



ConvergeOne Contract

Cisco fulfillment partner

City Council presentation 11/16/2022
Bureau of Technology Services




ConvergeOne Contract Ordinance Information

Seeking Council approval for a 5-year agreement with ConvergeOne.




11-million-dollar contract funded by 5-year Capital Improvement Project planning and provides an immediate 2.1-million-dollar support savings.



Price agreement to purchase Cisco hardware and support.

Cisco hardware and software impact data on the network in many ways

Carries data across the network for workers to access email, dial tone, internet, and bureau specific applications.



Public Safety - First Responders, 800 MHz radio transmissions and multi-jurisdictional communication.

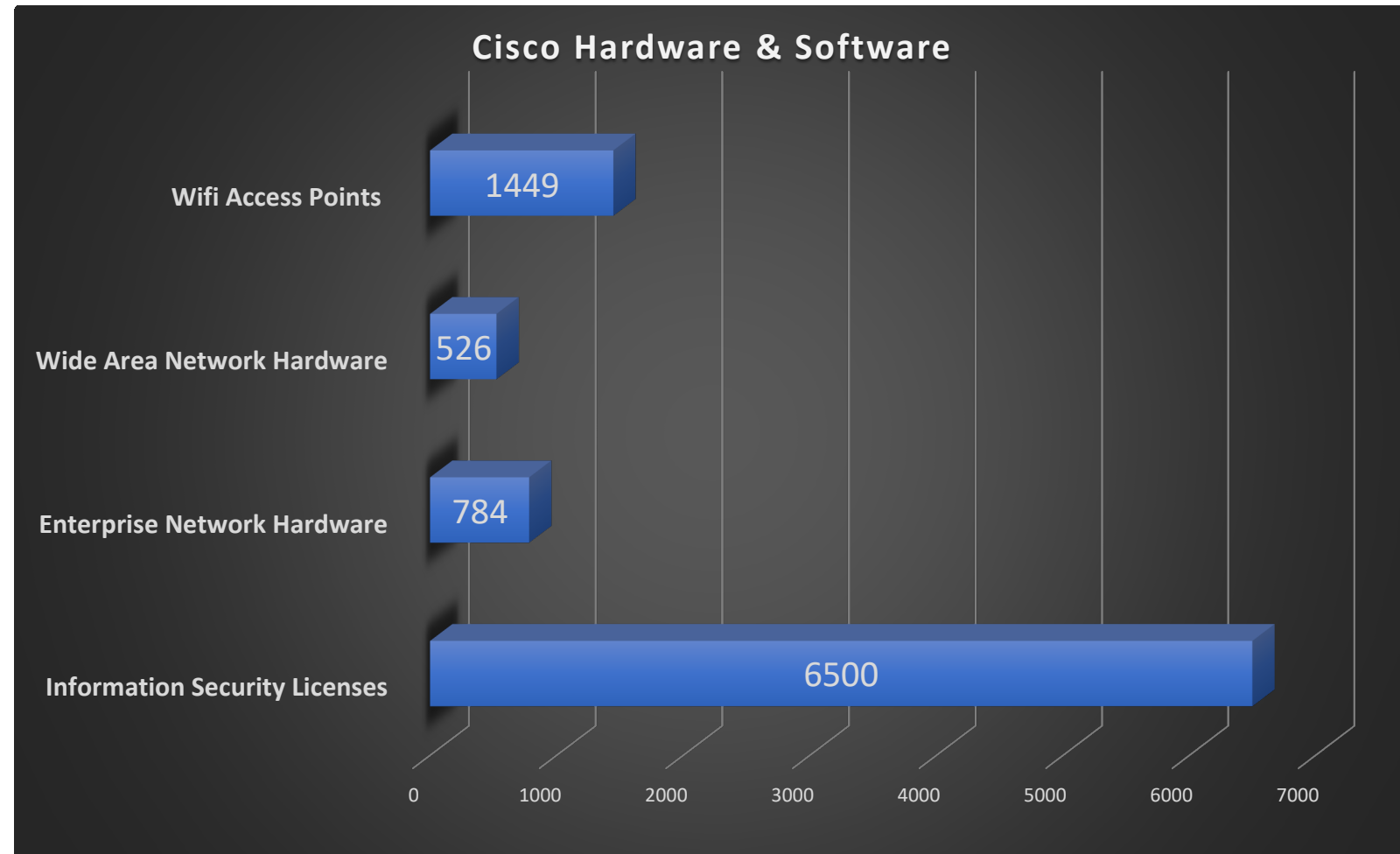


Cisco information security tools improve the safe transmission of data.

ConvergeOne Contract for Cisco products

ConvergeOne is our Value-Added Reseller (VAR)

- Pursues additional volume discounts for the City
- Maintains the City's Cisco device & license inventory



ConvergeOne Contract Highlights



Leveraging National Cisco Value Point Program allows for additional discounts.

5-year contract enables us to realize benefits

Address global supply chain constraints

22% savings on pre-paid maintenance
Estimated 2.1 million dollars

Fixes identified support costs for full term