

## MEMORANDUM

To: Portland City Council  
From: David Wu  
Subject: Portland-Suzhou Sister City Relationship  
Date: April 8, 1988

After three years of effort by numerous citizens of Portland, we are now prepared to the Portland-Suzhou Sister City Relationship for official City Council approval. This potential sister city relationship will benefit Portland in several ways.

First, Suzhou is a city which has been revered in Chinese culture for over 2,000 years. In any future dealings between citizens of Portland and the Chinese, a reference to Suzhou is one which will be impressive to our Chinese counterparts. In effect, citizens of Portland can piggyback upon the notoriety of Suzhou.

Second, Suzhou is now the fourth leading economic region in China. Beyond its raw economic productivity, Suzhou is well placed to trade with foreign countries because of substantial hard foreign currency earnings derived from tourism, silk, and food exports.

In satisfaction of the criteria established by this city council for sister city relationships, Suzhou, as part of the People's Republic of China, has established diplomatic relations with the United States. Suzhou has no other sister

city in the United States. Portland does not have another sister city in China. Portland and Suzhou are roughly of the same size, and each city is one which values culture and a high quality of life. Finally, our Sister City Association is establishing cultural, educational, economic and social exchanges with Suzhou.

We have now involved several hundred citizens of Portland and have raised approximately \$1,700 to support Portland-Suzhou sister city activities. Our Association has been incorporated as an Oregon non-profit entity, and we are in the process of applying for federal non-profit status.

In light of our record of accomplishment over the past three years, we hereby respectfully request official approval of the Portland-Suzhou sister city relationship by this honorable city council.

## SIMILARITIES BETWEEN PORTLAND AND SUZHOU

1. The most important similarity between Portland and Suzhou is a commitment to and tradition of a high quality of life through investment in the civic and natural environment.
2. The population of Suzhou within its former city walls and of the City of Portland are roughly similar (plus or minus 10% from 500,000).
3. Both cities are port cities.
4. Both cities are the center of major export industries and relatively accustomed to international trade.
5. Both cities have growing electronics industry belts.
6. Portland, with its focus on the Willamette and edging on the Columbia, looks to water, as does Suzhou, with its many canals (the Grand Canal forms the old Suzhou city moat) and harbor on the Yangtze.

CURRENT AND PLANNED ACTIVITIES FOR 1988  
PORTLAND-SUZHOU SISTER CITY ASSOCIATION

1. Publication of Quarterly Newsletter, first issue Winter, 1988 (Spring issue due in May)--circulated to 200 to 300 people.
2. Membership drive to increase individual and corporate membership.
3. Sponsorship of Higher Education exchange between a consortium of six Portland area colleges and universities and Suzhou University--currently in progress, first students in fall 1988.
4. Sponsorship of Silk and Embroidery Exhibition of works from Suzhou in Portland--currently in progress, exhibition planned for 1989.
5. Assistance with business and technical negotiations--currently ongoing in metallurgy, electronics, and water pollution control.
6. Assistance with hosting Mayoral Delegation from Suzhou visiting Portland during our 1988 Rose Festival in order to sign proposed Sister City Agreement.
7. Planning for exchange of liason persons/representatives between Portland and Suzhou.
8. Planning and exploration of feasibility of Classical Chinese Garden (Suzhou style) to be built in downtown Portland.

MEMORANDUM

Date: April 8, 1988

To: The Portland City Council

From: Ray M. Helterline

Subject: Potential Economic Benefits of Having a Sister City Relationship with Suzhou

I have been requested by David Wu, Chairman of the Portland-Suzhou Sister City Association, to draft a brief memo to the City Council concerning the potential economic benefits to the Portland area of establishing a sister-city relationship with Suzhou. I should perhaps preface my remarks with a brief explanation of how I came to acquire some knowledge of the economy of Suzhou. I am employed in the International Banking Division of U.S. National Bank of Oregon where my responsibilities include, among other things, handling our bank's relations with China. In late May of 1987 I made a trip to China together with my Chinese-speaking associate, Maria Chen Fulkerson. During this trip we spent two days in Suzhou, where we had the honor of delivering a letter from Mayor Bud Clark to Yu Xing De, the Mayor of Suzhou, concerning sister-city relations. While in Suzhou we had the opportunity to talk with a number of people in various public agencies concerned with international trade and investment and also were privileged to spend close to an hour talking with Mayor Yu about his economic goals for the city and how cooperation with Portland's business community might facilitate those goals. Among those agencies with which we had discussions were: The Suzhou Foreign Economic Relations and Trade Committee, the Foreign Affairs Office, the Bank of China -- Suzhou Branch, and the Suzhou Municipal People's Government. Since we were aware of the possibility of the establishment of sister-city relations with Suzhou, our objective as business people was to ascertain what the basis of the local economy was and what the prospects for meaningful interaction with Oregon companies were. Prior to coming to Suzhou we spent four days in Nanjing, the capital of Jiangsu Province in which Suzhou is located. It is in Nanjing that the major decision-making bodies for economic affairs, both foreign and domestic, in Jiangsu Province are located. There we had extensive discussions with the public corporations with which American traders and investors would most likely deal should they enter in to business activities in Suzhou. Among the corporations we called on were: Jiangsu International Trust and Investment Corp. (JITIC), Jiangsu Foreign Trade Corp., and the Commission for Foreign Economic Relations and Trade for Jiangsu Province.

Before getting into the specifics of what I learned about the economy of Suzhou and its prospects for Oregon businesses, I should like to begin with a general caveat. China is a very difficult country in which to do profitable business. In the past two years foreign business activities in China have been made difficult by an acute foreign exchange shortage and a political paralysis caused by the lead-up to the Party Congress held last fall. The deficit on the balance of trade has now been eliminated. The political problems accompanying the selection of the new leadership (in which the "opening to the outside world" had become a political football) seem to

have been in good part resolved. Hence I suspect that business conditions will improve in China, but I wouldn't bet the ranch on it. I make these remarks because I would not wish to mislead the City Council into thinking that this sister-city relationship represents a bonanza to local businesses. Indeed I think the compelling reasons for establishing a sister city relationship with Suzhou relate to its rich cultural heritage. After giving this caveat about business in China, however, I would go on to say this: I think Suzhou and the lower Yangtze delta is one of the most promising areas in China from an economic perspective, and Portland would be quite lucky to build a relationship with this region.

#### ECONOMIC ATTRACTIONS OF SUZHOU

The world thinks of Suzhou as the "Venice of the East" -- a charming city of waterways and incomparable gardens. This old Suzhou covers 33 sq. km. and has approximately 700,000 residents. The Municipality of Suzhou, with which we would have the sister-city relationship, covers 8,500 sq. km. and has a population of 5.5 million. Suzhou has the fourth largest volume of industrial output of any city in China, following Shanghai, Beijing, and Tianjin. Portland, for all its charms, is hardly the fourth largest industrial city in the U.S.

The basis of Suzhou's prosperity is its location. It lies in the rich agricultural area of the lower Yangtze delta which has always been known as the wealthiest area of China. It is called "the land of fish and rice." It is also located next to Shanghai, China's largest industrial center. Shanghai has provincial status and functions something like a city-state. Shanghai, however, occupies a small area, and industrial development spills over into Southeastern Jiangsu Province, i.e. into the Suzhou area. Jiangsu and the contiguous Zhejiang Province are the two fastest growing areas in China. The new policies of the government are encouraging rapid growth in these coastal provinces. Among the reforms being implemented are those that will allow provincial and municipal Foreign Trading Corporations (FTC's) to operate more independently of the national FTC's. This will allow them to retain, and spend, more of their hard currency export earnings rather than being forced to remit these earnings to the national treasury. This should benefit Suzhou, since Suzhou has two solid sources of foreign exchange: tourism and the silk trade.

