

Neighborhood Housing Preservation Preference Policy Homeownership Update

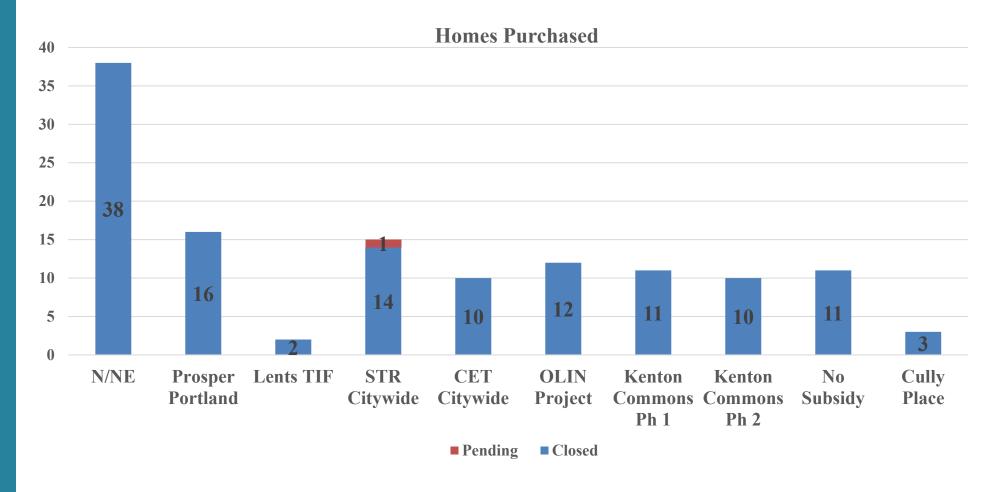
Presented by:

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Homeownership

Preference Policy Homeownership update

To date, 127 families have become first time homebuyers

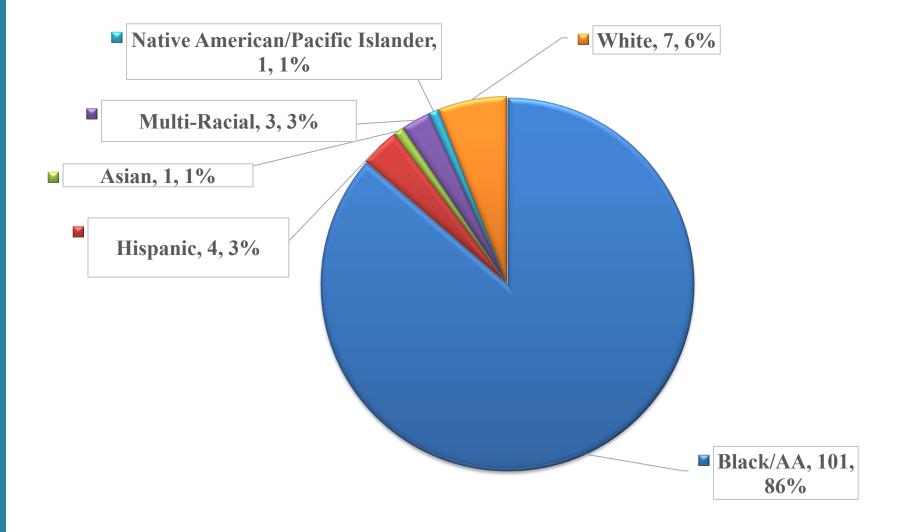


Data as of December 31, 2023

Race/ Ethnicity Demographics

117 Home Purchases

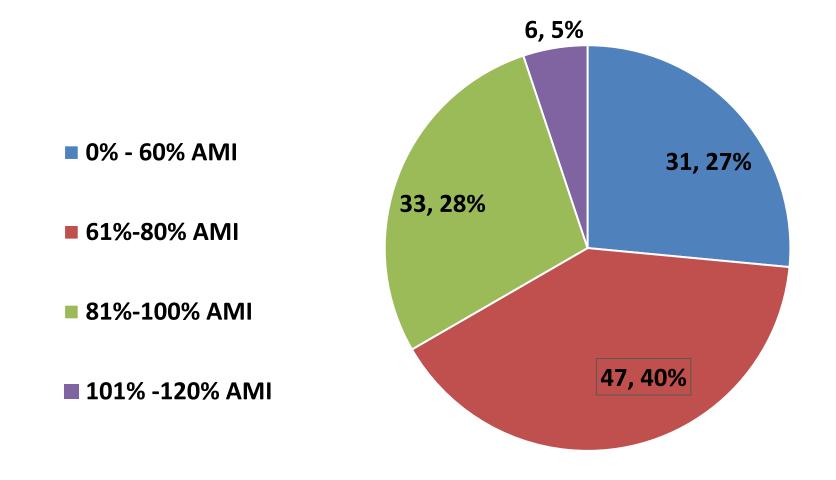
Preference Policy Homeownership update



Household Income Demographics

117 Total Home Purchases

Preference Policy Homeownership update



Home Repairs



Home Repair Programs

Grant ProgramsHome Repair Loan

Home Repair Programs

Grant Programs

- < \$10K</p>
- Grants
- Most moisture control repairs

Home Repair Loan

- Up to \$40K based on home equity
- Zero payment, zero interest, forgiven after 15 years
- Life, safety, and fire focus first

