

Neighborhood Housing Preservation Homeownership Update

Presented by:

John Trinh, Neighborhood Housing Preservation Manager Ira Bailey, NHP Housing Program Coordinator

Homeownership

Preference Policy Homeownership update

To date, 125 families have become first time homebuyers

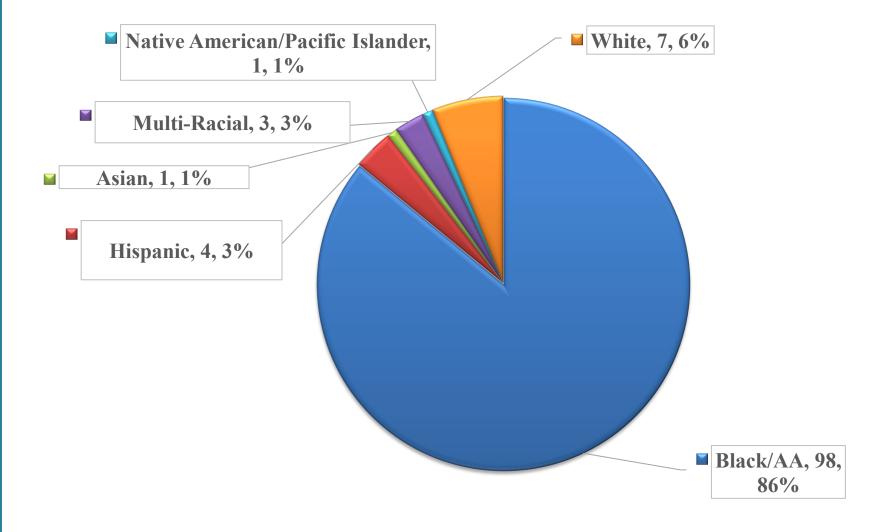


Data as of August, 2023

Race/ Ethnicity Demographics

114 Home Purchases

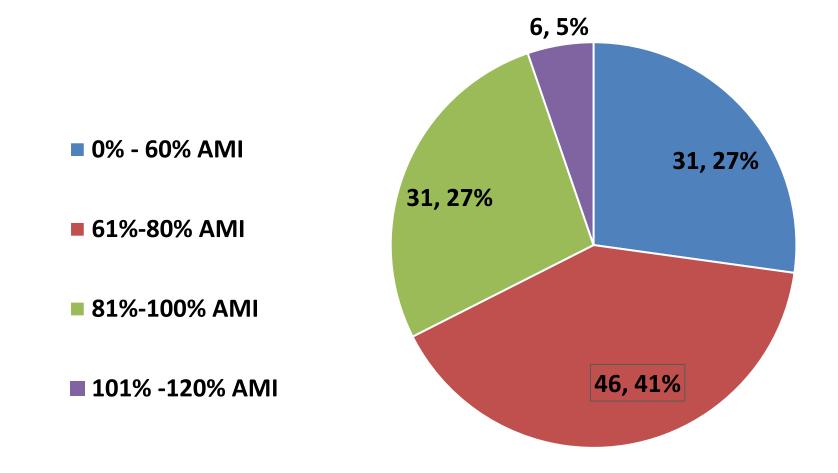
Preference Policy Homeownership update



Household Income Demographics

114 Total Home Purchases

Preference Policy Homeownership update



Homeownership Asset Preservation Program (HAPP):

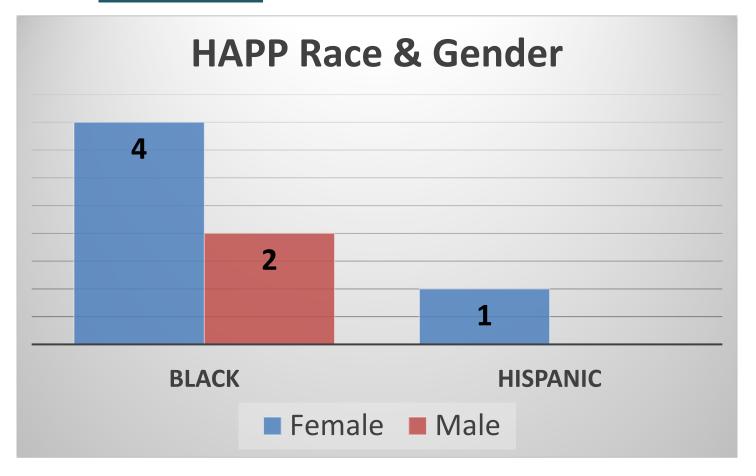
Accomplishments: July 1, 2023 thru September 30, 2023

