



STANDARD large grant application - DRAFT

Application portal questions

- 1.1 Name of the applicant organization. If your organization is doing business as (DBA)other names, also include those names.
- 1.2 Are you submitting your application through a fiscal sponsor?
 - Yes
- i. Name of fiscal sponsor organization
- ii. If you have one, attach the contract defining the fiscal sponsor agreement (e.g., memorandum of understanding).

🛛 No

- 1.3 Applicant organization's Employee Identification Number (EIN). Note that EIN is alsoknown as a federal Tax Identification Number (TIN): _____
 - i. If your organization does not have an EIN and is submitting with a fiscalsponsor, provide fiscal sponsor's EIN: _____
- 1.4 Do all three of the following apply to applicant organization or fiscal sponsor?
 - i. Organization (or fiscal sponsor) is IRS tax exempt.
 - ii. Organization (or fiscal sponsor) is an active registered nonprofit with theState of Oregon.
 - iii. Organization (or fiscal sponsor) is not on the Disqualified Charities listwith the Oregon Department of Justice.
 - Yes
 - □ No Stop. The organization is not eligible to apply for PCEF funding.
- 1.5 Does your organization have, or plan to acquire, necessary and appropriate insurancefor this project? If you are applying through a fiscal sponsor, please answer on behalfof the fiscal sponsor. (Note that some insurance costs can be an eligible grant expense.)
 - Yes
 - □ No Stop. This organization is not eligible for PCEF funding.
- 1.6 Are there any tax liens on your organization and/or the fiscal sponsor?
 - □ Yes Stop. This organization is not eligible for PCEF funding.

🛛 No

- 1.7 How long has your organization been a registered nonprofit with the State of Oregon?(if applicable) _____
- 1.8 Applicant organization mailing address _____
- 1.9 Name of applicant organization's executive director, CEO or president (if not available,list board chair) _____
- 1.10 Primary contact person for this application (this is the person we will contact with any questions or notifications about this funding request):
 - i. Name: _____
 - ii. Title:_____
 - iii. Email: _____
 - iv. Phone: _____
- 1.11 Secondary contact person for this application (this is the person we will contact with any questions or notifications about this funding request):
 - i. Name: _____
 - ii. Title: _____
 - iii. Email: _____
 - iv. Phone: _____
- 1.12 Fill in the following demographic information about your **board and staff**. We know this list is not comprehensive and that people may have additional identities not included here. Please complete to the best of yourorganization's knowledge, based either on estimates, by individuals self-reporting, or a combination of the two. This question allows you to count people in more than one category (e.g., a person maybe a woman and a person with a disability).
 - a. Board of Directors: Total number of board members
 - 1. Number of Black people _____
 - 2. Number of American Indian/Alaska Native people _____
 - 3. Number of people of color who do not identify as Black or American Indian/Alaska Native _____
 - 4. Number of women, transgender people, two-spirit people, gender nonconforming people, or other groups of people who experience gender or sexbased discrimination in the workplace ____
 - 5. Number of people who experience disabilities _____
 - 6. Number of people who experience, or have experienced, housing or food insecurity ____
 - 7. Number of people NOT included in any of the categories listed above* _____
 - 8. How was information collected:
 - Self reported (information was provided by individuals; forexample, in an application or survey).

- Estimated (you are making an educated guess about individuals'identities).
- **D** Combination of estimated and self reported.
- b. Paid staff: Total number of paid staff, both full time and part time _____
 - 1. Number of Black people _____
 - 2. Number of American Indian/Alaska Native people _____
 - 3. Number of people of color who do not identify as Black or American Indian/Alaska Native _____
 - 4. Number of women, transgender, two-spirit, gender non-conforming people, or other groups of people who experience gender or sex-based discrimination in the workplace ____
 - 5. Number of people who experience disabilities _____
 - 6. Number of people who experience, or have experienced, housing or food insecurity ____
 - 7. Number of people NOT included in any of the categories listed above* _____
 - 8. How was information collected:
 - Self reported (information was provided by individuals; forexample, in an application or survey)
 - Estimated (you are making an educated guess about individuals'identities).
 - □ Combination of estimated and self reported
- c. **Staff leadership:** Staff leadership includes the executive director and senior level staff responsible for management of the organization. This figure is a SUBSET of the total paid staff. Total number of staff leadership
 - 1. Number of Black people _____
 - 2. Number of American Indian/Alaska Native people _____
 - 3. Number of people of color who do not identify as Black or American Indian/Alaska Native _____
 - 4. Number of women, transgender, two-spirit, gender non-conforming people, or other groups of people who experience gender or sex-based discrimination in the workplace ____
 - 5. Number of people who experience disabilities _____
 - 6. Number of people who experience, or have experienced, housing or food insecurity ____
 - 7. Number of people NOT included in any of the categories listed above* _____
 - 8. How was information collected:
 - Self-reported (information was provided by individuals; forexample, in an application or survey)
 - **D** Estimated (you are making an educated guess about

individuals'identities)

Combination of estimated and self-reported

*Please enter the number of your staff, staff leadership, and board that do NOT identify as Black, American Indian/Alaska Native, people of color, women, transgender, two spirit people, gender non-conforming people, or other groups of people who experience gender or sex-based discrimination in the workplace, people with disabilities, people who currently, or have previously, experienced housing or food insecurity.

