

Matthew Mičetić, President, Venture Portland





The City of PORTLAND has 50 neighborhood business districts.

Together these districts contain **19,200** BUSINESSES and provide **270,000** JOBS.



42nd Avenue

2nd Ave #Greates+OfAllTime

Our 42nd Avenue

connecting people with place through employment and business development

connecting people with place through employment



82nd Avenue

AROUND THE WORLD IN 82 DISHES

AN INTERNATIONAL FOOD TOUR OF 82ND AVENUE

\$5 SPECIALS

OCTOBER 12-21

WIN PRIZES

WIN PRIZES discover82ndave.com

A Little Nectar Best Baguette Budlandia Bun and Pho House Chinese Delicacy Chungdam Korean Fusion Eastport Liquor Hà VL Master Kong Mojo Crepes O'Sushi Puerto Jaibo SokongDong Spice Kitchen Steinhaus Thai Fresh Toast La Tea and more!





Alberta



LIT UP & LOCAL A MONTH OF MERRIMENT

ON ALBERTA STREET

on alberta street.



Beaumont

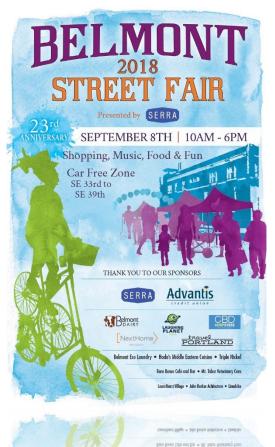




Belmont Area







Business.

Central Eastside





Columbia Corridor





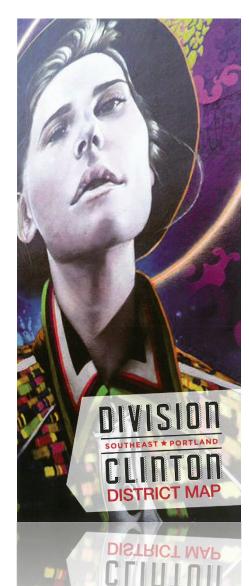


Cully Blvd





Division/Clinton





Foster Area



Participating Businesses

Adelas • Aloha PDX • Awesome Burger • Bar Carlo • Bar Maven Bari Food Cart • Barrio • Chicken Coop • Danielle Deschenes Realty Devil's Point • Don Churro • El Coquí • El Local • Fernandos' Alegria Hut Vintage • Istanbul Delight • Jurassic Cart • Kaah Market Klein & Associates, Inc. • La Arepa • Mathilde's Kitchen Mixteca • Nayar Taqueria • Off the Griddle • Paola Zarate Insurance PieCake • Pieper Cafe • Pod Bar • Portland Mercado Que Bacano! Sabor Colombiano • Què Bola • Ramblin Rose Red Castle Games • Road Runner BBO • Sandwich Mania Starday Tavern • The Trap • Thunderbird Bar • Tierra del Sol Xocotl • Year of the Fish

SATURDAY, JULY 14, 2-10PM





Gateway Area



Greater Brooklyn





Greater Brooklyn Business Association

Greater Brooklyn Business Association



Hawthorne Blvd







Hillsdale



SUNDAY JULY 27





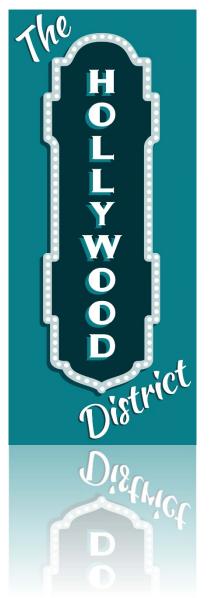
Historic Mississippi Ave

THE ANNUAL MISSISSIPPI AVE Орм - то - 6:00рм

П



Hollywood





Jade District







Kenton





Lents







Lloyd







Midway





Montavilla/East Tabor



Multnomah Village

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Down to Earth Cafe K	illsdale Líquor Store orkage Wine Bar & shop edley	Otto & Anitas's Sasquatch Nectar Sip D'Vine	Brewing The Village Hut Verde Cocina
UMPQUA B · A · N · K	David Klick LMT	o All of Our Sponsors	JONES & JONES Jewders
BARBUR WORLD FOODS	Multnomah Antiques	HILLSDALE MAIN STREET	Nectar
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Northwest District



