## Portland's Tourism Improvement District

## What is a TID: A source of stable funding



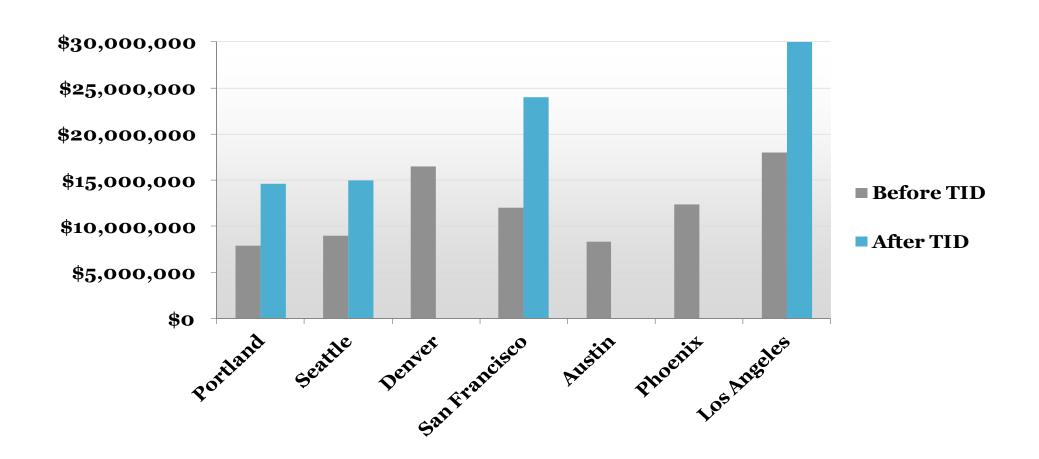
#### **A Tourism Improvement District**

is a stable source of funding for Destination Marketing Organizations to support sales, marketing and promotion efforts, with the ultimate goal of increasing occupancy and room rates for lodging businesses.

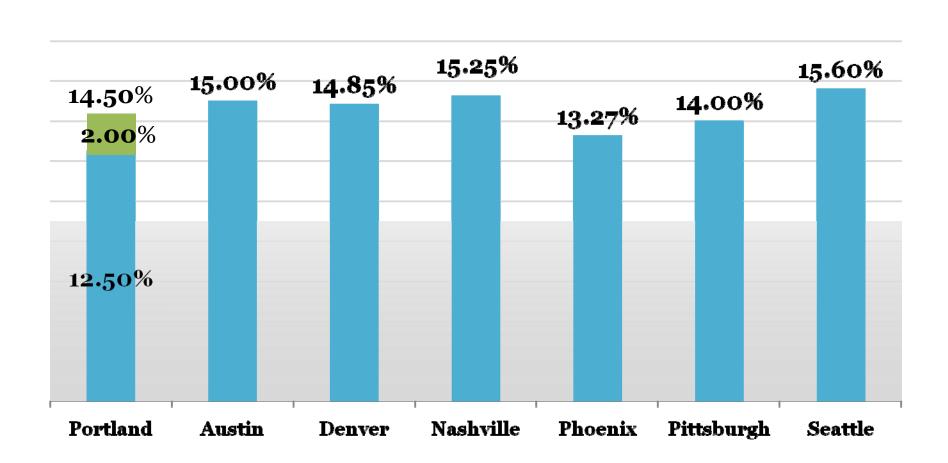
The TID will be governed by a Board or a subcommittee in partnership with the Travel Portland Board of Directors.

## How we stack up:

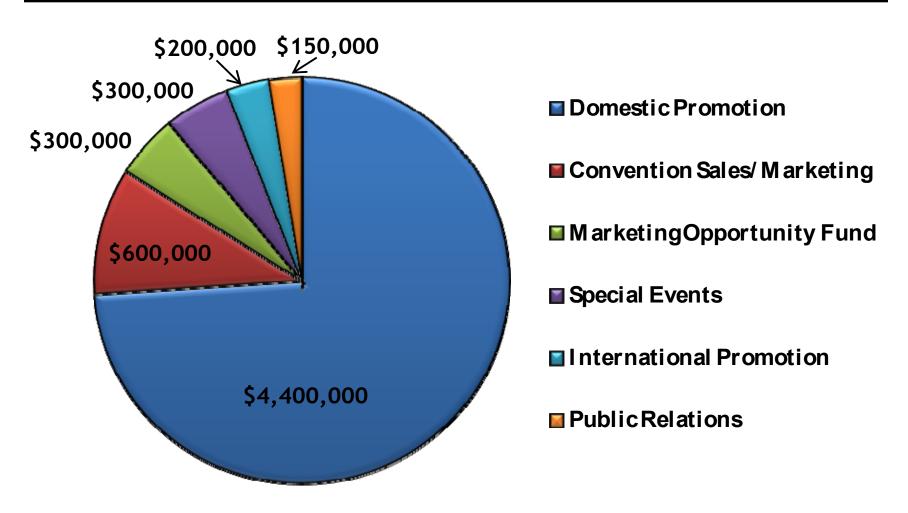
Destination comparison budgets before and after TID funding