- 1.13 Amount of grant request (be sure that this amount matches the amount of PCEF funds in the budget attachment) \$_____
- 1.14 Timeframe for grant implementation (e.g., one year, 18 months; maximum is five years)
- 1.15 PCEF projects must address both climate change <u>and</u> advance racial and social justice within one of the program's funding categories clean energy, regenerative agriculture, green infrastructure and innovation/other. Briefly describe the project you are proposing and how it addresses climate change and advances racial and social justice. (100 to 200 words)
- 1.16 Does the proposed project include any physical improvement (e.g., planting trees/gardening/farm,efficiency retrofits, solar/other renewable installations, etc.)?
 - 🛛 No
 - Yes
- 1. Will the proposed physical improvement be located within the City of Portland?
 - Yes
 - □ No Stop. This project is not eligible for PCEF funding.
- 2. Is the majority or all of the project located east of 82ndAvenue?
 - Yes
 - 🛛 No
 - Not yet known
- 1.17 Does the proposed project include installation of solar or other renewabletechnologies?
 - 🛛 No
 - □ Yes. Will the solar energy-related materials on the proposed project be predominantly manufactured in the United States, unless a product thatmeets project need is unavailable or the cost is prohibitive?
 - Yes
 - □ No Stop. This project is not eligible for PCEF funding.
- 1.18 Does the proposed project include non-physical improvements or

programming (e.g., education about climate or conservation, job training, etc.)?

- 🛛 No
- □ Yes. Will PCEF funds for non-physical improvements be used only to serve people who reside in Portland?
 - Yes
 - □ No Stop. This project is not eligible for PCEF funding.
- 1.19 How much of the grant money that you are requesting is for Energy Efficiency or Renewable Energy related work (including any related outreach and administration costs)
 - None
 - □ Up to 25% of grant budget
 - □ 26% to 50% of grant budget
 - □ 51% to 75% of grant budget
 - □ 76% to 100% of grant budget
- 1.20 How much of the grant money that you are requesting is for Regenerative Agriculture and Green Infrastructure related work (including any related outreach and administration costs)
 - None
 - □ Up to 25% of grant budget
 - □ 26% to 50% of grant budget
 - □ 51% to 75% of grant budget
 - □ 76% to 100% of grant budget
- 1.21 How much of the grant money that you are requesting is for Innovation/other related work (including any related outreach and administration costs)
 - None
 - □ Up to 25% of grant budget
 - □ 26% to 50% of grant budget
 - □ 51% to 75% of grant budget
 - □ 76% to 100% of grant budget
- 1.22 How much of the grant money that you are requesting is for Workforce training and/or Contractor Support related work (including any related outreach and administration costs)
 - None
 - □ Up to 25% of grant budget
 - □ 26% to 50% of grant budget
 - □ 51% to 75% of grant budget
 - □ 76% to 100% of grant budget
- 1.23 Required confirmation: If you are applying through the online application site, checkthe confirmation box for this question. If you are submitting your application by sending in documents through email or post please include the signature of an authorized signer with the following statement: "The undersigned certifies that the information provided herein, to the best of their knowledge, is true, complete, and accurately describes the proposal. Include

the signature in the blank box".

Applications questions outside of the online portal:

Section 1: Applicant organization's mission and history

1.24 Describe your organization's mission or purpose as well as its history of prioritizing and serving one or more of the PCEF priority population(s) (i.e., Black, American Indian/Alaska Native people, other people of color, and/or people with low income). Include which specific population(s) you serve, how long your organization has been focused on these population(s), and the estimated percent of your organization's work that is focused on serving these populations. (300 to 450 words)

Section 2: Project description, beneficiaries, and scope

This section helps us understand what you propose to do, who will benefit, and what the outcomes and benefits of the project will be.

- 2.1 **Project description:** Describe the proposed project, including all of the following components. (4 to 8 pages not including applicable forms)
 - a. Description of project including how you identified the need for this project and what it aims to accomplish.
 - b. How many people are estimated to be served by your project? Do NOT include contractors or people employed to work on the project; they are addressed in another section.
 - c. Is the proposed project designed to *primarily benefit* Black people, American Indian/Alaska Native people, other people of color, and/or people with low income?
 - If Yes, please tell a bit more about the specific population(s) your project is designed to serve and what percentage of project beneficiaries will be members of that specific population (e.g., the project will primarily benefit Latinx renters, 75% of all the people who will benefit from this project will be Latinx renters.)
 - 2. If No, briefly describe who the proposed project is intended to benefit.
 - d. In a previous question, you provided information about your organization's staff, leadership, and board in broad demographic categories. In this section, include a narrative description of how your organization's staff, leadership, and board reflect the *specific population* that your <u>proposed project</u> is designed to

benefit. For example, if your project is targeting Latinx people, how is your staff, leadership, and board reflective of the Latinx community?