In this sense Suzhou is a better potential market for Oregon products than many other areas of China because it has more ability to generate hard currency. The demand for foreign products, particularly capital goods, is virtually limitless but it is constrained by the lack of foreign exchange. China does not wish to become another heavily indebted LDC and hence will only spend what it has earned. Thus the effective demand for imports in China limited by its ability to earn hard currency; China's merchandise exports totalled only \$26 billion in 1986.

#### MAJOR INDUSTRIES OF SUZHOU

The traditional backbone of Suzhou's economy has been textiles, apparel, handicrafts, agriculture, and tourism. These remain important to the economy, but recent times have seen the emergence of the electronics,

metallurgy, and cement industries. The traditional industries offer limited opportunities for interaction with Oregon businesses. Handicrafts and textiles/apparel might be of interest to some importers due to their relatively high quality. The area's history in the apparel business could potentially make it interesting to a local apparel company that feels it needs to manufacture offshore to remain price-competitive. There may also be some limited opportunities to sell food processing equipment there.

The electronics industry offers rather more opportunities for cooperation between local business and Suzhou. Jiangsu Province is touted as the electronics center of China with Nanjing being the major center for electronics manufacturing. Most of the production in this region is comprised of medium to low technology items such as TV sets, radios, fans, appliances, etc. There could conceivably be opportunities to supply this industry with testing and measurement equipment or other capital goods. While it is beyond my competence to suggest how our electronics industry might cooperate with that of Suzhou, the fact remains that electronics is an important industry in both areas.

Metallurgy is also an important industry. Shanghai has long been a major metal producing town, and some of this industry has spilled over into Suzhou. China remains a major importer of steel and steel products, and increasing domestic output is a national priority. Portland has companies in the metals and foundry equipment business that could potentially do business in Suzhou.

Water pollution control is also a priority in Suzhou. Pollution is not only a health hazard but also a threat to the tourism industry which is a major earner of hard currency. Environmental management companies in Portland might be able to assist Suzhou in cleaning up its waterways.

In addition to the industries that are prominent in both Portland and Suzhou where areas of mutual interest may exist, it might also be mentioned that compared to other areas in China Suzhou offers various advantages as a location for offshore manufacturing. Its major attractions are good infrastructure, good transportation links, and a generally high level of economic development by Chinese standards. To date I believe few U.S. corporations have invested in the area, but a number of Japanese, European, and Hong Kong companies have.

#### CONVERSATIONS WITH MAYOR YU XING DE

In our discussion with Mayor Yu I gained the impression that he viewed a sister-city relationship primarily as a vehicle for promoting the economic development of his city. He mentioned that Suzhou had established sister-city relations with Venice (on the basis of canals) and Victoria, B.C. (on the basis of gardens), but he was rather disappointed in these sister-city relationships because they did not yield any tangible economic benefits to his city. He was not inclined to enter into another such relationship unless it held out the prospect of benefiting Suzhou in such matters as technology transfer, investment in productive facilities, and/or trade. He questioned me extensively about the industrial base of Portland and how our two cities might work together on economic issues. Suffice it to say that his interest in Portland is predominantly an economic one. The ability of

Suzhou to develop a thriving business with Portland is hampered by various financial and bureaucratic constraints, but I believe the intentions are genuine.

To conclude I would say that if Portland wants to have a sister city in China, Suzhou is an excellent choice. The primary motivation from our point of view is cultural; Suzhou is by all accounts one of the more fascinating cities in China. Their primary motivation in choosing an American sister city is the hope for assistance in economic development. The primary benefit for Oregon business in the long run is to gain entry into Eastern Jiangsu Province, which, with the possible exception of that area of Guangdong Province abutting Hong Kong, is perhaps the most rapidly developing area of China. Perhaps I can best summarize my feelings about the potential for economic relations with Suzhou in this way: With the possible exception of Shanghai, Beijing, Tianjin, and maybe Guangzhou, I do not think there is any other city in China that would provide better economic opportunities to the Portland business community than Suzhou.

RMH/ald

A handwritten signature in cursive script, reading "Ray M. Kellie". The signature is written in dark ink on a white background.





CITY OF  
**PORTLAND, OREGON**

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160692

INTEROFFICE MEMORANDUM

Office of  
J.E. Bud Clark, Mayor

DATE: February 29, 1988  
TO: Mary Howard *stb* Council Clerk  
FROM: Jan Van Damelen, Mayor's Office  
SUBJECT: Sister City ordinance

I would like to schedule a time certain for council consideration of an ordinance establishing Suzhou, PRC as a sister city on Wednesday, April 20 at 10:00 a.m. Please notify me if there is a conflict in the council agenda.

Thank you for your assistance. *(1/2 hr.)*

**Attorneys & Counselors**

GENERAL PRACTICE OF LAW

38687 Proctor Blvd.  
P.O. Box 427  
Sandy, Oregon 97055Vernon L. Richards  
David J. BarberTelephone  
(503) 668-4171

March 29, 1988

**PORTLAND CITY COUNCIL MEMBERS**

Dear Portland City Council Members:

From its inception, the efforts and interests of many individuals have made the promotion of a Sister City relationship between Portland and Suzhou, Peoples Republic of China, a dramatic success.

Organizationally as the Membership Director for the Portland-Suzhou Sister City Association I have compiled a mailing list of over 180 individuals who have expressed a keen interest in our association. To date, we have over 60 individually paid members and five corporate sponsors, with new membership applications arriving weekly. Financially, membership dues and corporate donations total more than \$2,125.00. In addition, under the guidance of Margaret Hager, our fund raising committee is organizing a campaign to provide continuing support for the associations growing needs and future events.

In August of 1987 a delegation of five City officials from Suzhou visited Portland. Their arrival brought increased awareness among the City of Portland regarding the desirability and endless potential benefits of a Sister City relationship. Indeed, based upon the tremendous enthusiasm and excitement generated by the delegations' visit and the recent announcement that Suzhou has officially approved the Sister City agreement, we anticipate the Portland-Suzhou Sister City Association shall continue to flourish as a vital, intrical means of cultivating

Continued:

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a deeper relationship and understanding between the people of Portland and China.

In conclusion, the Portland-Suzhou Sister City Association has established a solid membership base and a strong ability to finance the associations activities. Therefore, we urge the Portland City Council to officially approve and formalize the Portland-Suzhou Sister City relationship.

Thank you for your consideration.

Very truly yours,



David John Barber  
Attorney at Law

DJB/mec

## SUZHOU: ITS CULTURAL AND HISTORICAL SIGNIFICANCE

Today, Suzhou is considered the most beautiful city in China, renowned for its gardens, temples, and canals. In the past, it was the home of many of China's greatest artists and scholars, richest merchants, and, according to folklore, most beautiful women. Located at the conflux of the Yangtze River and the Grand Canal, in China's richest agricultural region, its wealth and beauty attracted poets, painters, and writers. Suzhou's scholars earned a disproportionate share of high positions in the imperial academies and bureaucracy. Officials retired there and built the famous gardens, which have been copied in Japan and America. From its position as a center of the medieval rice trade, Suzhou grew to be a leader in commerce and industry from the 16th to the 19th centuries. In the words of Frederic Mote, one of the leading American historians of China,

No one city ever dominated all of China financially, commercially, or culturally. But Soochow's wealth came close to dominating the financial and commercial activities of the richest region of China, and its intellectual and cultural life came as close as any one city's could to playing the dominant role for the entire nation.