- 3 estate planning educational workshops
 - 9 households attended
- 9 program participants enrolled
 - > 7 households had issues addressed through legal services (wills or trusts completed, title issues resolved, etc.)

Homeownership Asset Preservation Program

9 New Homeowners Enrolled between 7/1/2023 and 9/30/2023

7 Homeowners Served between 7/1/2023 and 9/30/2023





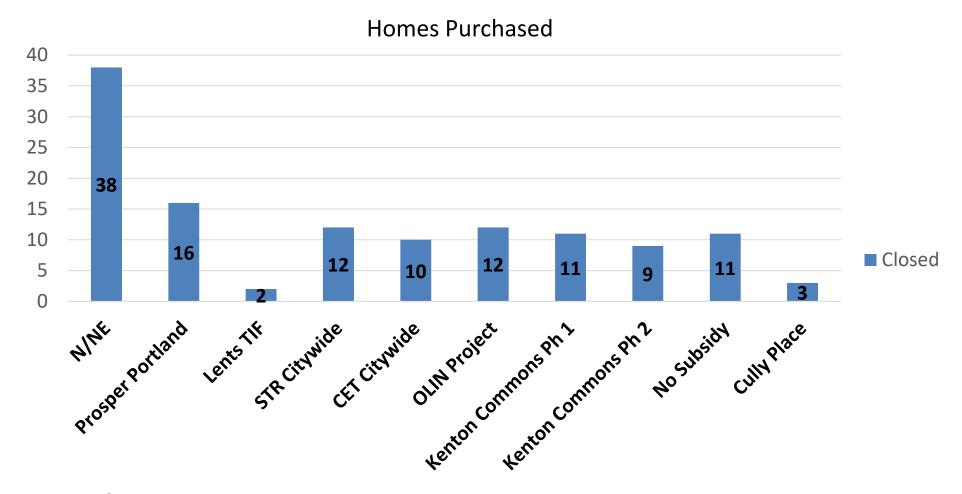
DPAL Recommendation

Ira Bailey, Housing Program Coordinator John Trinh, NHP Manager

Homeownership

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Data as of August, 2023

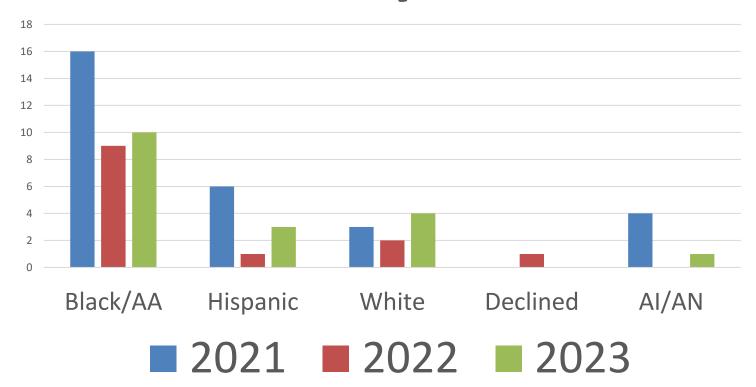
Down Payment Assistance Program

		Home				
Funding		lmp.			Preference	
Type	Limit	Grant	AMI	Area	Policy	Notes
Interstate		10%-				3 bdr AMI
TIF	\$100K	20%	<80%	N/NE	Yes	up to 100%
		10%-	80%-			
Proper	\$100K	20%	120%	N/NE	Yes	
		10%-				3 bdr AMI
Lents TIF	\$80K	20%	<80%	Lents	no	up to 100%
		Aval.				
		\$5K but				
CDBG	\$80K	not req	<80%	Citywide	no	
		Aval.				
		\$5K but				
STR	\$100K	not req	<100%	Citywide	Yes	
		Aval.				
		\$5K but				
STR	\$80K	not req	<100%	Citywide	no	