## How we stack up: total lodging fees and assessments



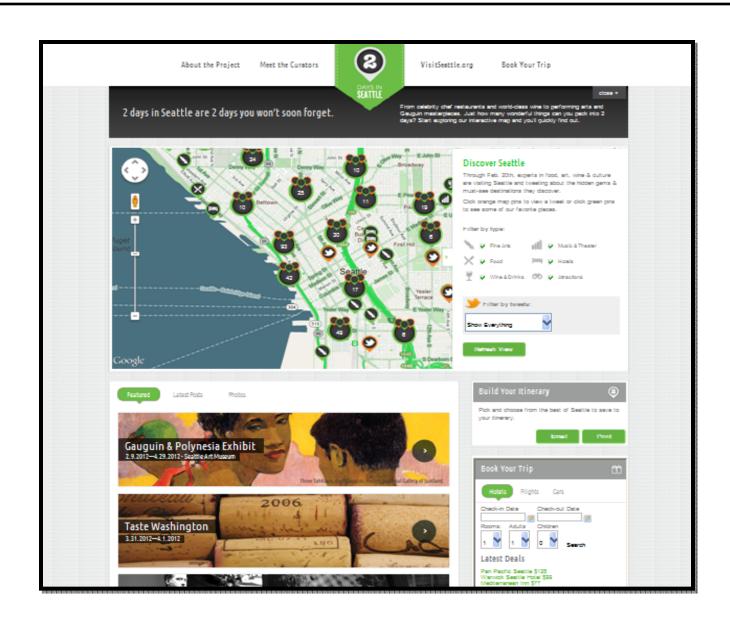
### Conceptual Budget\*



\*TID subcommittee controlled

### TID Program:

#### Seattle





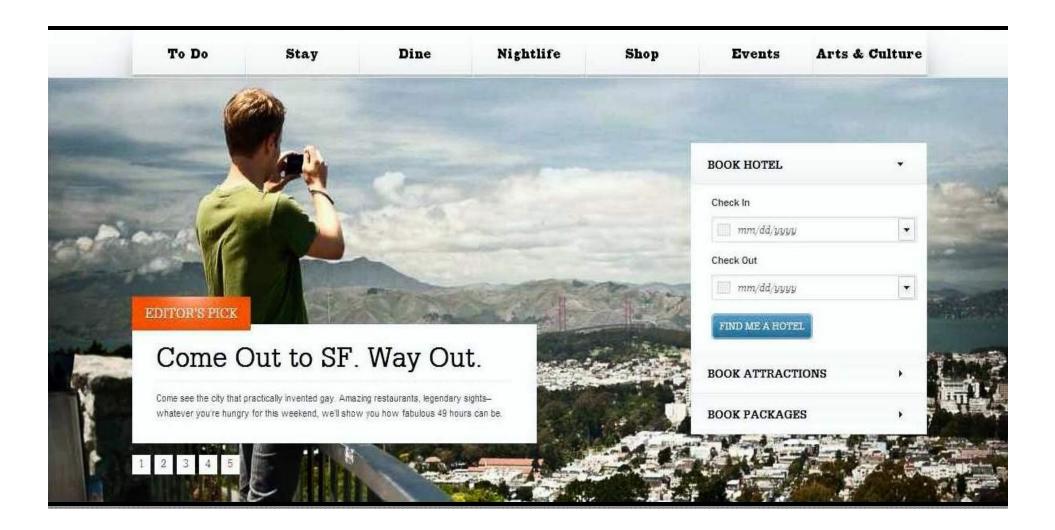


San Diego Crew Classic 10:1ROI



convis 24:1ROI

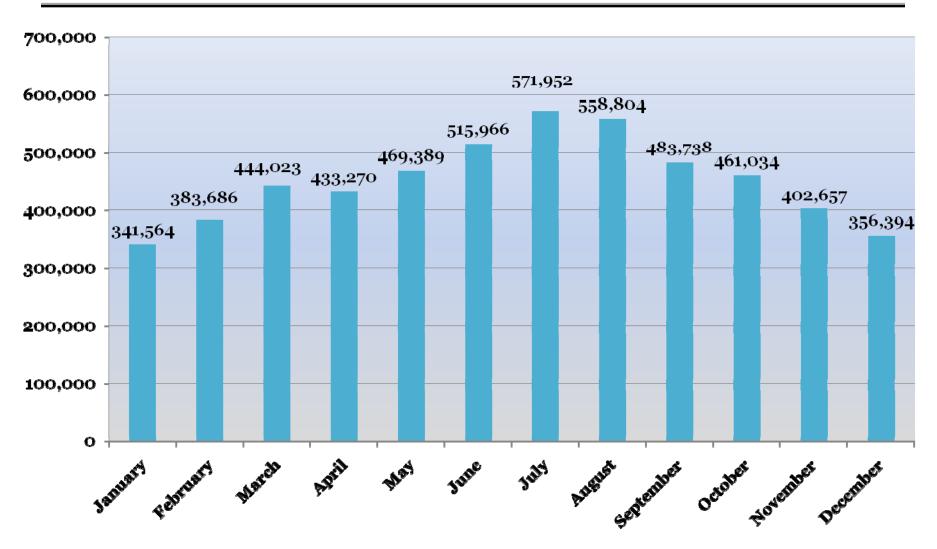
#### San Francisco Travel



# Los Angeles Convention and Visitors Bureau



#### **Need Period Focus**



**Source: Smith Travel Research** 

## Draft Tourism Improvement District Ordinance

- Modeled on the City's Business Improvement District Ordinance
- 2% fee per rental room
  - \* Same exclusions as TLT (airline crew, etc.)
  - Hotels with 50+ rooms
  - **\*** City of Portland boundaries
  - **\*** Invoiced with TLT invoice
- Tourism Improvement District Ordinance to enhance existing city commitment of 1% of TLT for marketing to overnight visitors (not a substitution of current funds)
- Governed by hoteliers/hospitality leaders representing each geographic location
- Ordinance reviewed every 5 years

### **Process for Approval**

- Draft ordinance created by City of Portland Office of the City Attorney and Revenue Bureau
- Hotel owner/general manager meetings held
- Report on feedback to City Council members
- First reading of ordinance at City Council date TBD
- TID Revenue Board subcommittee of Travel Portland Board
- City Council approval June 2012
- Fee collection begins October 1, 2012

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