

| Household Code | AMI  | Mortgage Ready | Within next 6 months | Purchased | Circumstances  |
|----------------|------|----------------|----------------------|-----------|--|
| 01             | 64%  | n/a            | n/a                  | Yes       | Purchased in 3/2018                                  |
| 02             | 101% | n/a            | n/a                  | Yes       | Purchased in 4/2018                                  |
| 04             | 82%  | n/a            | n/a                  | Yes       | Purchased in 9/2018                                  |
| 05             | 77%  | Yes            | Yes                  | Yes       | Purchased in 5/2019                                  |
| 06             | 52%  | Yes            | Yes                  | Yes       | Purchased in 9/2019                                  |
| 07             | 61%  | Yes            | Yes                  | Yes       | Purchased in 9/2019                                  |
| 08             | 84%  | Yes            | Yes                  | Yes       | Purchased in 9/2019                                  |
| 09             | 77%  | Yes            | Yes                  | Yes       | Purchased in 10/2019                                 |
| 03             | 78%  | n/a            | n/a                  | Yes       | Inherited a home in 7/2018                           |
| 15             | 80%  | No             | Yes                  | Pending   | In contract - outside ICURA                          |
| 11             | 64%  | Yes            | Yes                  | No        | Purchasing N. Blandena 12/2019                       |
| 21             | 98%  | Yes            | Yes                  | No        | Purchasing future PCRI properties                    |
| 13             | 91%  | Yes            | Yes                  | No        | Purchasing future PCRI properties                    |
| 12             | 92%  | No             | Yes                  | No        | Purchasing N. Blandena 12/2019                       |
| 14             | 72%  | No             | Yes                  | No        | Purchasing future PCRI property                      |
| 10             | 76%  | Yes            | Yes                  | No        | Purchasing future PCRI properties                    |
| 17             | 71%  | No             | No                   | No        | Pending employment. Saving in IDA                    |
| 16             | 50%  | No             | Yes                  | No        | Paying down debt and saving in IDA                   |
| 20             | 90%  | No             | No                   | No        | Paying down debt and saving in IDA                   |
| 18             | 97%  | No             | No                   | No        | Paying down debt and saving in IDA                   |
| 19             | 56%  | No             | No                   | No        | Paying down debt and saving in IDA recent job change |



Notes:

- N Williams Condominiums SOLD and CLOSED!!!
- 1 participant rescinded in Oct 2019
- Updating homeownership development pipeline to include other “ready to develop” PCRI sites. Some sites just outside the ICURA will be submitted to PHB for consideration



### Williams Townhomes

-Sold!!

### Blandena Townhomes

- Currently installing drywall.
- Construction completion scheduled end of November 2019
- Sales scheduled in December 2019.

### Arlington

- Permits pulled
- Finalizing contract
- Notice to proceed by end of month.

| Project   | Proposed Development   | Phase   | Timeline                      |
|-----------|--|---|-------------------------------|
| Blandena  | 6-plex   | Construction/Projected Completion                   | February 2019 – November 2019 |
|           |  | Projected Sale/Closing                              | December 2019                 |
| Arlington | Single Family  | Construction Start                                  | November 2019                 |
|           |  | Construction/Projected Completion                   | November 2019 – May 2019      |
|           |  | Projected Sale/Closing                              | June 2019                     |
| Mallory   | Single Family (originally planned duplex but site was too tight) | Land use planning (Lot confirmation and PLA)        | July 2019 -December 2019      |
|           |  | Permit Drawings                                     | December 2019 – February 2020 |
|           |  | Permit / SDC-HOLTE Submission                       | February 2020                 |
|           |  | Permit Processing / GC Bidding / Construction Start | February 2020 – June 2020     |
|           |  | Construction / Projected Completion                 | June 2020 – November 2020     |
|           |  | Projected Sale/Closing                              | December 2020                 |
| Alberta   | Duplex and Single Family   | Design Development/Permit Drawings                  | January 2020 – April 2020     |
|           |  | Permit Submission/SDC-HOLTE Submission              | April 2020                    |
|           |  | Permit Processing / GC Bidding / Construction Start | April 2020 – July 2020        |
|           |  | Construction/Projected Completion                   | July 2020 – December 2020     |
|           |  | Projected Sale/Closing                              | January 2021                  |
| Winchell  | 6-plex   | Design Development/Permit Drawings                  | February 2020 – May 2020      |
|           |  | Permit Submission/Permit-HOLT Submission            | May 2020                      |
|           |  | Permit Processing/GC Bidding/Construction Start     | May 2020 – August 2020        |
|           |  | Construction/Projected Completion                   | August 2020 – February 2021   |
|           |  | Projected Sale/Closing                              | March 2021                    |