

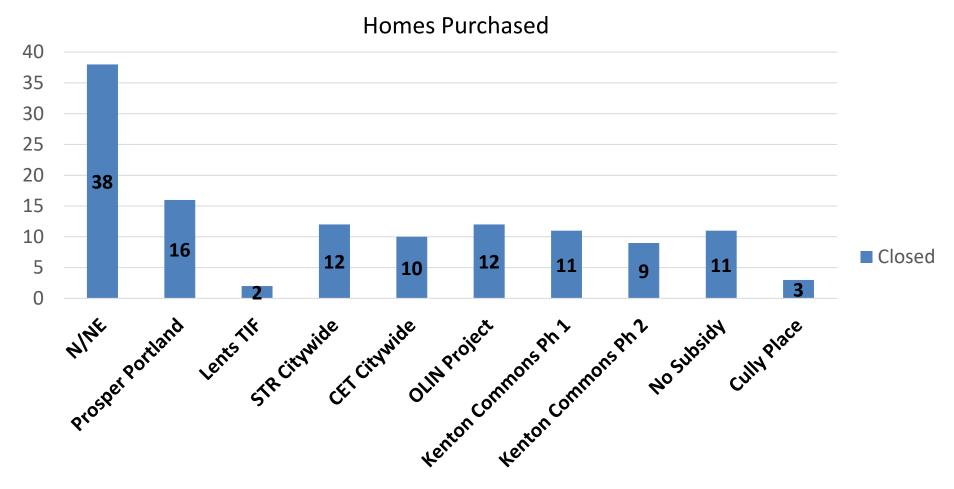
Homeownership Update & Recommendation

John Trinh, NHP Manager Ira Bailey, Housing Program Coordinator September 14, 2023