Suzhou was first settled around 6,000 years ago, as neolithic sites attest. Archaeological investigations have uncovered some of the earliest <sup>evidence</sup> of settled agriculture in the history of China, and remains of pottery and tools show some of the earliest developments in material technology. Legendary history begins in the 12th century B.C., at the beginning of the Zhou Dynasty. King Tai of Zhou chose his youngest son as his successor, and his two elder sons fled south. When they reached the present Suzhou, they decided to join the aborigines of the region, cutting their hair

and tattooing themselves in accordance with local custom, and founded the state of Wu. Wu was to be revived as an independent state again at the decline of the Han (206 B.C.-220 A.D.), Tang (618-906 A.D.), and Yuan (1276-1367 A.D.) Dynasties.

Today, the official history of Suzhou begins with the building of the fortified city, with walls, garrison, and granaries, in 514 B.C. by the Prince of Wu, He Lu. His grave on Tiger Hill, where he is said to be buried with some 3,000 swords, is a popular tourist site today. A replica of one of his swords was presented to the Portland Delegation on the occasion of its visit to Suzhou in October 1986. The basic layout of the city as established by He Lu, with its 23-kilometer-long city wall and network of roads and canals within, has remained remarkably constant to this day.

Beginning in the Han Dynasty, there was a steady migration of northern Chinese into the Yangtze Valley. The construction of the Grand Canal during the Sui (589-617 A.D.) Dynasty, enabled the lower Yangtze region to serve as the rice basket for all of China, and Suzhou became a center for rice transport. The 53-arch bridge at Suzhou was built during the Tang to facilitate the shipment of rice to the capital at Ch'ang-an. When the beloved Tang poet, Bai Juyi, was sent to Suzhou to serve as governor for the region, the task of administration required so much paperwork that he complained of having insufficient time to visit Tiger Hill or go punting through the canals, and requested an early retirement.

Suzhou's major growth spurt, however, came during the Song Dynasty (960-1275), with the introduction of a form of early-ripening rice that made double-cropping possible. As the area

prospered, scholarship flourished, and Suzhou began to make a major contribution to the administration of the empire. In the 11th century, Fan Zhongyan, a native of Suzhou, served as the prime minister in the Song court, and submitted a plan for large-scale reform in the imperial bureaucracy, tax, and education systems, stressing the establishment of government schools and relief institutions, both of which he implemented in Suzhou. He also drained part of Lake Tai, opening up new agricultural land, and wrote the first history of Suzhou, as well as some 50 volumes on art, literature, and statesmanship. He was renowned throughout China for centuries for his integrity and scholarship, and his maxim, "A scholar should be the first to become concerned with the world's troubles and the last to rejoice in its happiness", became an essay topic for generations of Chinese schoolboys.

A map of Suzhou, carved into a stele in the 13th century, is the earliest city map in China, showing the city walls, streets, canals, and over 50 monasteries and temples. The population was probably around 300,000 at that time. Seven canals ran north-south through the city, and fourteen ran east-west; of these 82 kilometers of canals, 34 exist today. The houses were crowded together, with their front gates on the streets and their backs to the canals. The commercial growth of the following centuries took place largely in the suburbs, especially along the road to the Grand Canal. Marco Polo left us this somewhat exaggerated description:

Su-chau is a large and fine city...They have vast quantities of silk which they use for clothing. Rich and important merchants live in the city, which is very large, having a circumference of sixty miles. It is so densely populated that it would be impossible to count the inhabitants. If the people of Manzi (South China) were warlike they would have no difficulty in conquering the world. But instead they are clever traders, men of intelligence and understanding, with many great philosophers and learned doctors of medicine. They have an enormous number of astrologers and soothsayers.

There are at least 6,000 stone bridges in the city under which one or two galleys can sail. Quantities of rhubarb and ginger grow in the mountains round about--one Venetian groat will buy sixty pounds of excellent fresh ginger. Sixteen other large and busy trading cities depend on Su-chau.

Under the Yuan (Mongol) Dynasty (1276-1367), Suzhou became identified with independent intellectuals and Song loyalists. Because of its location, it gradually replaced the Southern Song capital of Hangzhou as the political and cultural center of the region, attracting scholars, painters, and poets from all over China. The Tung Yuan tradition in painting blossomed here, with its free brushwork and intimate quality. Kunqu, a popular form of folk opera, originated in this period; it is still taught in Suzhou, and performed nationally.

As the Yuan Dynasty declined, the rebel Zhang Shizheng re-established the kingdom of Wu, and made Suzhou his capital. His reign is fondly remembered in Suzhou tradition as a time of honest bureaucrats, learned advisors, and disciplined soldiers. When Zheng made peace with the Yuan, Zheng Yuanyu wrote:

The area of Wu supplies half of the provisions of the nation, and of that Chiang-chou (Suzhou) bears 25%. Either in terms of density of population or in respect to financial capability, no other district in the nation can compare with it.

Zhang was finally ousted by the founder of the Ming Dynasty in

1367, after a seige of nearly a year. The new emperor, determined to prevent a resurgence of Suzhou's power, moved 45,000 rich families from Suzhou and other parts of Zhang's realm to the new Ming capital at Nanking. Suzhou prefecture, with slightly over 1% of the empire's land, was assessed for 10% of the empire's land revenue.

High taxes and overpopulation led local farmers to augment their incomes with silk production. Suzhou had been a weaving center since the Song, providing the Song court with brocades. In addition, it was known for cotton weaving, furniture and paper manufacture, embroidery, woodblock printing, and other handicrafts. Market crops, such as loquat and lotus root, began to supplant rice. Merchants, craftsmen, and immigrants from other regions of China formed trade guilds and mutual-aid associations, providing for relief, medicine, schooling, unemployment aid, and burials. The city was also famous for medical families, who specialized, and supplied physicians to the Ming court.

By the 16th century, Suzhou was the most advanced city in China in industry and commerce. With a population of around 500,000, it was probably the largest non-capital city on earth. The introduction of New World crops led to further growth. Sons of the mercantile class became scholars and artists. The "Four Great Masters" of Ming painting were Suzhou men, and with their followers, they formed the Wu School of painting. The art historian Marc F. Wilson writes:

Quite astonishing is how thoroughly the artistic activity of a nation the size of China was concentrated in a single place...There was in any event no art of historical consequences being created outside Suzhou's sphere of influence in the late fifteenth and sixteenth centuries.



In discussing the economic history of Chinese society, Chinese historians point to the "sprouts of capitalism" in Suzhou in the 16th and 17th centuries. By this time, the silk industry was employing regular and day-workers, paying them wages based on skill, or by piecework. The first recorded workers' uprising in China occurred in Suzhou in 1601, and several others followed in the early 17th century.

In the 18th century, the painter Xu Yang painted a long scroll of Suzhou entitled "A Picture of Prosperity." It depicts a cross-section of the bustling city, extending from suburb to suburb, including hundreds of people engaged in their daily activities. A book reproducing and describing this scroll section-by-section was present<sup>ed</sup> to the Portland Delegation in 1986. The original scroll was made for the collection of the Qian Long Emperor. The Emperor's mother loved Suzhou so much that he had a full-scale replica of a Suzhou street, complete with shops, stalls, tea-houses, and inns, built and staffed on the grounds of the Forbidden City, in honor of her 70th birthday. He himself <sup>loved</sup> Pingtan, the stylized art of storytelling, and fruitstone carving, another art originating in Suzhou, and brought their foremost practitioners to the court in Peking.