Past 3 Years Data

	2021	2022	2023
Black/AA	16	9	10
Hispanic	6	1	3
White	3	2	4
Declined		1	
AI/AN	4		1
	29	13	18

DPAL by Race



Challenges

- Home Prices
- Low inventory
- Interest Rates



Multiple Listing Service Data

12 mos ending May 2023

	Home Sold	Average Price	Median Price
Interstate	740.0	\$ 559,636	\$ 529,900
Lents	328.0	\$ 391,611	\$ 389,900
Citywide	8,674.0	\$ 595,192	\$ 524,000

Housing Contributions Affordability

Household Income & Affordable Monthly Daymont						
Household Income & Affordable Monthly Payment						
HHId Size	1	2	3	4		
80% AMI	\$63,150	\$72,200	\$81,200	\$90,200		
30% of Gross	\$1,579	\$1,805	\$2,030	\$2,255		
40% of Gross	\$2,105	\$2,407	\$2,707	\$3,007		
50% of Gross	\$2,631	\$3,008	\$3,383	\$3,758		
	Green = Low Risk Affordability					

Yellow = Mid Risk Affordability

Red = High Risk Affordability

Housing Contributions Affordability

Household Income & Affordable Monthly Payment					
HHId Size	1	2	3	4	
100% AMI	\$80,080	\$91,520	\$102,960	\$114,400	
30% of Gross	\$2,002	\$2,288	\$2,574	\$2,860	
40% of Gross	\$2,669	\$3,051	\$3,432	\$3,813	
50% of Gross	\$3,337	\$3,813	\$4,290	\$4,767	
	Green = Low Risk Affordability Vollow = Mid Bick Affordability				

Yellow = Mid Risk Affordability

Red = High Risk Affordability

Example

\$100,000 DPAL - Current				
	3BR/2BA			
Purchase Price	\$530,000			
Down Payment	\$90,000			
Mortgage Loan	\$440,000			
Interest Rate	7.25%			
P&I Payment	\$3,008			
Escrow Payment	\$717			
TOTAL PAYMENT	\$3,725			

Requested

\$125,000 DPAL - Requested			
	3BR/2BA		
Purchase Price	\$530,000		
Down Payment	\$112,500		
Mortgage Loan	\$417,500		
Interest Rate	7.25%		
P&I Payment	\$2,847		
Escrow Payment	\$556		
TOTAL PAYMENT	\$3,403		

Needed

\$200,000 DPAL - Needed				
	3BR/2BA			
Purchase Price	\$530,000			
Down Payment	\$180,000			
Mortgage Loan	\$350,000			
Interest Rate	7.25%			
P&I Payment	\$2,387			
Escrow Payment	\$556			
TOTAL PAYMENT	\$2,943			

Housing Contributions Affordability

Household Income & Affordable Monthly Payment					
HHId Size	1	2	3	4	
80% AMI	\$63,150	\$72,200	\$81,200	\$90,200	
30% of Gross	\$1,579	\$1,805	\$2,030	\$2,255	
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50% of Gross	\$2,631	\$3,008	\$3,383	\$3,758	
	Green = Low Risk Affordability				
	Vallour - Mid Diels Afferdebility				

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Year	DPAL	Avg Home Price	% of down payment	Low Price	High Price
rear	\$	\$	paymone		1110
2017	80,000	324,602	24.65%	312366	339614
	\$	\$			
2018	100,000	333,900	29.95%	285000	479500
	\$	\$			
2019	100,000	338,616	29.53%	250000	450000
	\$	\$			
2020	100,000	357,828	27.95%	275000	479000
	\$	\$			
2021	100,000	412,750	24.23%	299000	522000
	\$	\$			
2022	100,000	432,900	23.10%	385000	515000
				avg % DPAL	for the
			26.95%	past 6 yrs	

Recommendations

Increase N/NE DPAL to \$125,000

Increase Lents DPAL to \$100,000

Questions?