- e. Describe how you plan to engage the community and people who are intended to benefit from the proposed project.
- f. Identify any challenges or barriers to project success you anticipate and how do you plan to address them.
- g. Note requirements that are known (e.g., permits, regulatory requirements, site access, workforce certifications, and/or other compliance issues relevant to the project) and provide a statement of your willingness and ability to meet those requirements.

h. If applicable, describe additional environmental benefits of the project that are not related to greenhouse gas (GHG) reduction (e.g., improved air quality, flood protection, water quality, habitat creation).

i. If applicable, describe how you will make sure the benefits associated with physical improvements will last beyond the life of the grant (e.g., maintenance plan, homeowner/tenant education, warranties, etc.).

j. Projects with components listed below that are valued at \$100,000 or more need to complete the relevant forms. PCEF-funded projects must be designed to address impacts of climate change. For projects with physical improvements, staff will calculate GHG impact using the information provided in these forms. Staff will perform calculations to both reduce the burden on applicants and to provide consistency in estimating GHG impact. For more information about how GHG impacts are evaluated please read the "Approach to greenhouse gas impact evaluation" section in the draft project scope requirements document.

- i. Projects with **Renewable Energy** components valued at \$100,000 or more must complete the renewable energy form.
- ii. Projects with **Energy Efficiency** components valued at \$100,000 or more must complete the form linked energy efficiency form.
- iii. Projects with **Regenerative Agriculture/Green Infrastructure** components valued at \$100,000 or more must complete the regenerative agriculture and green infrastructure form.
- iv. Projects with **Innovation/other** components valued at \$100,000 or more must complete the innovation/other form.
- v. Projects with **Workforce training/contractor support** components valued at \$100,000 or more must complete the workforce and contractor development form.
- 2.2 **Social benefits.** Describe the social benefits that will result from the proposed project including all of the applicable components below.
 - a. If the project will result in cost savings provide the following information: (100 to 300 words)
 - What costs will be saved (e.g., energy utility bills, food cost/bill,

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transportation costs)?

- What are the estimated annual cost savings as a percent of total annualbill for that item (e.g., 10% reduction in electric bill per household)? Include how were the savings estimated?
- Will these cost savings directly benefit households, an organization serving a PCEF priority population, or somewhere else, please describe?
- b. If the project will produce health benefits describe the type of health benefits and how they flow to PCEF priority populations. Examples of health benefits might include improved indoor air quality, access to nutritious food. (100 to 350 words)
- c. If the project will support climate resiliency, please describe. Climate resiliency is the ability of a person or community to prepare for, adapt to, and/or recover from the impacts of climate change. Some examples of the threats to humans that are a result of climate change in the Pacific Northwest are: extreme heat events, wildfires, and poor air quality. Answers to this question should include how the project will reduce harm to communities impacted by climate change and/or improve the ability of a community or household to adapt to effects of climate change, e.g. deep energy retrofits on buildings can improve the occupants ability to maintain a comfortable temperature in both cold and hot weather, efficiency work that improves the building envelope supports climate resiliency. (150 to 350 words)
- d. Describe any additional social benefits of the proposed project that you would like to share. (150 to 350 words)
- 2.3 **Milestones and schedule:** List the project milestones your organization hopes to accomplish as well as the activities that will support achieving these milestones. Include an estimated schedule for completing each milestone. If you are awarded funds, you will be required to report on these milestones. For example:

| Milestone | Activities to support milestone | Estimated date of completion |
|---|--|---------------------------------|
| 1. Identify 20 homes for efficiency retrofits | Outreach to community intended to benefit from project | August 2022 |
| | 2. Social media advertising | |
| | 3. Screen potential participants | |
| 2. Hire contractor(s) to | 1. Draft request for bids | October 2022 |
| complete retrofits | 2. Advertise through x, y, and z | |
| | 3. Select contractor | |
| 3. Develop scope of | 1. Perform 20 energy audits | January 2023 |
| work for each home | 2. Create budgets and work orders | |
| | for each site | |

Section 3: Project team experience and qualifications

- 3.1 The project team includes staff from your organization and any other partners or contractors who have already been identified. For each team member provide the following information. Be sure to include the information for the project manager, any staff that will be spending at least 25 percent of their work hours on the proposed project (if already identified), and contractors, partners, and/or key advisors that are a part of the project team (if already identified): (500 to 1,000 words)
 - a. the role they will play in the project
 - b. a short bio or resume for each team member
 - c. a description of the team member's professional and/or life experience that will help make the project successful
 - d. examples of experience with similar projects and/or transferable skills
 - e. any planned professional development or training related to staffing the project
- 3.2 If you haven't identified all members of your project team, describe how you will make sure that the final team includes the experience and qualifications needed.

Section 4: Financials

There is no score associated with the financial health or practices of an organization, but the information requested in this section is required. PCEF uses this information to help inform decision making around support and management of projects should they be selected for funding. If you are submitting this application with a fiscal sponsor, please answer questions 4.4 and 4.5 for both your organization and the fiscal sponsor organization.

- 4.1 Describe how your organization will manage and account for grant funds . including a description of your financial management practices. Tell us how you are going to: keep track of grant funds, make sure that grant funds are spent on appropriate grant activities, document grant expenditures, etc. Examples include, but are not limited to requirements for multiple signatures for payments using grant funds, accounting systems used to track funds, description of review and approval needed to accept and pay for contracted work, policies and procedures related to financial management and controls. If you are applying with a fiscal sponsor, includeædescription of the agreements about budget management and financial controls between the applicant organization and the fiscal sponsor, including roles and responsibilities. If you already have a written agreement with your fiscal sponsor that includes this information you can attach the agreement instead of writing the narrative description. (150 to 300 words)
- 4.2 Describe how your Board of Directors provides financial oversight, include a description of board finance committee roles (if applicable) and/or role of the treasurer (if applicable). (150 to 5300 words)
- 4.3 If not provided in the project team section above, provide a bio or resume for your organization's Executive Director and at least one other member of the leadership team who is involved in

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management and decision making at your organization.