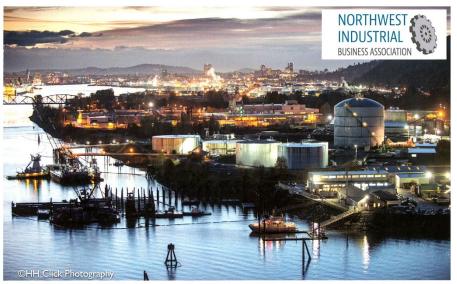


NE Broadway





Northwest Industrial



Light the way for NIBA's future! **Fight the may for NIBA**, s future!







Old Town/Chinatown







Parkrose







Pearl District







Sellwood





Soul District





South Portland







St. Johns

NEW SEASON







Stadium District



Stadium District Business Group



Stop and Shop \cdot Eat and Drink \cdot Stay and Play - in historic Goose Hollow

Stop and Shop • Eat and Drink • Stay and Play - in historic Goose Hollow



X Create a WIX site!

Williams District



Woodstock





INVESTING IN STRATEGIC GROWTH OF NEIGHBORHOOD BUSINESS DISTRICTS



EXPANDED Access to Training

391 business district LEADERS from **38** districts attended **33** CAPACITY BUILDING TRAININGS and EVENTS.



Venture Portland addressed **593** DISTRICT SPECIFIC **REQUESTS** for individualized assistance from business districts city wide



Venture Portland provided 2,665 hours of TRAINING and TECHNICAL ASSISTANCE to business district leaders.



EXPANDED Access to Grants

AWARDED \$119,618 to fund 33 Projects in Districts LEVERAGING \$286,485 a 2.5-to-1 match.



Launched New Funding Stream

Staffing Kickstarter Grants

- Funded first-time staffers in Beaumont, Division/Clinton, Lloyd and Sellwood
- Increased staffer hours in NE Broadway and Northwest District
- Leveraged \$77,000+ in payroll, a nearly 8-to-1 match!



Launched New Funding Stream

Destination Investment Grants

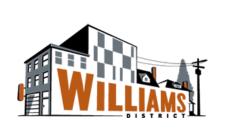
- Created with Travel Portland to align with Portland's new Tourism Master Plan
- Provides funding for significant physical improvements to districts that benefit customers/visitors
- Partnered with PBOT to provide applicants with prioritized permit support
- Awarded \$40,000 to 5 districts for banners, websites and pocket parks













SMALL TOWN IN A BIG CITY



Making Cash Registers Ring

District Promotions (including Little Boxes – City Wide)

- 50 Retail Promotions in 21 days
- Incentivized 15,000 holiday STORE VISITS on Black Friday/Small Business Saturday

Golden Ticket (Hillsdale/ Multnomah Village)

 Generated \$1.5 million in neighborhood holiday retail SALES



Helped City Council and Bureaus CONNECT with neighborhood businesses

 Partnered with BPS to launch FIRST EVER public business DISTRICT DATA tool

Demographics



Business Mix by Industry Group by Business District, 2002-2016

Business District	Industry Group	Annual Employment	Total Firms	Average Pay
42nd Avenue	Total	567	63	\$32,893
	Civic Organizations	23	4	\$25,705
	Education and Medical	211	10	\$34,490
	Food and Drink	134	11	\$19,977
	Office-Based	38	12	\$39,301
	Other	11	3	\$21,143
	Personal and Household S	21	8	\$18,238
	Production, Distribution,	129	15	\$46,478
82nd Avenue	Total	12,900	1,831	\$32,755
	Accommodation	76	12	\$18,111
	Civic Organizations	531	81	\$31,261
	Education and Medical	3,287	195	\$37,607
	Food and Drink	2,081	209	\$17,539
	Office-Based	957	328	\$50,232
	Other	1,002	111	\$43,081
	Other Entertainment	271	19	\$14,663
	Personal and Household S	326	268	\$18,017

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	<	: nd	Demographics: Race (Whole Numbers)	Demographics: Percent Change in Race	Commercial S	pace I	Housing Permits	Employment Map	E