Homeownership

Preference Policy Homeownership update

To date, 124 families have become first time homebuyers

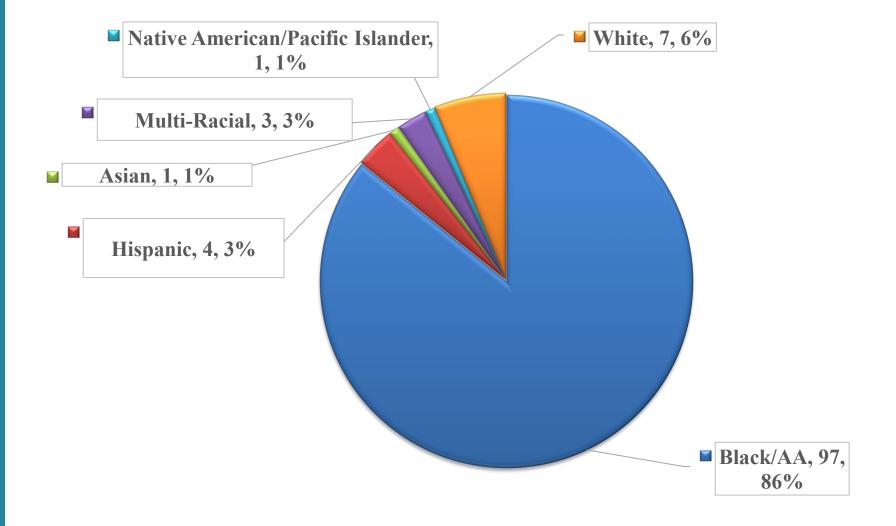


Data as of August, 2023

Race/ Ethnicity Demographics

113 Home Purchases

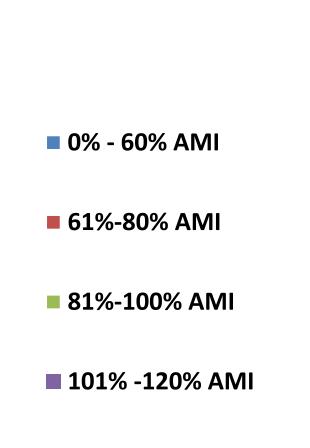
Preference Policy Homeownership update

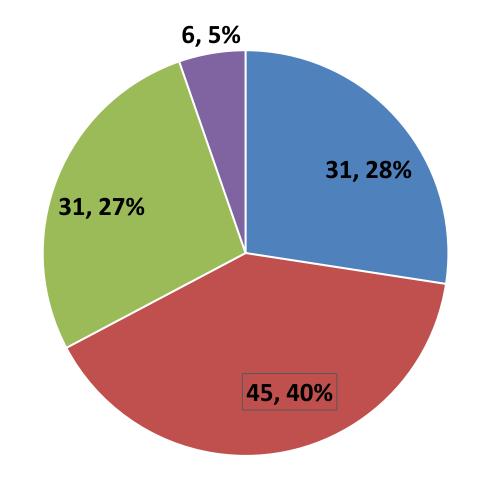


Household Income Demographics

113 Total Home Purchases

Preference Policy Homeownership update





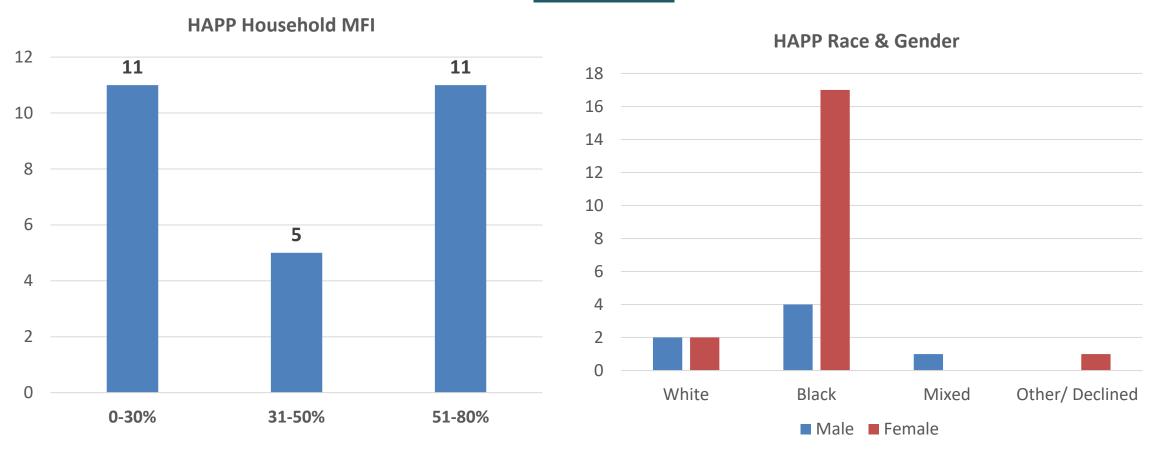
Homeownership Asset Preservation Program (HAPP):

Accomplishments: July 1, 2022 thru June 30, 2023

- 8 estate planning educational webinars provided
 - 42 households attended
- 27 program participants enrolled
 - 21 households had issues addressed through legal services (wills or trusts completed, title issues resolved, etc.)