- 4.4 Please note whether your organization has any of the following and, if so, provide an explanation of the situation and ways your organization is trying to remedy any issues: (50 to 150 words).
 - An operating deficit in last four years
 - Audit finding(s) of a material weakness
 - Significant surpluses or changes in budget size or any other expected significant changes in your organization's budget/financialposition
- 4.5 Submit the following financial documents for applicant and fiscal sponsor if applicable:
 - Current board-approved operating budget
 - Most recent <u>three complete years</u> of financial statements (audited financials if available, 990s are acceptable).

Section 5: Workforce and contractor benefits

The questions in this section help us understand how the proposed project supports inclusive and fair contracting and employment in PCEF-funded projects. If your application is successful and a grant is awarded, your responses to these questions become part of your grant agreement (contract) and are commitments to which you, the grantee, are responsible for fulfilling.

For the purposes of this application, PCEF defines diverse contractors and subcontractors as follows:

- Certified by the State of Oregon's Certification Office for Business and Inclusion (COBID) as a Minority-Owned Business Enterprise, Women-Owned Business Enterprise, Disadvantaged Business Enterprise, Emerging Small Business, or Service-Disabled Veteran Business (M/W/DBE/ESB/SDV) (provide certification #); or
- A nonprofit or non-COBID-certified business that can demonstrate majority ownership and leadership by Black people, American Indian/Alaska Native people, other people of color, people with low income, women, transgender people, two-spirit people, gender non-conforming people, other groups of people who experience gender or sex-based discrimination, or people who experience disabilities. Defined as follows:
 - Be registered with the Oregon Secretary of State.
 - Have gross annual receipts (3-year average) that do not exceed \$23.98 million.
 - Demonstrate control and management of day-to-day operations that are led by people from the defined population.
 - For nonprofit organizations, demographics of the board of directors and executive staff are 51% or greater of the defined populations.
 - For businesses, ownership of 51% or greater is held by people from the defined populations, and owner is not an owner or partial owner of other construction/construction-related firms.

Inclusive contracting

5.1 Will this project include \$50,000 or more in contracting for construction, goods and services,

and/or professional services?

- Yes
- □ No Skip to inclusive workforce question 5.3 below.
- 5.2 Describe your strategy to recruit diverse contractors and subcontractors on this project (see definition above). If you have already identified any of your contractors or subcontractors please provide their name and address and describe how they meet the definition of diverse contractor/subcontractor (see definition above) and, if relevant, their prior performance subcontracting with diverse subcontractors and commitments to doing so on this project. Note: Projects that include physical improvement at a <u>single site</u> with a construction budget (hard and soft costs) using <u>\$350,000 or more of PCEF funds</u> should award a minimum of 30% of contract and subcontract dollars to diverse firms (as defined above).

Inclusive workforce

- 5.3 Will this project utilize workers for physical improvements related to energy efficiency, renewable energy, regenerative agriculture, and/or green infrastructure (e.g., weatherization, solar installation, site improvements, tree planting, farming)?
 - \Box Yes continue below
 - \Box No Skip to Budget section below.
- 5.4 Does the budget (hard and soft costs) for physical improvement at a <u>single site</u> include <u>\$350,000</u> <u>or more of PCEF funds?</u>
 - \Box Yes Skip to question 5.7
 - \Box No continue below
- 5.5 Which of the following describes your approach to workforce diversity for the physical improvement that is part of the proposed project?
 - □ Setting hiring goals and practices <u>are not</u> part of the process for selecting contractors for and/or self-performing the physical improvement that is part of the proposed project.
 - □ The following will be considered when selecting contractors for and/or self-performing the physical improvement that is part of the proposed project (Check all that apply and provide a brief narrative description).
 - Past record of inclusive recruitment, retention, and advancement of workers.
 - □ Strategy for using a diverse workforce on this project includes best practices for inclusive recruitment, retention, and advancement.
 - Assessment of subcontractors' past record of inclusive recruitment, retention.
 - Commitment that 22% of total work hours in each apprenticeable trade be performed by state-registered apprentices.
 - Commitment that a minimum of 30% of hours for the physical improvement that are part of this project will be completed by workers representing PCEF priority populations (Black people, American Indian/Alaska Native people, other people of color, people with low income, women,

transgender people, two-spirit people, gender non-conforming people, other groups of people who experience gender or sex-based discrimination, and/or people who experience disabilities). 5.6 Which of the following describes your approach to wages and benefits for the workers on the physical improvement(s) that is part of the proposed project? (check all that apply).]

□ For workers on the project in trades for which a prevailing wage is defined the following is required for contractors, subcontractors, and/or organization if self-performing (Check one):

- □ Payment of prevailing wages (including benefits/fringe) will be required.
- \square Payment of prevailing wages will not be required but the following

benefits to workers will be required (Check all that apply).

- □ Health Insurance
- □ Paid time off and/or sick leave (excluding sick leave required for
- organizations with six or more employees)
- □ Retirement contribution
- $\hfill\square$ Family-friendly practices
- Other (please explain):_____

□ There will be no requirements for prevailing wage to workers in trades for which a prevailing wage is defined and no requirement for benefits.