Demographics: Number of Residents by Race and Business District, 2010-2017

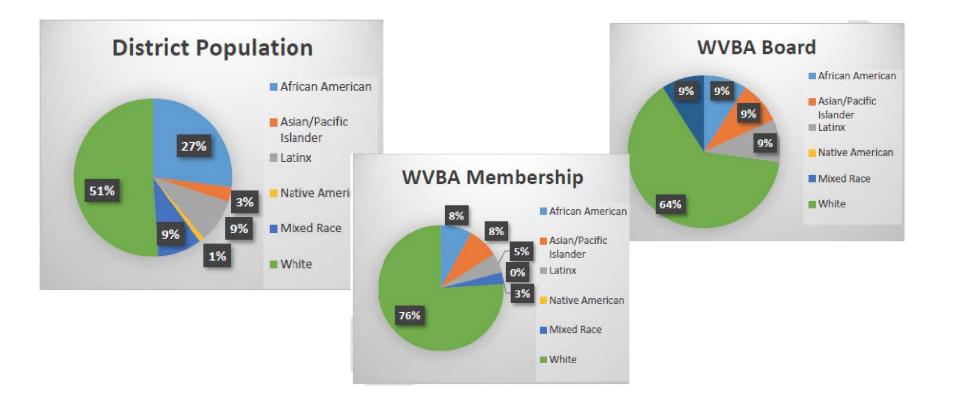


Median household income and per capita income are expressed in current (2017) dollars. CAGR is compound annual growth rate. Data sources: U.S. Census Bureau, Ce 1; Esri Business Analyst, Demographic and income comparison profile, Esri 2017 forecasts; City of Portland Bureau of Planning and Sustainability, 2017.

	Demographics		
Variable / Business District			Varial
Change in White Population	Business District	F	Change in

Helped City Council and Bureaus CONNECT with neighborhood businesses

- Data helps districts become more inclusive and welcoming
- Strategic focus increases economic impact



Helped City Council and Bureaus CONNECT with neighborhood businesses

 Coordinated Gateway Discovery Park GRAND OPENING TOUR with Commissioner Fritz



Helped City Council and Bureaus CONNECT with neighborhood businesses

- Helped BES and PBOT mitigate IMPACT on business districts
- Helped districts understand new Land Use Notifications
- Maintained 'Age Friendly Business' and 'Sustainability at Work' certifications
- Supported Neighborhood Economic Development including NPIs
- Supported ONI rebranding process



AGE FRIENDLY BUSINESS AWARDS

- Produced inaugural Age-Friendly Business Awards in partnership with Elders in Action
- <u>Age-Smart Employer Award recognized employers with</u> policies and practices that benefit workers of all ages
- <u>Age-Friendly Business Award</u> celebrated businesses that serve people of all ages well
- Honored 11 neighborhood businesses with Awards at City Hall Ceremony (10/31)





AGE FRIENDLY BUSINESS AWARDS

Proclaimed 'Age-Friendly Business Day' (10/31/18)







My People's Market

- Helped connect business owners of color to business districts
- Promoted first-ever My People's Market pop-up in Lloyd







2018

Venture Portland Board Members contributed **1,255** HOURS equal to .61 FTE or 24 hours/week.



INVESTING IN INNOVATIVE Solutions to grow business and connect neighborhoods



CATALYTIC INVESTMENT INITIATIVE

Catalytic effort addresses disparity, gentrification and displacement among targeted East and North Portland business districts.

Goals/Results

- 10-20% Increase in Members
 - 26% INCREASE NEW members
- 10-20% Increase in Volunteers
 - 72% INCREASE NEW board members
- 10-20% Increase in Revenue
 - 10% INCREASE (generated \$145,000)



CATALYTIC INVESTMENT INITIATIVE

Results:

- 24 NEW or EXPANDED Revenue-Generating EVENTS drew 30,000+ attendees
- 62 Positive Earned MEDIA STORIES (including features on KGW and KATU)
- 8 EXPANDED Websites
- \$100+ Million Public Infrastructure Investment



INNOVATIVE PROGRAM DESIGN

Professional Staffing

• Business District Organizer (12 hours/week)

