD	417 USD
	1	Seat right	311 8005 0000 2	657 USD	657 USD
	1	Seat left	311 8004 0000 2	657 USD	657 USD
	1	Seat right with grip	311 8002 0000 2	720 USD	720 USD
	1	Seat left with grip	311 8001 0000 2	720 USD	720 USD
	1	Seat	312 8012 0000 2	1,142 USD	1,142 USD
	1	Seat	313 8010 0000 2	843 USD	843 USD
	1	Seat	312 8015 0000 2	1,078 USD	1,078 USD
16	1	Driver's seat	82,008,483	1,364 USD	1,364 USD
17	1	Air conditioning unit	82,004,022	25,384 USD	25,384 USD
18	1	Laminate body front	DO 101148=1*	2,990 USD	2,990 USD
19	1	HS Circuit breaker	UR 6 E 24 D3 130 E31 TDP	15,948 USD	15,948 USD
20	1	Contacto box A03	DO 101577=1	21,503 USD	21,503 USD
Sub-total					\$356,291 USD

Oregon Iron Works, Inc.

Portable Test Equipment

Item	Pcs	Title	Manufacturer's type	Prices for the year 2006 (USD/pcs)	Prices for the year 2006 (USD)
1	1	Card Reader	CP 12	1,019 USD	1,019 USD
2	1	Setting Gadget	NP 12	2,084 USD	2,084 USD
3	1	Sensor Tester	ST-12 HT	181 USD	181 USD
4	1	Tester Generator	TG 12.1 HT	245 USD	245 USD
5	1	Bridgeplate Deploy Force Tester	82,008,282	1,178 USD	1,178 USD
6	2	Record Cable	82,008,549	362 USD	725 USD
7	1	Polar Simulator	STN 26815	1,812 USD	1,812 USD
8	1	Connector Adapter	STN 26815	2,537 USD	2,537 USD
9	1	Connector Adapter	STN 27856	317 USD	317 USD
Sub-total					\$10,099 USD

Special Tools

As the streetcar will be compatible with the existing Portland Streetcar, we do not recommend the purchase of Special Tools.

Proposed Payment Schedule

Oregon Iron Works, Inc. accepts the estimated payment schedule as outline in the City of Portland's RFP No. 105620. See Section H of Part II Technical Proposal for more detailed information.

Oregon Iron Works, Inc.

Details of System Support Price

Testing	On site support for six (6) months of operational testing (after vehicle delivery).	\$100,000
Training	Operator, maintenance, servicing and trouble shooting training at Oregon Iron Works, Inc. or City of Portland Streetcar facilities.	\$ 32,500
Manuals	Parts Catalog, Operator, maintenance, servicing and trouble shooting, and training manuals.	<u>\$ 12,500</u>
	TOTAL:	\$150,000