□ For workers on the project that are NOT in trades for which a prevailing wage is defined which of the following worker benefits will be required for contractors, subcontractors, and/or organization if self-performing (Check all that apply).

- Health Insurance
- Paid time off and/or sick leave (excluding sick leave required for organizations with six or more employees)
- □ Retirement contribution
- □ Family-friendly practices
- Other (please explain):_____
- □ No benefits will be required.

Question 5.7 applies only to projects that include a physical improvement at a single site with a budget of \$350,000 or greater.

- 5.7 Do workers on the physical improvement include people *who are not in a trade for which a prevailing wage is defined* (example, tree planter, farmer, landscaper, etc.) including for those working for contractors, subcontractors, and applicant organization if self-performing?
 - No. Skip to budget
 - Yes. Which of the following describes wages and benefits your organization will provide or require contractors and subcontractors to provide for the workers on the project that are not in trades for which a prevailing wage is defined? (check all that apply).
 - □ No requirements regarding benefits for contractors, subcontractors, and/or applicant organization if self-performing.
 - Requiring contractors, subcontractors, and/or applicant organization if self performing to provide one or more of the following (check all that apply):

□ Health Insurance

 $\hfill\square$ Paid time off and/or sick leave (excluding sick leave required for

organizations with six or more employees)

- \Box Retirement contribution
- Family-friendly practices
- Other (please explain):_____

Note that projects that include physical improvement at a <u>single site</u> with a construction budget (hard and soft costs) using <u>\$350,000 or more of PCEF funds</u> are required to meet the following:

- 22% of total work hours in each apprenticeable trade performed by state-registered apprentices.
- 30% or more of workers represent PCEF priority populations (Black people, American Indian/Alaska Native people, other people of color; people with low income, women, transgender people, two-spirit people, gender non-conforming people, other groups of people who experience gender or sex-based discrimination, and/or people who experience disabilities).
- Payment of prevailing wages and benefits to workers in trades for which prevailing wages are defined.

Section 6: Budget

Complete budget template (See excel spreadsheet labeled "Small & Large Budget - RFP 2 Draft)





Standard large grant application evaluation guidance for reviewers

Standard large grants will be scored on a 100-point scale. Points are awarded to criteria across six categories:

- Organizational information
- Project description and scope
- Environmental benefit
- Social benefit
- Workforce and contractor benefit
- Budget

The number of points for each criteria varies depending on the project type:

- projects that include a physical improvement at any single site with a budget of \$350,000 or greater
- projects that include a physical improvement(s) but do not have a single site with a budget of \$350,000 or greater
- projects that do not include physical improvements

The chart on the next page shows the possible points for each criteria for each of the three project types. Cells that are shaded indicate that the criteria does not apply to that project type. The tables following the summary chart below provide information that will be used by reviewers on the scoring panels to help guide their evaluations and scoring for each criteria.

| | | Physical | | |
|-------|--|--------------------|---------------|--------------|
| | Standard large grant scoring points by | improvements: | Physical | |
| | | single site budget | improvements: | NO physical |
| | project type | \$350K or greater | all others | improvements |
| Panel | scored criteria | | | |
| | Organization has a track record of delivering programs that benefit | | | |
| 1 | Black people, American Indian/Alaska Native people, other people of | | | |
| | color, and/or people with low income. | 5 | 5 | 6 |
| 2 | Staff (including leadership) and board of the organization reflect the | | | |
| 2 | community their proposed project is intended to benefit. | 9 | 9 | 10 |
| | Project team including non-profit staff, contractors, and other | | | |
| 3 | partners have demonstrated experience that will support project | | | |
| | success. | 5 | 5 | 8 |
| 4 | Project description is complete and intended outcomes are clear. | 4 | 4 | 10 |
| | Application demonstrates strong understanding and practice around | | | |
| 5 | community organizing, outreach, and/or stakeholder engagement, | | | |
| 5 | particularly focused on historically marginalized and culturally | | | |
| | diverse communities. | 6 | 6 | 8 |
| 6 | Services, activities, and timeline described in scope will realistically | | | |
| 0 | result in intended outcomes. | 5 | 5 | 10 |
| 7 | [1]Appropriate plan to maintain project for its full useful life (beyond | | | |
| 1 | the life of grant). | 2 | 2 | NA |
| | Indirect GHG reduction/sequestration will result from project | | | |
| | activities not associated with physical improvements and/or | | | |
| 8 | infrastructure. Examples include outreach, education and community | | | |
| | engagement around climate issues, energy conservation education, | | | |
| | etc. | 2 | 2 | 8 |
| 0 | Project provides meaningful additional non-GHG environmental | | | |
| 9 | benefits | 3 | 3 | NA |