Catalytic Grant Funds

Reduced Match Enables District Creativity

District-specific Technical Assistance



82nd Avenue of Roses

- REVITALIZED 82nd Avenue of Roses Parade
- REVITALIZED Website/Social Media Updated content including 'Meet Your Neighbor' business profiles







82nd Avenue of Roses

Around the World in 82 Dishes

- EXPANDED 'Around the World in 82 Dishes' (10 days, October 2018)
- Generated 700 purchases and \$5,000 in new revenue (123% increase)







\$5 SPECIALS

WIN PRIZES

OCTOBER 12-21

FOSTER AREa

- LAUNCHED partnership with PBOT supporting new #FosterFaves, Foster Frights, Foster Forward and Winterfest campaigns and events
- EXPANDED Tasting Tour generated \$10,000 in business sales (165% increase)
- EXPANDED Map

HALLOS Cactivities occur on Octor Activities occur on Octor Cactivities occur occur occur occur occur Cactivities occur occur occur occur occur occur occur occur Cactivities occur occ	R ROAD
FoPo Tavern Hut Vintage* Starday Tavern The Trap Thunderbird	McCollum Auto Mercado* Off the Griddle Pieper Cafe* Red Castle Games* * artigues cecur on date softer (hen 10/3)
Discounted Halloween transportation by: PBOT SAFE RIDE HOME	Get the full list of events at:

	Facter Rd)
PORTLAND MERCADE	I (7238 SE FOSCE: Mindee (Family Friendly) 55 Special: Mole Bawi 55 Special: Mole Bawi (Shickendar.com)
Initial Friendly) mily Friendly) Special: Pambazo (chorizo, Special: Pambazo (chorizo, Special: Special: Special: Special: S	Solicitean/vegar/production mixtecapar.com Paola Zarate Insurance (Family Friendly 2-6pm) Answer a trivia question to earn a sticker famersagent.com/parate
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3-5 stickers - eligible to vim participating businesses. 6-8 stickers - eligible to win SIOC participating businesses. 9- stickers - eligible to win SIS - stickers - eligible to win SIS	

TRASTING

TOSTER



FOSTER AREa

- LAUNCHED Foster Forward Holiday Shopping Incentive with viral video
- LAUNCHED Foster Winterfest
 with family-friendly festivities
- EXPANDED Map







Gateway Area

Gateway Discovery Park: Home for Events

Cruising Gateway: All Wheels Welcome

 Bike/Electric Car/Scooter/Skateboard Demos & Cruise-In

Celebrating Gateway: International Winter Festival

 Highlighted diverse cultures and unique winter traditions





Gateway Area

- LAUNCHED Professional Photography for district businesses
- ADVOCATED for Infrastructure Investment with Prosper Portland / Gateway Leadership Council
- EXPANDED Gateway Clean-ups removed 550 pounds of trash from Halsey/Weidler Corridor





KAREN MONTEZ, OWNER "Your Gal Friday!"



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mobile: 503.313.1823 karen@kpm-business-services.com www.kpm-business-services.com





- LAUNCHED District Map
- LAUNCHED 'Deck the Paul' holiday fest and celebrated winning Restore Oregon's DeMuro Award for statue restoration
- EXPANDED 'Wooden Nickel' holiday shopping incentive and generated more than \$10,000 in retail sales





- EXPANDED 5th Annual Kenton Garage Sale with 109 sales (82% increase) and generated \$1,000 business revenue (32% increase)
- PURCHASED New Heaters to improve conditions for Kenton Women's Village Residents







- EXPANDED Midway Thriving: Connecting Business, Community and Nature at Powell Butte
- UPDATED Website to address digital divide (60% businesses still have NO online presence)
- SUPPORTED Festival of Nations celebration of district diversity







- EXPANDED Monthly Lunch and hosted Commissioners Vega Pederson, Fish and Fritz
- HOSTED Business Mixers to encourage networking



ST. JOHNS

District Banners

- Worked with local designer
- Installed 20 banners along N Lombard and lesser-known N Fessenden and Cathedral Park (additional 20 banners expected Spring 2019)
- Unveiled at St. Johns Bizarre
- Increased website traffic 30%
- Repurposed design for New Resident District Welcome Baskets



