

Income Statement - 2018 Budget, 2017 Budget, 2016 Actual

For Years Ending June 30

CLEAN & SAFE, INC

	2018 Budget	2017 Projection	2017 Budget	2016 Actual
HOLIDAY LIGHTS				
Holiday Lights & Amenities Revenue:				
Contract Income	528,384	521,603	518,298	514,992
Interest Income	0	9	0	102
Total Holiday Lights & Amenities Revenue	528,384	521,612	518,298	515,094
Holiday Lights & Amenities Expenses:				
Sal/Tax/Ben - Downtown Services	30,758	37,725	38,471	37,606
Sal/Tax/Ben - Shared Administration	12,686	12,468	14,532	14,047
Direct Expenses	286,582	277,739	290,722	279,937
Operating Expenses	7,205	10,319	8,275	8,490
City Processing Fee	6,642	6,557	6,480	6,436
Donations	0	54,866	0	0
Depreciation / Bad Debt Expense	7,400	0	7,400	-569
Total Holiday Lights & Amenities Expenses	351,273	399,674	365,880	345,947
Increase in Net Assets from Operations	177,111	121,938	152,418	169,147
Expenditures from Reserves		-14,102		-6,967
Increase (Decrease) in Net Assets (Hol Lghts)	177,111	107,836	152,418	162,180
CLEAN & SAFE DISTRICT				
C&S Revenue:				
Contract Income - C&S Fees	4,613,969	4,365,470	4,322,826	4,281,381
Contract Income - Other	0	100	0	208
Advertising	0	0	0	0
Interest Income	12,000	12,500	9,000	16,942
Total C&S Revenue	4,625,969	4,378,070	4,331,826	4,298,531
C&S Personnel Expenses:				
Sal/Tax/Ben - Government Relations	148,072	133,648	135,428	137,341
Sal/Tax/Ben - Downtown Services	438,090	435,380	478,381	455,775
Sal/Tax/Ben - Ambassadors	186,624	149,640	164,296	149,772
Sal/Tax/Ben - Communications	106,964	95,228	110,492	98,019
Sal/Tax/Ben - Shared Administration	362,836	276,858	335,655	331,533
Total C&S Personnel Expenses	1,242,586	1,090,754	1,224,252	1,172,440
C&S Direct Expenses:				
Direct Expenses - Maintenance	842,289	636,479	708,807	704,001
Direct Expenses - Security	1,989,618	1,822,359	1,926,598	1,904,750
Direct Expense - Social Services Outreach	0	0	0	0
Direct Expense - Mall	68,400	66,412	66,412	64,478
Direct Expense - Real Change / Spare Change	0	716	0	3,284
Direct Expenses - Mktg/Retail/Cent City	78,290	68,130	70,020	67,298
Direct Expenses - Comm Court	0	118	0	0
Administration Fee	51,000	51,000	50,000	50,000
Total C&S Direct Expenses	3,029,597	2,645,215	2,821,837	2,793,811
C&S Operating Expenses:				
Operating Expenses	261,155	266,979	230,478	261,246
City Processing Fee	80,397	54,609	54,045	53,572
Bad Debt Expense	0	0	0	2,760
Donations	0	0	0	750
Depreciation Expense	0	0	1,200	1,364
Total C&S Operating Expenses	341,552	321,588	285,723	319,692
Total C&S Expenses	4,613,735	4,057,556	4,331,812	4,285,943
Increase in Net Assets from Operations	12,234	320,513	14	12,588
Expenditures from Reserves		-209,240		-34,040
Increase (Decrease) in Net Assets (C&S)	12,234	111,273	14	-21,452
Combined Increase (Decrease) in Net Assets	189,345	219,110	152,432	140,728