| | | Physical | | |
|---------|---|--------------------|---------------|--------------|
| | Standard large grant scoring points by | improvements: | Physical | |
| | project type | single site budget | improvements: | NO physical |
| | | \$350K or greater | all others | improvements |
| Panel s | scored criteria continued | 1 | 1 | |
| 10 | Project reduces cost for Black people, American Indian/Alaska Native | 0 | 0 | |
| | people, other people of color, and/or people with low income. | 8 | 8 | NA |
| 11 | Project provides health benefits to PCEF priority populations. | 6 | 6 | NA |
| 10 | Project improves resiliency by 1) addressing harm to frontline | | | |
| 12 | communities caused by climate change, and/or 2) improving ability | | | |
| | to withstand and adapt to existing and future climate impacts. | 4 | 4 | NA |
| 13 | Project provides other social benefit(s not already included in other | | | |
| 15 | criteria. | 1 | 1 | 2 |
| 14 | ¹ Inclusive contracting and subcontracting | 6 | 4 | 6 |
| 15 | Inclusive workforce | NA | 2 | NA |
| 16 | Project budget is complete and reasonable. | 7 | 7 | 7 |
| 17 | Alignment with PCEF guiding principles. | 8 | 8 | 12 |
| Staff s | cored criteria | | | |
| 18 | Percent of project benefits to specific PCEF priority populations. | 6 | 6 | 10 |
| 19 | GHG emissions reduction (including sequestration) impact | 8 | 8 | NA |
| 20 | Project pays prevailing wages to workers in trades for which a | | | |
| | prevailing wage is defined and/or provides other benefits. | 2 | 2 | NA |
| 21 | Project leverages resources. | 3 | 3 | 3 |

¹ Applies only to projects with contracts/subcontracts of \$50,000 or higher Standard large grant application: September 2021 PCEF RFP DRAFT

| | Criteria | Full points | Middle Points | Low Points |
|---|--|-------------------------------------|-------------------------------|----------------------------------|
| 1 | Organization has a track record of | Applicant organization has at least | Organization has at least | Very light or short history of |
| | delivering programs that benefit | three years of history delivering | three years of history of | delivering programs that |
| | Black people, American | programs that benefit communities | delivering programs that | benefit one or more |
| I | Indian/Alaska Native people, other | identified in this criterion and a | benefit one or more | communities identified in this |
| | people of color, and/or people with | primary organizational focus on | communities identified in | criterion. |
| | low income. | one or more of those populations. | this criterion. | |
| | Staff (including leadership) and | Majority (more than 50%) of staff | At least 40 percent of staff | At least 30 percent of the staff |
| | board of the organization reflect the | (including staff leadership) and | (including staff leadership) | and board of directors reflect |
| | community the proposed project is | board of directors reflect the | and board of directors | the community the project is |
| | intended to benefit. | community the project is intended | reflect the community the | intended to serve. |
| 2 | | to serve. In the case of projects | project is intended to serve. | |
| 2 | | whose beneficiaries are people who | In the case of projects whose | |
| | | are low income this may include | beneficiaries are people who | |
| | | prior rather than current lived | are low income this may | |
| | | experience. | include prior rather than | |
| | | | current lived experience. | |
| 3 | Project team including non-profit | Applicant team has relevant | Project team members that | Project team appears to be |
| | staff, contractors, and other partners | professional and/or life experience | have been identified have | missing important relevant |
| | have demonstrated experience that | and qualifications. The applicant | some relevant professional | professional and/or life |
| | will support project success. | has either identified all team | and/or life experience. | experience. Plan to secure |
| | | members or provided a well- | Application includes less | additional team members is |
| | | developed, detailed plan to secure | detailed plan for securing | general and lacks detail. |
| | | team members who have the | additional team members | |
| | | experience and qualifications | with the needed experience | |
| | | needed for project success. | and qualifications for the | |
| | | | project team. | |

| Proj | ect description and scope | panel scored criteria | | |
|------|--|--|--|---|
| | Criteria | Full points | Middle Points | Low Points |
| 4 | Project description is complete and intended outcomes are clear. | Project description clearly states what the applicant intends to do, why, who the intended beneficiaries are, and what outcomes are expected. | Project description is mostly complete and clear, however, some questions remain regarding what the applicant intends to do, why, and/or what outcomes are expected. | Project description is incomplete and intended outcomes are not clear. |
| 5 | Application demonstrates strong understanding and practice around community organizing, outreach, and/or stakeholder engagement, particularly focused on historically marginalized and culturally diverse communities. | Engagement reflects an inherent or personal understanding of the historically marginalized community(ies) the organization serves. If applicable, engagement activities are informed by cultural competence, principles of inclusion and/or collaboration. | Engagement shows some knowledge of historically marginalized community(ies) the organization serves and, if applicable, engagement are somewhat informed by cultural competence, principles of inclusion and/or collaboration | Little evidence that organization understands the historically marginalized community(ies) they serve or that their work is informed by cultural competence, principles of inclusion and/or collaboration. |
| 6 | Services and activities described in the project scope will realistically result in intended outcomes. | Project services and activities have a strong likelihood to result in stated intended outcomes. | The proposed services and activities could reasonably result in intended outcomes, however, questions remain. | Uncertain if services and activities will result in stated intended outcomes. |
| 7 | Appropriate plan to maintain benefits of the project beyond the life of grant. Note: This criterion only applies to projects that include physical improvements | Applicant has provided an appropriate plan (including consideration of staffing, equipment and funding needs) to be reasonably sure that the project's benefits will last for the projected life. | Applicant has provided a plan to maintain project benefits that includes consideration of some, but not all, of the elements required to receive full points. Applicant may also receive partial points if they have budgeted time | Applicant's maintenance plan is incomplete and unlikely to ensure project benefits for the life of the project. |

