Disparity Study – Overview and Key Results



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Overview

- Background
 - > 1995 Oregon Regional Consortium Disparity Study
 - > Adoption of the Fair Contracting and Employment Strategy
- Selection Process & Study Team
 - BBC Research & Consulting
 - FM Burch & Associates, Group AGB, Montesi & Associates, Holland + Knight, Customer Research International
- Timeline and Public Process
 - Commissioner Fish's Advisory Group
 - > Public Comment on draft report



Key Results – Evidence

- City of Portland
 - > Current programs have a positive effect on MBE/WBE utilization
 - Some disparities found when programs do not apply
 - Disparities on City prime contracts outside of the Sheltered Market Program
- Portland Development Commission
 - Current programs have a positive effect on owned contracts
 - Evidence of disparities of some contracts even where programs applied
- Marketplace conditions
 - Evidence of disadvantages for minorities and women compared to other local firm owners



Key Results – Narrow-tailoring and neutral efforts

- Narrow-tailoring of programs
 - > Seriously consider race-neutral means
 - > Limit remedy to groups where there is evidence of discrimination
 - > Flexibility and duration of the relief
 - Relationship of goals to labor market
 - Consider third party impact
- Race- and gender-neutral measures
 - Continue and expand neutral efforts
 - Examples include technical assistance, workforce programs, mentor-protégé programs and smaller contracts



Key Results – Other programs

- City prequalification
- Remove barriers due to:
 - Bonding
 - Insurance
- Consider changes to
 - Sheltered Market Program
 - Good Faith Efforts
 - Business Equity Program
- Consider programs for prime contracting



Gathering information – Utilization

- Using City and PDC contract data
 - > July 2004 through June 2009
 - The relative proportion of contract dollars that went to minority- and women-owned firms
 - Construction contracts and professional services
- Utilization interviews
 - Primary line of work
 - Ownership status (minority- or women-owned)



Gathering Information – Availability analysis

- Determine the relative availability of minority- and women-owned firms
- Custom census approach
- Based on information from several sources including:
 - > Availability interviews
 - Certification information
 - Dun & Bradstreet
 - Matched available firms contract-by-contract to City and PDC work
 - Upheld in recent court decision within Ninth Circuit



Gathering information – Availability example for one contract piece

- Contract details
 - Subcontract on a City contract
 - Electrical work
 - > \$20,000
 - Contract date in 2009
- Based on the availability database
 - > 140 firms are available for the contract piece
 - > 33 MBE and WBE firms are available for the contract piece
 - > Availability estimate for this contract piece is 23.6%
- Repeat this process for all contract pieces and produce a dollar weighted average



Gathering information – Marketplace conditions

- Compiled information from a variety of sources
 - U.S. Census Data
 - > American Community Survey
 - Survey of Small Business Finances
 - Survey of Business Owners
 - > Home Mortgage Disclosure Act (HMDA) data



Gathering information – Anecdotal evidence

- In-depth interviews
 - 60 in-depth interviews with business owners, representatives of trade associations and other knowledgeable people
- Telephone interviews
 - Collected qualitative information from thousands of local minority-, women- and majority-owned firms



Gathering information – Public feedback

- Solicited feedback via online methods
 - PDC website
 - City of Portland website
- Public forum on April 21, 2011
 - Comment cards (25+)
 - Oral remarks (20+ speakers)
 - Prepared written comments (20+ documents/emails)
- Study team response
 - Included information in report
 - Clarified report sections



- Review recommendations
- Consider changes to City and PDC programs
- Continue to measure and evaluate success of programs



City Immediate Actions

- Outreach: Conducts quarterly outreach events, issue electronic notifications of solicitations, assist general contractors with outreach for subcontracting opportunities.
- Forecasting: Initiate bureau representative meetings and look for alternative contracting opportunities as appropriate to encourage maximum opportunities for minority- and women-owned firms.
- Graduate all current Sheltered Market contractors (October 2011). Cease the SMP as it currently exists and create an improved and strengthened program to replace it.
- Review and revise the Contractor Prequalification Program.
 - All project specific special prequalification requires evaluation and approval before being applied.
 - Applications \$250,000 and under will be based upon bonding capacity and evaluation of additional criteria will not apply.



City Next Steps

 Fair Contracting Forum, Other Organizations(OAME, NAMCO, Minority Chambers), City Bureau's, PDC

Review guidance provided by the Disparity Study

 Bring forward recommendations to expand and strengthen equity programs