### **Digital Inclusion strategies** Perry Gruber

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### The VITAL 21<sup>st</sup> Century Asset Citizen Centric Transformation

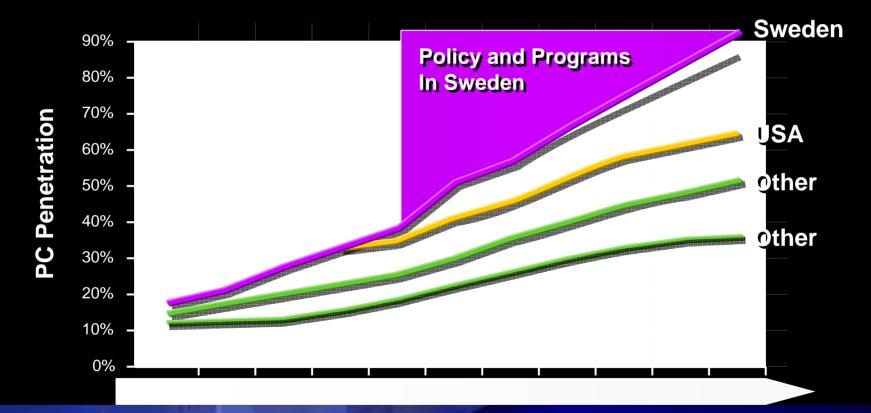




## Government Involvement Has Been Key



#### Sweden has highest reach in Europe at 90%





Sources: Intel Research Studies, for the US: Veronis Suhler US Interrnet Forecasts, Booz Allen Hamilton Analysis

## Four Overseas Digital Inclusion Programs



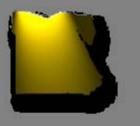
#### France

SPP: "a PC for a Coffee a day" Affordable, low interest bank loans. Government Logo & advertising University Wi-Fi build out + e-Learning.



Brazil "PC Conectado" Tax credits worth \$80M (\$150 per PC).

Gov't. sponsored marketing campaign

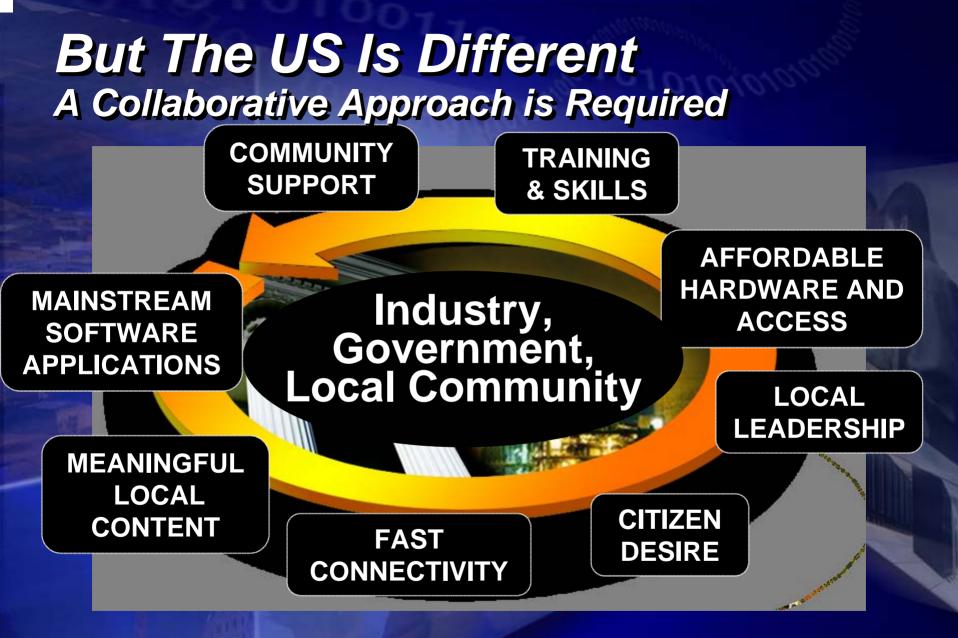


Egypt "PC for Every Home" Telco Bundle (PC, iNet access, training) PC financed through monthly phone bill.



#### Philippines

Low HH PC penetration, Hi Poverty "People's PC Program" launched 2003 Digital Inclusion; Economic Recovery





# The Three DI Success Components





### **Network Access**



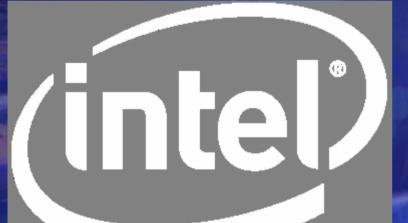




### Content







## How Can We Help?

ning Software