Suzhou's population probably reached nearly one million in the middle of the 19th century. Her merchants controlled the marketing and transport of rice for three provinces, her banks issued the first bills of exchange, her silks were exported to the West. However, this "picture of prosperity" did not include the common people, and when China was racked by the Taiping Rebellion in mid-century, Suzhou suffered tremendously.

As many as half a million people were killed, most of them tradesmen, laborers, and refugees from elsewhere living in the western suburbs. The Taiping leader, Li Xiuchong, made Suzhou his capital in 1860-63, and some Chinese historians say the rebellion turned from social egalitarianism to imperial autocracy at this point. The city, in any case, never recovered its economic or political eminence, for the growing treaty port of Shanghai increasingly dominated the region thereafter. Still, in beauty and tradition Suzhou remains unsurpassed, and the contemporary visitor can witness centuries of Chinese landscape design, architecture, painting, weaving, and other arts at their most refined.

Carol Nieh

*Prepared for the Northwest Regional Chinese Council by Carol Nieh, Ph.D. candidate in Chinese history, University of California at Berkeley, March 15, 1988*



CITY OF

**PORTLAND, OREGON**

11.04.02  
160692

*from Suzhou  
visit*

J.E. Bud Clark, Mayor  
1220 S.W. 5th  
Portland, Oregon 97204  
(503) 248-4120

AUGUST 7, 1987

AN AGREEMENT ON COOPERATION IN THE FIELDS OF ECONOMIC,  
TECHNOLOGICAL, CULTURAL, EDUCATIONAL AND TOURISM DEVELOPMENT  
BETWEEN THE CITY OF PORTLAND, OREGON, THE UNITED STATES OF  
AMERICA AND THE MUNICIPALITY OF SUZHOU, JIANGSU PROVINCE,  
PEOPLE'S REPUBLIC OF CHINA

An August 7, 1987, representatives of both municipal governments reached agreement on certain areas calling for cooperative activities to memorialize their intention to further the relationship.

GENERAL ARTICLES

1. The two cities will cooperate in the fields of Tourism, Sewerage Treatment Technology, Economic Cooperation and Technical Exchanges, Product Exhibitions, Promotional Programming for Television, Cultural and Educational Exchanges, and Visits by Official Delegations.
2. Travel costs between the two countries will be paid for by the traveling delegation. The official hosting organization will pay local costs for officially recognized delegations.
3. Business enterprise visitors will assume their own expenses.

I. TOURISM

## A. Travel.

1. The City of Portland, Office of the Mayor, the Greater Portland Convention and Visitor's Bureau and the Portland-Suzhou Sister City Association will jointly promote the City of Suzhou as a tourism destination for Portland citizens.
  - a. The City of Suzhou will provide by the end of 1987 brochures or tourist information which will be distributed to Portland area tourism agencies.
  - b. The distribution of the material will be accompanied by a letter jointly signed by the Mayor of the City of Portland and a representative of the Greater Portland Convention and Visitor's Bureau and a representative of the Portland-Suzhou Sister City Association.
  
2. The City of Suzhou will promote the City of Portland as a tourism destination for both domestic and foreign travelers to the City of Suzhou.
  - a. The City of Portland will send to the City of Suzhou by the end of 1987 brochures or tourist information which the City of Suzhou will use to promote the City of Portland as a tourist destination and entry to the United States of America.
  - b. Visitors to the City of Suzhou from Portland will be provided preferential treatment in hospitality and in prices to be paid for services.

## B. Garden.

1. The Cities of Portland and Suzhou will work cooperatively to create a classical garden to be located in the City of Portland.

- a. In 1987 representatives of the City of Portland will travel to Vancouver, British Columbia, Canada to study the Chinese Classical Gardens in that City.
- b. The City of Portland will appoint a Task Force consisting of City government officials, representatives of the Sister City Association and private business.
- c. The Task Force will complete a study of possible sites and costs and method of payment for the project in 1988.
- d. The City of Suzhou will provide technological expertise to the Task Force.
- e. In development and construction the City of Suzhou will provide technical labor and workmanship and preferential cost treatment for items which may be fabricated in Suzhou.
- f. The City of Suzhou will present to the City of Portland a gift which will symbolize the friendship between the two Cities to be a part of the garden which will be determined during the design phase.

## II. SEWAGE TREATMENT TECHNOLOGY

- A. The City of Portland will assist the City of Suzhou in further developing their technology in the fields of sewage treatment and water quality.
1. A private technological consultant from the City of Portland will travel to the City of Suzhou to view the current sewage treatment process during 1987.
  2. The City of Suzhou will formally invite in 1987 a technical delegation from the City of Portland to visit Suzhou during 1988.
  3. The City of Portland will officially invite in 1987 a technical delegation from the City of Suzhou to study Portland's sewage treatment process during 1988.
  4. The selection of delegates from each City will reflect the City of Suzhou's interests in sewage treatment, city planning, industrial waste and water and power supply.

III. ECONOMIC COOPERATION AND TECHNICAL EXCHANGES

- A. Each City will cooperate in promoting exchanges that will benefit the Cities and the enterprises involved.
  - 1. The City of Portland will introduce City of Suzhou official delegates to industrial and technical organizations for the purpose of exchanging information and establishing contacts.
  - 2. The City of Portland will assist in assembling and coordinating visits of Portland area technical and business persons to the City of Suzhou for the purpose of presenting technical seminars and discussing joint ventures and other business matters of mutual benefit.
  - 3. The Cities of Portland and Suzhou will explore with private enterprises the possibility of placing workers, researchers and technicians from Suzhou in counterpart research centers and businesses in Portland.



IV. PRODUCT EXHIBITIONS

- A. The City of Portland will consider a product exhibition from the City of Suzhou.
  - 1. The City of Portland officials will visit the City of Suzhou's Sister City of Victoria, British Columbia, Canada to examine the Suzhou Exhibition during August of 1987.
  - 2. A Committee will be formed to consider the project and examine the areas of location, cost, sponsorship, appropriate exhibition dates, and the possible participation of craftsmen from Suzhou.

V. PROMOTIONAL PROGRAMMING FOR TELEVISION

- A. The City of Suzhou or the appropriate official organization will extend an invitation in 1987 to a City of Portland group to produce a television program about the City of Suzhou in 1988.

## VI. CULTURAL AND EDUCATIONAL EXCHANGES

- A. The Cities of Portland and Suzhou will promote exchanges of students and scholars for the purpose of offering enhanced educational opportunities for their citizens.
- B. Discussions between the City of Suzhou and representatives of Portland educational institutions and interested organizations will be focused on the following areas:

- 1. Exchange of Visiting Teachers/Experts.

Portland may receive visiting scholars from Suzhou who would come to Portland institutions of higher education to teach Chinese or other subjects as may be requested. Suzhou may receive visiting scholars from Portland, who would attend Suzhou institutions of higher education to teach or lecture in the fields of English, environmental studies or such other specialties as may be requested.

- 2. Exchange of Students/Scholars.

The City of Portland will encourage Portland area higher education institutions to host qualified Suzhou graduate students in various fields. Universities and colleges in Suzhou will establish a foreign studies program for Portland area students. Arrangements for tuition and time spent in each City will be negotiated by the institutions.

- 3. Youth Exchanges.

Youth exchanges between Portland and Suzhou will be encouraged. The purpose of such exchanges will be to give young people of both cities first-hand knowledge of one another's cultures as well as political and social systems.

- 4. Visiting Government Scholar Program.

