

Income Statement - 2019 Budget, 2018 Budget, 2017 Actual

For Years Ending June 30

CLEAN & SAFE, INC

	2019 Budget	2018 Projection	2018 Budget	2017 Actual
HOLIDAY LIGHTS				
Holiday Lights & Amenities Revenue:				
Contract Income	556,871	532,382	528,384	521,093
Contributions Income	0	0	0	54,867
Interest Income	0	0	0	9
Total Holiday Lights & Amenities Revenue	556,871	532,382	528,384	575,969
Holiday Lights & Amenities Expenses:				
Sal/Tax/Ben - Downtown Services	31,681	33,333	30,758	39,305
Sal/Tax/Ben - Shared Administration	9,498	14,432	12,686	14,110
Direct Expenses	311,582	299,728	286,582	277,739
Operating Expenses	8,369	9,153	7,205	9,454
City Processing Fee	6,960	6,767	6,642	6,557
Donations	0	0	0	54,866
Depreciation / Bad Debt Expense	14,400	13,513	7,400	8,409
Total Holiday Lights & Amenities Expenses	382,491	376,926	351,273	410,440
Increase in Net Assets from Operations	174,381	155,455	177,111	165,529
Donation to Reserves, non-cash				275,000
Expenditures from Reserves		0		-7,680
Increase (Decrease) in Net Assets (Hol Lghts)	174,381	155,455	177,111	432,849
CLEAN & SAFE DISTRICT				
C&S Revenue:				
Contract Income - C&S Fees	5,031,531	4,719,268	4,511,045	4,365,470
Income - Other	0	0	0	100
Advertising	0	0	0	0
Interest Income	0	0	12,000	16,208
Total C&S Revenue	5,031,531	4,719,268	4,523,045	4,381,778
C&S Personnel Expenses:				
Sal/Tax/Ben - Government Relations	141,482	129,459	148,072	137,577
Sal/Tax/Ben - Downtown Services	427,878	406,206	438,090	440,272
Sal/Tax/Ben - Ambassadors	210,595	206,348	186,624	157,802
Sal/Tax/Ben - Communications	120,037	75,594	106,964	96,311
Sal/Tax/Ben - Shared Administration	269,820	358,787	362,836	312,781
Total C&S Personnel Expenses	1,169,812	1,176,394	1,242,586	1,144,743
C&S Direct Expenses:				
Direct Expenses - Maintenance	838,602	732,077	745,290	696,642
Direct Expenses - Security	2,091,818	1,989,568	1,989,618	1,922,036
Direct Expense - Social Services Outreach	0	0	0	0
Direct Expense - Mall	70,456	68,400	68,400	66,412
Direct Expense - Real Change / Spare Change	0	0	0	716
Direct Expenses - Mktg/Retail/Cent City	53,500	41,318	78,290	55,717
Direct Expenses - Comm Court	0	0	0	118
Administration Fee	52,530	51,200	51,000	51,000
Total C&S Direct Expenses	3,106,906	2,882,563	2,932,598	2,792,641
C&S Operating Expenses:				
Operating Expenses	277,425	337,357	261,155	257,972
City Processing Fee	94,959	88,908	80,397	54,609
Bad Debt Expense	0	257	0	0
Donations	0	0	0	0
Depreciation Expense	0	0	0	0
Total C&S Operating Expenses	372,384	426,522	341,552	312,581
Total C&S Expenses	4,649,102	4,485,479	4,516,736	4,249,965
Increase in Net Assets from Operations	382,429	233,789	6,309	131,813
Gains (Losses) from Investments		12		-12
Expenditures from Reserves		-89,062		-212,679
Increase (Decrease) in Net Assets (C&S)	382,429	144,739	6,309	-80,878
Combined Increase (Decrease) in Net Assets	556,810	300,195	183,420	351,969

R1