ST. JOHNS

- EXPANDED St. Johns Halloween with 51 businesses and 1,000 kids
- EXPANDED Night on the Town +1 and hosted Portland's first tree lighting
- LAUNCHED Business Mixers





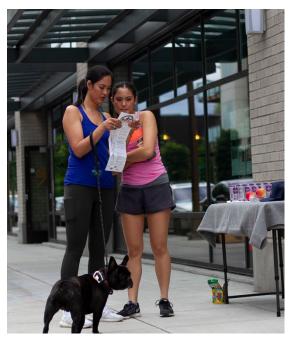


WILLIAMS DISTRICT

- EXPANDED Walk Williams monthly event July-October with 34 participating businesses
- LAUNCHED Halloween Event
- EXPANDED 9th Annual Shop Williams Late
- PRODUCED Map featuring 62 businesses and highlighting Historic Black Williams Project Markers







WILLIAMSGIWES

EXPANDED 2nd annual monthlong event Giving Event

- Partnered with Boise/Eliot School, Ethos, Friends of the Children, SEI and Vancouver Avenue 1st Baptist Church
- Funded:
 - 150 at-risk kids' holiday gifts and warm clothes
 - 40 holiday meals for housebound seniors
 - Church Food Pantry
 - Ongoing education and youth development programs



IT'S WORKING

Our continued PARTNERSHIP and RECOGNITION of the VALUE of Venture Portland and neighborhood business districts DRIVES Portland's ECONOMY.



2019-2020 INVESTMENT

Continue Venture Portland Funding including Catalytic Investment Initiative in East / North Portland

City Investment: \$555,000

Venture Portland Leverage: \$1,400,000 – almost 3-to-1 match



Venture Portland Means Business

The business of Portland is about more than business. It's about people, neighborhoods and culture. It's about finding the right space. Raising capital. Creating jobs. And being flexible. It's about passion. And dedication. And starting something because you believe your idea is THE IDEA.

It's about a vision for our city. One that business owners, residents and government officials share. A vision that celebrates the individualism and distinct flavor that makes Portland Portland. The knowledge that our diverse neighborhoods and unique views make up the very fabric that binds our city together.

The business of Portland is about a lot more than just business. It's about growing business and connecting neighborhoods to make more out of the neighborhood business districts we call home.

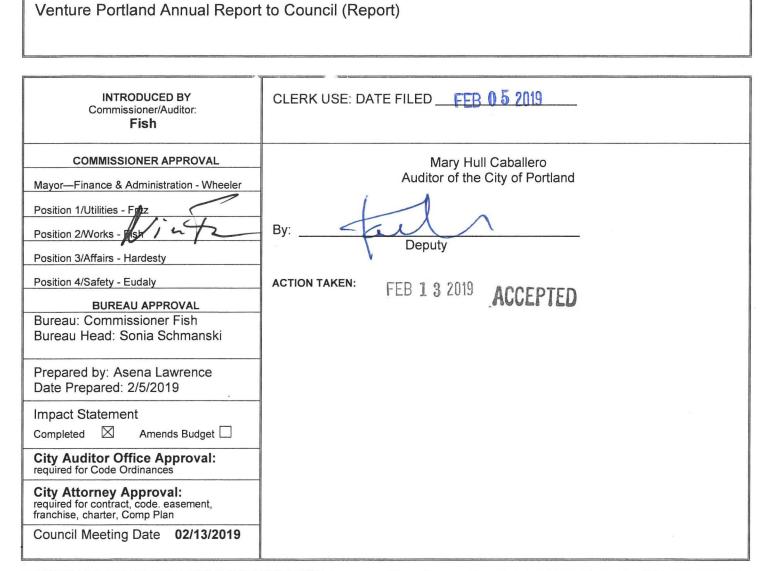


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Agenda No. REPORT Title



AGENDA	FOUR-FIFTHS AGENDA	COMMISSIONERS VOTED		
TIME CERTAIN X Start time: 9:45am			YEAS	NAYS
Total amount of time needed: <u>30 minutes</u>	1. Fritz	1. Fritz	\checkmark	
(for presentation, testimony and discussion)	2. Fish	2. Fish	\checkmark	
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