Both Cities will explore the possibility of having a representative from the City of Suzhou live in Portland for up to one year to facilitate Portland-Suzhou exchanges in all fields, take classes and provide Portland citizens information about Suzhou.

**VII. VISITS BY OFFICIAL DELEGATIONS**

- A. The City of Portland will officially invite by letter the representatives from the People's Provincial Government of Jiangsu to visit the City of Portland during August of 1987.

VIII. SISTER CITY RELATIONSHIP

- A. Efforts by the City of Portland and the Portland-Suzhou Sister City Association to introduce representatives of the Suzhou Municipality to the community of Portland will continue. As referenced in this document, specific areas of interest and common goals will be pursued, and the establishment of a Sister City relationship will be a common objective.

This document is subject to ratification by both the Portland City Council and the Suzhou Municipal People's Government and the appropriate concerned authorities.

This agreement is entered into on this 8th day of August, 1987.

For the City of Portland, Oregon  
The United States of America

For the Suzhou Municipal People's  
Government, Jiangsu Province  
The People's Republic of China

*City Commissioner*  
*Mite Ludberg*  
\_\_\_\_\_  
J. E. Bud Clark, Mayor

*唐 毅*  
\_\_\_\_\_  
Tang Ren, Vice-Mayor

AN AGREEMENT  
ON COOPERATION IN THE FIELDS OF ECONOMIC, TECHNOLOGICAL,  
CULTURAL, AND TOURISM DEVELOPMENT

BETWEEN THE CITY OF PORTLAND, OREGON, THE UNITED STATES OF AMERICA, AND THE CITY OF SUZHOU, JIANGSU, THE PEOPLE'S REPUBLIC OF CHINA.

The Mayor of Suzhou, Yu Xing De, and his deputy, Vice-Mayor Tang Ren, representing the City of Suzhou, and Commissioner Mike Lindberg, representing the City of Portland, met in Suzhou during the period of October 30, 1986, to November 4, 1986. The official delegation of three people came to Suzhou to attend the commemorative ceremony of the founding of the city 2,500 years ago at the invitation of the municipal People's Government of Suzhou, Jiangsu Province, People's Republic of China.

On November 2, Mayor Yu Xing De, Vice-Mayor Tang Ren, and Commissioner Mike Lindberg, after serious consultation and friendly discussion, reached the agreement that their cities should cooperate in the fields of economic, technological, cultural, and tourism development as follows:

1. The City of Portland will actively assist the City of Suzhou by promoting tourism to Portland's citizens and the citizens of other regions through tour agencies.
  - a. The City of Suzhou will provide materials about their city.
  - b. The City of Suzhou will promote Portland as a tourist destination and assist Portlanders traveling in Suzhou.
  - c. The City of Portland will attempt to organize leaders of tourist agencies to travel to Suzhou to discuss cooperation in tourism.
2. The City of Portland will assist Suzhou in developing technology in the field of sewage treatment.
  - a. The City of Suzhou will invite a delegation from Portland to lecture during 1987.
  - b. The City of Suzhou will send a delegation of a similar nature to study Portland's sewage treatment process during 1987.
3. Both governments intend to promote cooperation in economy and technology.
  - a. The City of Portland will assist the City of Suzhou in making available high technology and other advanced equipment.
  - b. The City of Suzhou will appreciate the assistance and will invite a delegation of Portland business leaders to visit Suzhou to study economic conditions, investment opportunities, and the possibility of supplying high technology equipment.

- c. The business leaders will assume their own expenses.
4. The City of Portland will welcome a sales exhibition from Suzhou during 1987.
    - a. The City of Suzhou will actively develop the details of a sales exhibition.
    - b. The City of Suzhou requests that the City of Portland name a Portland sponsor for the exhibit and will invite the sponsor to Suzhou at an early date.
    - c. When the plan is confirmed, Suzhou will apply to departments concerned for approval.
  5. The City of Portland requests assistance for a group to produce a television program about Suzhou and Beijing in 1987.
    - a. The Portland side will assume all costs.
    - b. The final decision will be made by the Chinese government.
    - c. The City of Suzhou will provide assistance and actively promote the visit.
  6. During the stay in Suzhou, Commissioner Mike Lindberg expressed his strong desire to establish Suzhou as a sister city. The Suzhou government reacted positively, and both sides agreed to first promote cooperation in the fields of economic, technological, cultural, and tourism development. At the same time, both sides will work hard toward the establishment of a sister city agreement.

Commissioner Mike Lindberg again issued an official invitation on behalf of Mayor Clark to Suzhou to send a government delegation of six people to Portland in 1987. Mayor Yu Xing De appreciates it.

This Agreement is entered into on this 4th day of November, 1986, and is executed in English and Chinese.

For the City of Portland, Oregon  
The United States of America,  
Commissioner Mike Lindberg

For the City of Suzhou, Jiangsu  
The People's Republic of China  
Mayor Yu Xing De



Received 4/21/88

11.01.05

160692

SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Paid 1987 Projects</u>	<u>Membership</u>
James Adams 7063 N. Haight Portland, OR 97217					
Lloyd E. Addington 940 N.W. Front, L-15 Portland, OR 97209-3755 222-6504	x			x	
Ruby Alvord 10121 S.E. Bell Portland, OR 97222 776-4069			x	x	\$ 15.00
Tom Atiyeh/Leslie Slocum 519 S.W. Park, Suite 208 Portland, OR 97205 224-3201				x	
Casey Bacon 2621 N.W. Raleigh, #14 Portland, OR 97210 223-8287					
Jay Baker 4205 S.E. Reedway Portland, OR 97206 (days) 225-8665 (eves) 771-9601	x			x	
David John Barber P.O. Box 427 Sandy, OR 97055 668-4171			x	x	\$ 35.00
Patty Barker c/o Miller, Nash 111 S.W. Fifth Avenue Portland, OR 97204 (w) 224-5858 (h) 224-3567	x				\$ 20.00
Marlene Bayless Mitchell Portland Public Schools P.O. Box 3107 Portland, OR 97208 (h) 653-1260 (w) 249-2000 x475					\$ 45.00
Molly Bayless 6250 S.W. Burlingame Avenue Portland, OR 97201					\$ 30.00
David Bean Pacific Way International 3100 S.E. Tenth Avenue Portland, OR 97202 233-0028				x (Oriental medicine)	\$ 15.00 20.00 7/20

## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Projects</u>	<u>Paid 1987 Membership</u>
Don Benson Regional Manager, International CH2M Hill P.O. Box 428 Corvallis, OR 97339					See Heagerty
James Bergman 1818 N.E. Tenth Portland, OR 97212					
Bonnie Beukelman 2567 N.W. Northrup Portland, OR 97210 (h) 228-0820 (w) 238-6430			x	x	
Robert Bilsland 2051 Bonniebrae Drive Lake Oswego, OR 97034					\$ 35.00 8/1
Lu Bond 1808 S.W. Elizabeth St. Portland, OR 97201					
Richard Brinkman Economic Department Portland State University Portland, OR 97207 229-3915				x	
Carolyn Browne 1717 S.W. Park Avenue, #1102 Portland, OR 97201 228-4767		x		x (economic)	
Liz Brunkow 3945 S.W. Tower Way Portland, OR 97221					
John Anthony Burton (will phone in address) (w) 636-2112			x	x	
Jeff Busch 5331 S.W. Macadam, #270 Portland, OR 97201					
Leonard Cain 3006 N.E. Hancock Portland, OR 97212					

## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Paid 1987 Projects</u>	<u>Membership</u>
Bill Campbell Lindsay, Hart, et al 222 S.W. Columbia, Ste. 1800 Portland, OR 97201					
James Campbell 1620 Willamette Center 121 S.W. Salmon St. Portland, OR 97204					
Frederic E. Cann 1030 S.W. Ardmere Avenue Portland, OR 97205					\$ 30.00
Eva Carr 5279 S.W. Barclay Ct. Beaverton, OR 97005	x			x	\$ 20.00
Bob Chase KEX 4949 S.W. Macadam Portland, OR 97201 225 1190					
Herbert Chin 510 S.W. Fifth Avenue, Suite 410 Portland, OR 97204 (w) 224-1970 (h) 636-2960			x	x	\$ 20.00
David Christopher P.O. Box 68257 Oak Grove, OR 97268 653-5882				x	
Warren & Ella Chung 3040 N.E. Bryant St. Portland, OR 97211					
A.G. Clostermann Westin Benson, Suite 230 Portland, OR 97204 228-6890					
Maxine Clostermann 2314 N.E. 32nd Ct. Portland, OR 97212 287-9212					
Sabrina Cluss Lewis & Clark College P.O. Box 490 Portland, OR 97219 293-4010			x	x	

## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Paid 1987 Projects</u>	<u>Membership</u>
John P. Cobb 7675 S.E. Cason Ln. Gladstone, OR 97027					
Marilyn Coffel 9490 S.W. Carriage Way Beaverton, OR 97005					
Kyle Cook 1534 S.E. Yukon Portland, OR 97202 (h) 232-9164 (w) 224-0328				x	\$ 35.00 8/7/87
Katherine Corbett 01316 Corbett Hill Cir. Portland, OR 97219					
Timothy H. & Jeanne Crawford 3722 S.E. Taylor Portland, OR 97214			x	x	\$ 30.00
Linda Crumm 7209 N. McKenna Portland, OR 97203					
Catherine Curtan CMC Research Int'l P.O. Box 10932 Portland, OR 97210 224-2761				x (host and exposition)	
Bart A. Danielson 11101 S.E. Mt. Scott Blvd. Portland, OR 97266 760-4860		x		x	
Jeanette DeCarrico 015 S.W. Ridge Dr. Portland, OR 97219 (h) 246-2997 (PSU) 229-4088				x (education)	\$ 20.00
Janet Dietz 2363 N.W. Irving, #11 Portland, OR 97210					
Dr. Basil Dmytryshyn 11130 S.W. 92nd Avenue Portland, OR 97223					
Miles Englehart P.O. Box 9279 Portland, OR 97207 223-9578		x		x	

## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Projects</u>	<u>Paid 1987 Membership</u>
Han Enquan Newcomer & Associates, Inc. Suite 310 Park/Washington Bldg. 519 S.W. Park Avenue Portland, OR 97205 222-9771					See Newcomer
Dave Erlandson 2141 N.W. 25th P.O. Box 10123 Portland, OR 97210 228-2141 x851					
Jack Faust 1600 Pac West Center Portland, OR 97204 796-2980					See Luedtke
Cherilyn Foglio 2176 S.W. Brixton Pl. Gresham, OR 97030 (h) 666-3994 (w) 284-1234 x240	x			x	
David A. Fowler P.O. Box 14336 Portland, OR 97214					
Diane Fox 3946 N.E. Davis Portland, OR 97232 230-1087	x			x (education)	
Melvyn C. Friendly 5910 S.W. 152nd Avenue Beaverton, OR 97007					
Maria C. Fulkerson US National Bank of Oregon 309 S.W. Sixth Avenue Portland, OR 97204				x	\$100.00
Glenn Fung 7533 S.E. Rural St. Portland, OR 97206 796-2691 777-6627		x			
David Funk 57365 S. Morse Rd. Warren, OR 97053 (h) 397-6776 (w) 226-4211 x3422				x (economic develop)	
Andrea Goldman 07280 S.W. Mary Failing Dr. Portland, OR 97219 636-0750				x	

## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Paid 1987 Projects</u>	<u>Membership</u>
James B. Graeser, Jr. Suzanne G. Graeser 3817 Cape Arago Hwy. Coos Bay, OR 97420					\$ 30.00
Merle E. Greenstein President Acme Trading & Supply Co. 4927 N.W. Front Avenue Portland, OR 97210				x (host/ hospitality)	\$ 20.00
Dr. Charles Grossman 9507 N.W. Roseway Avenue Portland, OR 97231					\$ 15.00
Dr. Mel Gurtov 7335 S.E. 32nd Avenue Portland, OR 97202					
Joseph M. Ha L.C. Box 36 Lewis & Clark College Portland, OR 97219 293-2717				x	
Margaret Hager/Orval 6237 S.W. Round Hill Way Portland, OR 97221 292-6706					\$ 60.00 7/28
Anne J. Hall 3340 S.W. 98th Avenue Portland, OR 97225					\$ 15.00
Enquan Han 1912 S.W. Sixth, #923 Portland, OR 97201 274-0228					
Mr. and Mrs. Andrew M. Hay 3515 S.W. Council Crest Dr. Portland, OR 97201					
Dan Heagerty Marketing Director CH2M Hill P.O. Box 428 Corvallis, OR 97339					\$200.00

## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Projects</u>	<u>Paid 1987 Membership</u>
Ray M. Helterline US Bank International Division P.O. Box 4412 Portland, OR 97208					See Fulkerson
Mr. and Mrs. Michael D. Henderson 10605 S.W. Terwilliger Pl. Portland, OR 97219					
Sharon Hiner 8850 S.W. Pacer Dr. Beaverton, OR 97005 643-4931				x	
Nancy Holmes 5037 S.W. Humphrey Blvd. Portland, OR 97221					
Don Holznagel 300 S.W. Sixth Avenue Portland, OR 97204 248-6800 x218				x (education)	
Charles Hsi Cleveland High School 3400 S.E. 26th Portland, OR 97202 280-5117					
Margaret Hsiung Tektronix, Inc. M/S 73-399 P.O. Box 500 Beaverton, OR 97077					
Kwan Hsu Physics Department Portland State University Portland, OR 97207 229-4239				x (education)	\$ 15.00
Sian-Ming Hung, M.D. 2210 Lloyd Center Portland, OR 97232					
Phil Hunt 2227 N.W. 21st Portland, OR 97212 221-8382			x		\$ 20.00
Gordon Hunter 5260 N.E. 74th Portland, OR 97218 252-9581					

## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Projects</u>	<u>Paid 1987 Membership</u>
Loise A. Hunter 5260 N.E. 74th Portland, OR 97218 252-9581					
Carole Inkpen 14140 S.W. Allen, #66 Beaverton, OR 97005 (h) 643-4553 (w) 626-1573				x	
John G. Jennings P.O. Box 2156 Portland, OR 97208					
Corky T. Kawasaki 617 N.E. Randall Portland, OR 97232					
Bessie M. Keens 2608 S.E. Balboa Drive Vancouver, WA 98684-9179					\$ 35.00
Neil Kelly 804 N. Alberta Portland, OR 97217 288-7461					\$ 30.00
Dorothy S. Kelson Assistant Vice President First Interstate Bank 1300 S.W. Fifth Avenue Portland, OR 97201 225-2528					
Mike Kennedy Regional Manager/Portland CH2M Hill P.O. Box 428 Corvallis, OR 97339					See Heagerty
Eng Lock Khoo, M.C. 10303 N.E. Weidler Portland, OR 97232 256-0565					
Barbara Kidd Lewis & Clark College LC Box 192 Portland, OR 97219 293-2696		x		x (tours, travels)	
Stanley L. and Nancy Kirk P.O. Box 10 Corbett, OR 97019				x	\$ 30.00



## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Projects</u>	<u>Membership</u>
Jeffrey L. Kleinman Wolf, Guthrie & Rice 1207 S.W. Sixth Portland, OR 97204 (w) 248-0808					
Barbara Knudsen Knudsen & Associates 2210 N.E. 61st Portland, OR 97213 281-3047					
Steve Kosokoff 3431 N.W. Thurman Portland, OR 97210 (h) 222-4642 (w) 229-3270	x			x	\$ 20.00 \$ 20.00 additional 2/22/88
Roy Kruger 1902 S.W. Broadleaf Dr. Portland, OR 97219 (h) 293-0143 (w) 775-4366	x			x	
Patrick LaCrosse 3460 N.E. Klickitat Portland, OR 97212 284-8387					
Phyllis R. La Font 7881 S.W. Skyhar Drive Portland, OR 97223 (h) 244-3150				x	\$ 15.00
Jin Lan P.O. Box 8951 Portland, OR 97207 (h) 223-0810 (w) 228-0211				x	\$ 10.00
Jane Larson N.W. China Council 1912 S.W. Sixth, #252 Portland, OR 97201					\$ 15.00
Frances Lau Blackwell North America 6024 S.W. Jean Rd. Lake Oswego, OR 97034					\$ 15.00
Mary Ann Lauer 1922 S.E. Pine Street Portland, OR 97214 239-7211		x	x	x	\$ 10.00
George Lee Portland Development Commission 106/1102					

## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Projects</u>	<u>Paid 1987 Membership</u>
Gene Leo Washington Park Zoo 4001 S.W. Canyon Rd. Portland, OR 97221 226-1561				x	
Kay Lind 26 Oregon Yacht Club Portland, OR 97202 232-1840		x		x (garden)	
Commissioner Mike Lindberg Public Affairs 131/414					\$ 15.00
Kai Sign Linne 11125 N.E. Fargo Portland, OR 97220					
Deborah J. Loy 10511 S.W. Hood Avenue Portland, OR 97219 636-4255		x	x	x	
Percy W. Loy 3617 S.E. 17th Portland, OR 97202 234-7994		x		x	
Helen Liu P.O. Box 482 Portland, OR 97207 227-0348 (messages) 345-6634	x			x (tours, art education)	
Roger Luedtke 1600 Pac West Center Portland, OR 97204 796-2980				x	\$500.00
Dann Madden CH2M Hill 2020 S.W. Fourth, 2nd F1 Portland, OR 97201					
Myrla Magness Port of Portland P.O. Box 3529 Portland, OR 97208					
Marcy and John Marks 0668 S.W. Palatine Hill Rd. Portland, OR 97219 636-5752				x	\$ 30.00

## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Paid 1987 Projects</u>	<u>Membership</u>
Gerald & Kate McCarthy 9095 Cooper Spur Rd. Mt. Hood-Parkdale, OR 97041					
Cheryl J. McDowell 3431 S.W. Kelly Avenue Portland, OR 97201 (h) 224-5642 (w) 248-3007				x (embroidery, gardening)	\$ 20.00
Jack McGowan Route 1, Box 271 Hillsboro, OR 97124 647-0961				x	
Barbara J. McLeod 2140 N. Maple Canby, OR 97013 (h) 266-2169 (w) 651-2181			x	x	
Jim and Rita Meiser P.O. Box 882 Estacada, OR 97023 (h) 630-4492 (w) 657-8400 x315				x	
John A. Metschan 4320 S.W. Iowa Portland, OR 97221					
Pat Mickiewicz P.O. Box 25051 Portland, OR 97225 297-7583 (after 4/1) 241-0414				x	
Paul Millius 2643 N.E. 43rd Portland, OR 97213 (h) 284-8193 (w) 242-2300		x		x	\$ 50.00 8/7
Sandra Miner 7160 S.W. Hyland Way Ct. Beaverton, OR 97005 (h) 641-6211 (w) 649-0515	x			x	\$ 30.00
Paul Morris 2110 N.W. Flanders, #23 Portland, OR 97210 223-2038	x				\$ 20.00
Wanda Nakata 2727 N.E. 77th Pl. Portland, OR 97213 (h) 254-0533 (Fil-Am Travel) 241-1904				x (tours, travels, garden)	

## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Projects</u>	<u>Paid 1987 Membership</u>
James R. Newcomer Newcomer & Associates, Inc. Suite 310, Park/Washington Bldg. 519 S.W. Park Avenue Portland, OR 97205 222-9771		x	x		\$100.00
Bob Nunn 1600 Pac West Center Portland, OR 97204 796-2980					See Luedtke
Christy O'Quinn 1221 S.E. 23rd Avenue Portland, OR 97214					
Patricia O'Shea 1803 S.W. Cable St. Portland, OR 97201 (h) 228-5082 (w) 661-6050				x (education, art, tours garden)	\$ 20.00
Jonathan Pease Foreign Languages Dept. Portland State University Portland, OR 97207					\$ 20.00
Karen Pfaff 2918 S.E. Laurelwood Dr. Milwaukie, OR 97222				x	\$ 20.00
Robert Pottschmidt 8325 S.W. Mohawk St., #138 Tualatin, OR 97062					
Mary-Helen Pullen 7223 S.E. Alder St. Portland, OR 97215					
Jack R. Quinby 17125 Shadow Ct. Oak Grove, OR 97267 (h) 654-3974 (w) 796-7122				x (host, gardening)	
Hollis and Rachel Ransom 7021 S.W. 33rd Avenue Portland, OR 97219 (h) 246-9400 (w) 226-3664 (Hollis) (w) 226-4211 x1454 (Rachel)	x	x	x	x	\$ 30.00
Eleanor C. & Russell B. Ritter 6300 S.W. 190th Avenue Aloha, OR 97007					

## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Projects</u>	<u>Paid 1987 Membership</u>
Randi Rosenfield Electro Scientific Industries 13900 N.W. Science Park Dr. Portland, OR 97229 641-4141 x243				x (hosting and exposition trade center)	
Mr. and Mrs. Henry G. Russell 8720 S.W. Homewood Portland, OR 97225					
Nelda Russell no address (w) 626-1139					
Akira Saheki 2665 S.W. West Point Avenue Portland, OR 97225					
Maureen Sanchez 1920 S.E. Oak Portland, OR 97214					
Fred Sautter/Maralee 8520 S.W. Brentwood Portland, OR 97225 292-8629				x	\$ 20.00
Candace Scheffe no address (w) 626-1577					
Elizabeth Schleuning Schwabe Williamson 1211 S.W. Fifth, Suite 1700 Portland, OR 97204 222-9981					
Dave Schloetel P.O. Box 9185 Portland, OR 97207 (h) 635-8408 (w) 641-4141				x (hosting)	
Charles N. C. Shi Teacher/Coordinator 3400 S.E. 26th Avenue Portland, OR 97202 (w) 280-5117 280-5120 x75					
Deborah Sipe 1745 S.E. Sherett Portland, OR 97202 (h) 233-9196 (w) 275-9551				x	\$ 20.00

## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Paid 1987 Projects</u>	<u>Membership</u>
Sheila Smith 4721 N. Amherst St. Portland, OR 97203					
Kathi Steffensen 705 Brighton Avenue Oregon City, OR 97045 656-0091		x (typing, editing for form)		x	
Robert L. Stephenson 301 S.W. Lincoln, Apt. 1103 Portland, OR 97201 274-9837					\$ 20.00
Rose L. Stephenson 301 S.W. Lincoln, Apt. 1103 Portland, OR 97201 274-9837					\$ 15.00
Melissa Stewart P.O. Box 19614 Portland, OR 97219					
Maxine Sweetman 13500 S.W. Walker Rd. Beaverton, OR 97005 644-7757		x		x	\$ 15.00
Mary Ann Talbott-Lauer 1922 S.E. Pine Portland, OR 97214 239-7211					
Elaine Tan Oregon Dept. of Economic Development 1500 S.W. First Avenue, #620 Portland, OR 97201					
Shosaku Tanaka Consulate General of Japan 1300 S.W. Fifth Avenue, #2400 Portland, OR 97201					
LeRoy Taraba 2818 S.E. 74th Portland, OR 97206					
Dr. Prescott W. Thompson 3890 N.W. 169th Avenue Beaverton, OR 97006					\$ 15.00
Mrs. G.J. Tockus 111 S.W. Harrison Portland, OR 97201 221-0080			x		

## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Projects</u>	<u>Paid 1987 Membership</u>
Russ Tromley, Jr. 3433 McNary Parkway, #105 Lake Oswego, OR 97035 625-6151					
US-China People's Friendship Assn. P.O. Box 10595 Portland, OR 97210					\$ 20.00
Loris Van Pelt 921 S.W. Davenport Portland, OR 97201 228-6624 626-2500			contact for selection		
John Villaume 3016 N.E. 16th Avenue Portland, OR 97212 282-3520				x	
Andrew Vincent 310 S.W. Fourth, #610 Portland, OR 97204 227-5849				x (economic)	
E.C. Von Clemm International Trade Assn., Ltd. 5710 S.W. Hewett Blvd. Portland, OR 97221					
Jan & Carol Vreeland 1845 S.E. Locust Avenue Portland, OR 97214 (h) 235-0138 (w) 659-8750				x (hosting)	\$ 30.00
Linda Walton 1000 S.W. Vista, #219 Portland, OR 97205 (h) 228-8220 (w) 229-3907				x (education)	
Marcia Weinstein 1529 S.E. Hawthorne, #204 Portland, OR 97214 239-4367		x		x	\$ 20.00
Robert L. Weiss US Bank Tower 111 S.W. Fifth Avenue, #2300 Portland, OR 97204					
Ann Wetherell 3808 N.E. 24th Portland, OR 97212					

## SUZHOU SISTER CITY MAILING LIST

	<u>Newsletter</u>	<u>Fundraising/ Finance</u>	<u>Membership</u>	<u>Programs Paid 1987 Projects</u>	<u>Membership</u>
Don Williams 17446 S.W. Grenada Dr. Beaverton, OR 97007 642-5878					
E. Paul Williams PCC Educational Services 12000 S.W. 49th Avenue Portland, OR 97219					
Garry Williams Tektronix, Inc. M/S 51-288 P.O. Box 500 Beaverton, OR 97077					
Sam & Jean Won 11028 S.E. Market St. Portland, OR 97216					
Pamela Wong 845 S.E. 176th Pl. Portland, OR 97233 (h) 255-4342 (w) 222-9771			x	x	
Marguerite Wright Oregon Historical Society 1230 S.W. Park Portland, OR 97205					
David Wu 5444 N.E. Thompson Portland, OR 97212 249-8500				x	\$ 20.00
Rosa Wu 13160 S.W. Evergreen Beaverton, OR 97005					
Wendell Wyatt 1600 Pac West Center Portland, OR 97204 796-2980					See Luedtke
Brenda Young 17885 N.W. Avalon Portland, OR 97229 645-5741				x	\$ 20.00



Submit the Original  
And One True Copy  
(831.115) \$10.00

STATE OF OREGON  
CORPORATION DIVISION  
158 12th Street NE  
Salem, OR 97310

160692

Industry Number:

ARTICLES OF INCORPORATION  
NONPROFIT CORPORATION

(Office Use Only)

PLEASE TYPE OR PRINT LEGIBLY IN BLACK INK

Article 1: Name of the corporation: Portland-Suzhou Sister City Association, Inc.

Article 2: Name of the initial registered agent: David Wu

Address of initial registered office (Must be a street address in Oregon that is identical to the registered agent's business office):

111 S.W. Fifth Avenue, 35th Floor      Portland, OREGON      97204-3699  
Street and Number                                  City                                  Zip Code

Article 3: Address the Division may use for mailing notices: (C/O:) (Attn:) David Wu

111 S.W. Fifth Avenue, 35th Floor      Portland, Oregon      97204-3699  
Street & Number or PO Box                          City                                  State                                  Zip Code

Article 4: Purpose(s) for which the corporation is organized:

SEE ATTACHMENT 4

Article 5: The number of initial directors is two. The names and addresses of the initial board of directors are as follows:

<u>Jan Van Domelen</u>	<u>1220 S.W. Fifth Avenue</u> <u>Portland, Oregon 97204</u>
<u>David Wu</u>	<u>111 S.W. Fifth Avenue, 35th Floor</u> <u>Portland, Oregon 97204-3699</u>

Article 6: Indicate how subsequent directors will be appointed or elected and their term of office.

SEE ATTACHMENT 6

Article 7: Optional provisions, including any provision for the distribution of assets on dissolution or final liquidation. (Attach a separate sheet if necessary.)

SEE ATTACHMENT 7

Article 8: Name and address of the incorporator:  
David Wu      111 S.W. Fifth Avenue, 35th Floor  
Portland, Oregon 97204-3699

Execution:                                  David Wu                                  INCORPORATOR  
Signature                                  Printed Name                                  Title

Person to contact about this filing:      David Wu                                  (503) 224-5858  
Name                                  Daytime Phone Number

Submit the original and the true copy to the Corporation Division, 158 12th Street NE, Salem, OR 97310, with the filing fee of \$10.00. PLEASE DO NOT SEND CASH. If you have questions, call (503) 378-4166.

Attachments to Articles of Incorporation  
Nonprofit Corporation  
for  
Portland-Suzhou Sister City Association, Inc.

ATTACHMENT 4

(a) To cause the people of the City of Portland, Oregon, USA, and the people of Suzhou, Jiangsu, China, to acquire a consciousness of each other, to understand one another as individuals, as members of their community, as citizens of their country, and as part of the family of nations.

(b) To foster as a consequence of such knowledge and consciousness, a continuing relationship of mutual concern between the people of the City of Portland, Oregon, USA, and the people of Suzhou, Jiangsu, China.

(c) To undertake, both in seeking and in consequence of such consciousness and concern, any activities and programs as will provide to one another appropriate aid and comfort, education, and mutual understanding.

(d) To participate as an organization in the promotion, fostering, and publicizing of state and national programs of international municipal cooperation organizations, and thereby to encourage other organizations and residents of American communities to engage and participate in such programs, to foster and promote friendly relations and mutual understanding between the people of Portland, Oregon, USA, and the people of Suzhou, Jiangsu, China, and to act as a coordinating body, committee, agency, or counsel among those organizations, groups, and individuals desiring to and engaging in the activities of such international municipal cooperation organizations.

(e) Provided, however, that the corporation shall not in any way, directly or indirectly, engage in the carrying on of propaganda or otherwise attempt to influence legislation and provided, further, that the corporation shall not participate in or intervene in (including publication or distribution of statements) any political campaign on behalf of any candidate for public office.

(f) To engage in any lawful activity, to exercise all the powers set forth in the Oregon Nonprofit Corporation Law and to do any and all things which may be necessary, convenient, or proper in connection with any one or more of the corporation's purposes.