Home Repair Programs within N/NE

Grant Programs

- > FY 22/23 84
- > FY 21/22 74
- \rightarrow FY 20/21 71
- > FY 19/20 71
- > FY 18/19 91

Home Repair Loan

- > FY 22/23 0
- > FY 21/22 0
- > FY 20/21 4 spent all N/NE Interstate dollars and program on hold for a year.
- > FY 19/20 12
- ➤ FY 18/19 13

DPAL Down Payment Assistance



Down Payment Assistance Program

| | | Home | | | | |
|------------|--------|----------|-------|----------|------------|------------|
| Funding | | lmp. | | | Preference | |
| Type | Limit | Grant | AMI | Area | Policy | Notes |
| Interstate | | 10%- | | | | 3 bdr AMI |
| TIF | \$100K | 20% | <80% | N/NE | Yes | up to 100% |
| | | 10%- | 80%- | | | |
| Proper | \$100K | 20% | 120% | N/NE | Yes | |
| | | 10%- | | | | 3 bdr AMI |
| Lents TIF | \$80K | 20% | <80% | Lents | no | up to 100% |
| | | Aval. | | | | |
| | | \$5K but | | | | |
| CDBG | \$80K | not req | <80% | Citywide | no | |
| | | Aval. | | | | |
| | | \$5K but | | | | |
| STR | \$100K | not req | <100% | Citywide | Yes | |
| | | Aval. | | | | |
| | | \$5K but | | | | |
| STR | \$80K | not req | <100% | Citywide | no | |

Multiple Listing Service Data

12 mos ending May 2023

| | Home Sold | Average Price | Median Price |
|------------|--------------|------------------|-----------------|
| Interstate | 740.0 | \$ 559,636 | \$ 529,900 |
| Lents | 328.0 | \$ 391,611 | \$ 389,900 |
| Citywide | 8,674.0 | \$ 595,192 | \$ 524,000 |

Housing Contributions Affordability

| Household Income & Affordable Monthly Payment | | | | | |
|---|----------|----------|----------|----------|--|
| HHId Size | 1 | 2 | 3 | 4 | |
| 80% AMI | \$63,150 | \$72,200 | \$81,200 | \$90,200 | |
| 30% of Gross | \$1,579 | \$1,805 | \$2,030 | \$2,255 | |
| 40% of Gross | \$2,105 | \$2,407 | \$2,707 | \$3,007 | |
| 50% of Gross | \$2,631 | \$3,008 | \$3,383 | \$3,758 | |
| | | | | | |

Green = Low Risk Affordability

Yellow = Mid Risk Affordability

Red = High Risk Affordability

Challenges

- Home Prices
- Low inventory
- Interest Rates



Example

DPAL 3BR/2BA Purchase Price \$530,000 Down Payment \$90,000 \$440,000 Mortgage Loan Interest Rate 7% P&I Payment \$3,536 \$426 **Escrow Payment** TOTAL PAYMENT \$3,962

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| | | | | | |

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| Year | DPAL | Avg Home Price | % of down payment | Low Price | High Price | |
|------|---------|-------------------|--------------------|-----------|------------|--|
| rear | \$ | \$ | payment | LOWITICE | Tilgirrice | |
| 2017 | 80,000 | 324,602 | 24.65% | 312366 | 339614 | |
| | \$ | \$ | | | | |
| 2018 | 100,000 | 333,900 | 29.95% | 285000 | 479500 | |
| | \$ | \$ | | | | |
| 2019 | 100,000 | 338,616 | 29.53% | 250000 | 450000 | |
| | \$ | \$ | | | | |
| 2020 | 100,000 | 357,828 | 27.95% | 275000 | 479000 | |
| | \$ | \$ | | | | |
| 2021 | 100,000 | 412,750 | 24.23% | 299000 | 522000 | |
| | \$ | \$ | | | | |
| 2022 | 100,000 | 432,900 | 23.10% | 385000 | 515000 | |
| | | | avg % DPAL for the | | | |
| | | | 26.95% past 6 yrs | | | |

Recommendations

Increase N/NE DPAL to \$150,000

Increase Lents DPAL to \$100,000

Questions?