| | | | during the project to develop this | |
|------|---|--|---|--|
| | | | plan. | |
| Envi | ironmental benefits – pane | l scored criteria | | |
| | Criteria | Full points | Middle Points | Low Points |
| 8 | Indirect GHG reduction/ sequestration will result from project activities unrelated to physical improvements or infrastructure. | Clear description of how the activities will contribute to GHG reductions, including sequestration. Explanation of approach is clear and reasonable. | Description provides a reasonable connection between project activities and GHG reductions, including sequestration. Questions remain about the explanation. | Project has little liklihood of resulting in future or indirect GHG reduction. Description of methods lacks a solid basis for why the savings are likely. |
| 9 | Project provides meaningful and significant additional non-GHG environmental benefits. | Project includes meaningful and significant non-GHG environmental benefits including items such as habitat creation/protection, groundwater recharge, flood control, replacement of grass w/native plants, etc. Meaningful and significant refers to the scope, impact, and/or size (e.g., affects critical species, covers a wide area, affects a large number of people). | Project provides non-GHG environmental benefit, though the scale, scope, or size are moderate. | Little additional non-GHG environmental benefit. |

| | Criteria | Full points | Middle Points | Low Points |
|----|--|--|---|--|
| 10 | Project reduces cost for people with low income, Black people, American Indian/Alaska Native people, and/or other people of color. | Project provides cost savings to households of people with low income, Black people, American Indian/Alaska Native people, and/or other people of color (e.g., utility energy bills, transportation costs, food costs). Project reduces household costs for this item by at least 25 percent. | Project provides cost savings for people with low income, Black people, American Indian/Alaska Native people, and/or other people of color either through 1) reduced household costs for relevant item by at least 10 percent or 2) savings to non-residential facilities owned or occupied by organizations that serve these communities. | Little evidence of cost savings for people with low income, Black people, American Indian/Alaska Native people, and/or other people of color, or for facilities owned or occupied by organizations that serve these communities. |
| 11 | Project provides health benefits to local PCEF priority populations. | Identified health benefits are clear, meaningful, and delivered specifically to PCEF priority populations (e.g., improved indoor air quality, access to high quality food, etc.). | Project provides health benefits that are not specific to individuals or households but in locations where PCEF priority population(s) will be the primary beneficiaries (e.g., tree planting and maintenance in an area with majority low-income households). | Identified health benefits <u>and</u> beneficiary populations are both general in nature (e.g., project reduces carbon, tree cover in spaces that are not specific to priority populations, etc.). |
| 12 | Project improves climate resiliency by 1) addressing harm to frontline communities caused by climate change, and/or 2) improving ability to withstand and adapt to | Project addresses current and/or future vulnerabilities to harm that are caused by climate change. Resiliency measures are designed to reduce the identified current and/or future harm caused by climate change and must directly benefit PCEF priority population(s). Examples of | Applicant has identified general climate vulnerabilities of PCEF priority population(s) and the proposed project includes activities that may support resiliency in these population(s). | Project activities are unlikely to support resiliency in PCEF priority population(s). |

| | existing and future climate | impacts of climate change include, but are | | |
|----|-------------------------------|--|------------------------------------|----------------------------|
| | impacts. | not limited to, poor air quality resulting | | |
| | | from wildfire, heat exposure from urban | | |
| | | heat islands, and vector borne illness. | | |
| | | Explanation is clear and reasonable | | |
| | | regarding how resiliency will be achieved. | | |
| 13 | Project provides other social | Application includes detailed description | Applicant included other social | Applicant included other |
| | benefit(s) not already | of additional meaningful social benefits | benefits that are NOT included | meaningful social benefits |
| | included in other criteria. | that are NOT included in other criterion | in other criterion and that | that are NOT included in |
| | | and that beneft PCEF priority | beneft PCEF priority | other criterion but it is |
| | | population(s) directly. | population(s) but in a less direct | unclear that PCEF priority |
| | | | and impactful way than needed | population(s) will benefit |
| | | | for full points and/or some | and/or the explanation is |
| | | | questions remain about the | weak. |
| | | | explanation. | |

| | Criteria | Full points | Middle Points | Low Points |
|---|---------------------------|--|-----------------------------------|------------------------------|
| 4 | Inclusive contracting and | Applicant has strong strategy for | Applicant strategy for | Applicant's strategy for |
| | subcontracting. | recruitment and use of diverse contractors | recruitment and use of diverse | recruitment and use of |
| | Notes: | and subcontractors, and/or identification of | contractors and subcontractors | diverse contractors and |
| | 1. applies only to | diverse contractor (with record of utilizing | has some shortcomings and it | subcontractors has many |
| | projects with | diverse subcontractors and commitments if | is not clear from the description | shortcomings; identified |
| | \$50,000 or more | appropriate). Strategy indicates applicant | whether applicant has | contractor's record of |
| | in contracting for | familiarity with best practices as well as | familiarity with best practices | utilizing diverse |
| | construction, | commitment and capacity to implement | and/or commitment and | subcontractors is limited; |
| | goods and | strategy. | capacity to implement strategy | contractor does not meet |
| | services, and/or | | and/or contractor with a record | diversity definition. |
| | professional | | of utilizing diverse | |
| | services. | | subcontractors has been | |
| | | | identified but contractor does | |
| | | | not meet diversity definition | |
| | | | and/or diverse contractor has | |
| | | | been identified but does not | |
| | | | have a record of utilizing | |
| | | | diverse subcontractors. | |
| 5 | Inclusive workforce | Approach to having an inclusive workforce | Approach to having an inclusive | Approach to having an |
| | Notes. | includes <u>all</u> of the applicable considerations | workforce includes at least | inclusive workforce includes |
| | 1. projects with a | below applied to applicant organization if | three of the considerations. | one of the considerations |
| | single site | self performing and/or to selection of | | listed. |
| | physical | contractors and subcontractors. | | |
| | improvement | 1) past record of inclusive recruitment, | | |
| | with a budget of | retention, and advancement | | |
| | \$350K+ have | 2) strategy for diverse workforce utilization | | |
| | inclusive | on this project | | |
| | workforce | | | |