Homeownership Asset Preservation Program

27 New Homeowners Enrolled between 7/1/2022 and 6/30/2022



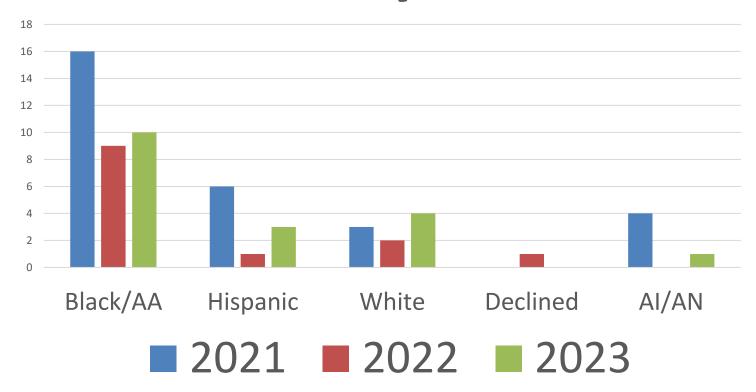
Down Payment Assistance Program

| | | Home | | | | |
|----------------|--------|----------|-------|----------|------------|------------|
| Funding | | lmp. | | | Preference | |
| Type | Limit | Grant | AMI | Area | Policy | Notes |
| Interstate | | 10%- | | | | 3 bdr AMI |
| TIF | \$100K | 20% | <80% | N/NE | Yes | up to 100% |
| | | 10%- | 80%- | | | |
| Proper | \$100K | 20% | 120% | N/NE | Yes | |
| | | 10%- | | | | 3 bdr AMI |
| Lents TIF | \$80K | 20% | <80% | Lents | no | up to 100% |
| | | Aval. | | | | |
| | | \$5K but | | | | |
| CDBG | \$80K | not req | <80% | Citywide | no | |
| | | Aval. | | | | |
| | | \$5K but | | | | |
| STR | \$100K | not req | <100% | Citywide | Yes | |
| | | Aval. | | | | |
| | | \$5K but | | | | |
| STR | \$80K | not req | <100% | Citywide | no | |

Past 3 Years Data

| | 2021 | 2022 | 2023 |
|----------|------|------|------|
| Black/AA | 16 | 9 | 10 |
| Hispanic | 6 | 1 | 3 |
| White | 3 | 2 | 4 |
| Declined | | 1 | |
| AI/AN | 4 | | 1 |
| | 29 | 13 | 18 |

DPAL by Race



Challenges

- Home Prices
- Low inventory
- Interest Rates



Multiple Listing Service Data

12 mos ending May 2023

| | Home Sold | Average Price | Median Price |
|------------|--------------|------------------|-----------------|
| Interstate | 740.0 | \$ 559,636 | \$ 529,900 |
| Lents | 328.0 | \$ 391,611 | \$ 389,900 |
| Citywide | 8,674.0 | \$ 595,192 | \$ 524,000 |

Housing Contributions Affordability

| Household Income & Affordable Monthly Payment | | | | | |
|---|--------------------------------|----------|----------|----------|--|
| HHId Size | 1 | 2 | 3 | 4 | |
| 80% AMI | \$63,150 | \$72,200 | \$81,200 | \$90,200 | |
| 30% of Gross | \$1,579 | \$1,805 | \$2,030 | \$2,255 | |
| 40% of Gross | \$2,105 | \$2,407 | \$2,707 | \$3,007 | |
| 50% of Gross | \$2,631 | \$3,008 | \$3,383 | \$3,758 | |
| | Groon - Low Pick Affordability | | | | |

Green = Low Risk Affordability

Yellow = Mid Risk Affordability

Red = High Risk Affordability

Example

| DPAL | | | | |
|----------------|-----------|--|--|--|
| | 3BR/2BA | | | |
| Purchase Price | \$530,000 | | | |
| Down Payment | \$90,000 | | | |
| Mortgage Loan | \$440,000 | | | |
| Interest Rate | 7% | | | |
| P&I Payment | \$3,536 | | | |
| Escrow Payment | \$426 | | | |
| TOTAL PAYMENT | \$3,962 | | | |

Housing Contributions Affordability

| Household Income & Affordable Monthly Payment | | | | | | |
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| | Green = Low Risk Affordability | | | | | |

Yellow = Mid Risk Affordability

Red = High Risk Affordability



| Year | DPAL | Avg Home Price | % of down payment | Low Price | High Price |
|------|---------|-------------------|-------------------|------------|------------|
| | \$ | \$ | payment | | |
| 2017 | 80,000 | 324,602 | 24.65% | 312366 | 339614 |
| | \$ | \$ | | | |
| 2018 | 100,000 | 333,900 | 29.95% | 285000 | 479500 |
| | \$ | \$ | | | |
| 2019 | 100,000 | 338,616 | 29.53% | 250000 | 450000 |
| | \$ | \$ | | | |
| 2020 | 100,000 | 357,828 | 27.95% | 275000 | 479000 |
| | \$ | \$ | | | |
| 2021 | 100,000 | 412,750 | 24.23% | 299000 | 522000 |
| | \$ | \$ | | | |
| 2022 | 100,000 | 432,900 | 23.10% | 385000 | 515000 |
| | | | | avg % DPAL | for the |
| | | | 26.95% | past 6 yrs | |

Recommendations

Increase N/NE DPAL to \$125,000

Increase Lents DPAL to \$100,000

Questions?