| | requirements and | 3) assessment of subcontractors' record of | | |
|-------|---------------------------|--|---------------------------------------|-------------------------------|
| | are not scored on | inclusion and strategies for this project | | |
| | this criterion. | 4) commitment to 20% apprentice | | |
| | 2. projects with no | utilization if applicable (note that | | |
| | physical | apprentice utilization not applicable for | | |
| | improvements are | projects with no apprenticeable trades) | | |
| | not scored on this | 5) commitment to minimum 30% of hours | | |
| | criterion. | completed by diverse workforce | | |
| | | representing PCEF priority populations. | | |
| Budge | et – panel scored criteri | a | · · · · · · · · · · · · · · · · · · · | |
| | Criteria | Full points | Middle points | Low points |
| 16 | Project budget complete | To receive full points the budget must be | Budget is complete but is | Budget is not complete |
| | and reasonable. | complete, clear, and appropriately scaled to | lacking in clarity or would | and/or is not appropriate to |
| | | the proposed project. | benefit from modification/right | the proposed project (e.g., |
| | | | sizing to the proposed project. | too large, too small, missing |
| | | | | key items, including |
| | | | | extraneous items). |
| Overa | Il project alignment wit | th principles – panel scored criteria | | |
| | Criteria | Full points | Middle points | Low points |
| 17 | Alignment with PCEF | Project is aligned with the PCEF guiding | Project is mostly aligned with the | Project is somewhat |
| | guiding principles | principles: | PCEF guiding principles. | aligned with the PCEF |
| | | Focused on climate action with | | guiding principles. |
| | | multiple benefits | | |
| | | Community powered | | |
| | | Justice Driven | | |
| | | Accountable | | |

| Mult | Multiple categories - staff scored criteria | | | | |
|------|---|-------------|---------------|------------|--|
| | Criteria | Full points | Middle points | Low points | |

| 18 | Percent of project benefits | 100 percent of project | At least 75 percent of project | At least 50 p | ercent of project |
|----|--|--|--|---|--|
| | to specific PCEF priority | beneficiaries are PCEF priority | beneficiaries are PCEF priority | beneficiaries | are PCEF priority |
| | populations. | populations appropriate to | populations appropriate to | populations. | |
| | | project type. | project type. | | |
| 19 | GHG emissions reduction (including sequestration) impact. | Staff will calculate score for GHG in | impact based on project type. See <u>Greenhouse Gas Impact document.</u> | | |
| 20 | Project pays prevailing wages to workers in trades for which a prevailing wage is defined and/or provides other benefits. Note: If project has a \$350K+ single site physical improvement and only has workers in trades for which a prevailing wage has been defined, then this criterion is not scored. | Applicant, if self-performing, will pay, and require all contractor(s), subcontractor(s) to pay prevailing wage and fringe to workers in trades for which a prevailing wage is defined (if applicable) <u>and</u> health insurance plus one other benefit to workers not in trades for which a prevailing wage is defined. (Additional benefits include paid time off and/or sick leave, retirement contribution, family friendly practices, other defined benefit). | Applicant, if self-performing, and contractor(s) <u>but not subcontractor</u> required to pay prevailing wage an workers in trades for which a prev is defined (if applicable) <u>and healt</u> benefit to workers not in trades for prevailing wage is defined. | <u>or(s)</u> , are nd fringe to ailing wage <u>h insurance</u> | Applicant, if self- performing, and prime contractor(s) <u>but not</u> <u>subcontractor(s)</u> , are required to pay prevailing wage and fringe to workers in trades for which a prevailing wage is defined (if applicable) and <u>at least one benefit</u> <u>other than health</u> <u>benefits</u> to workers not in trades for which a prevailing wage is defined. |
| | | If a regenerative agriculture and/or green infrastructure project has a \$350K+ single site physical improvement full points can be awarded for providing health insurance plus one other benefit to workers not in trades | If a regenerative agriculture and/c infrastructure project has a \$350K physical improvement some point awarded for providing healh insur to workers not in trades for which wage is defined. | + single site s can be ance benefit | If a regenerative agriculture and/or green infrastructure project has a \$350K+ single site physical improvement low points can be awarded for providing at |

| | | for which a prevailing wage is | | least one benefit |
|----|------------------|--|--|---------------------------|
| | | defined. | | (excluding health |
| | | | | insurance) to workers not |
| | | | | in trades for which a |
| | | | | prevailing wage is |
| | | | | defined. |
| 21 | Project leverage | Scoring is based on the amount of leverage provided, based on a percent of the project budget. Projects with | | |
| | | no leverage = no points, 5% = 1 point, 10% = 2 points, 15% = 3 points, 20% = 4 points, 25% = 5 points. | | |
| | | Leveraged contribution does not have to be secured at the time the proposal is submitted. Funds can come | | |
| | | from any non-PCEF source. Leverage contribution can be cash or in-kind. | | |