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Ventureportland

Growing Business. Connecting Neighborhoods.

NW INDUSTRIAL SE PORTLAND INTERNATIONAL HOLLYWOOD PER SESSION ALBERTA OF THE BROADWAY ALBERTA OF THE B

Matthew Mičetić,

President, Venture Portland



42nd Avenue



82nd Avenue







Alberta



Beaumont



UnionBank

Hardware



Belmont Area









Central Eastside





Columbia Corridor





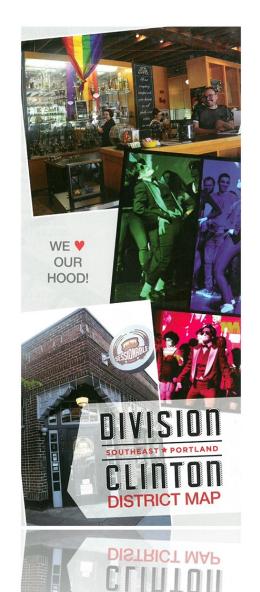


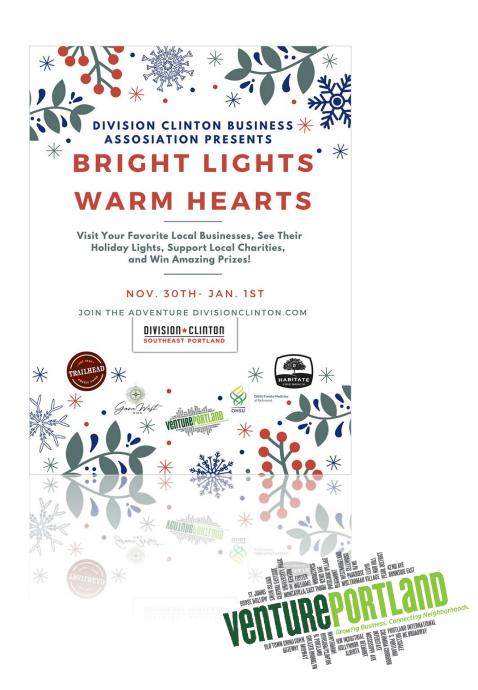
Cully Blvd





Division/Clinton





Foster Area





Gateway Area



Greater Brooklyn





Greater Brooklyn Business Association

Greater Brooklyn Business Association



Hawthorne Blvd





Hillsdale



SUNDAY JULY 21 §



Additional Sponsorship By:





Additional Sponsorship By:





Historic Mississippi Ave



EAT, DRINK & SHOP at your favorite Mississippi Ave. business and 10% of proceeds will benefit Self Enhancement, Inc.'s youth and families.

Altura Made Here PDX ReBuilding Center
Another Read Through Miss Delta Ruby Jewel Ice Cream
Bar Bar Mississippi Chiropractic Salty's Pet Supply
Beacon Sound Mississippi Pizza She Bop
Black Wagon Mississippi Studios Sidecar 11
Bloodbuzz Moloko Sloan Boutique
Blue Star Donuts - Neil Kelly Company Sock Dreams
Breadbox New Vintage Beauty Lounge Spin Laundry Lounge
Cherry Sprout North Portland Bike Works Stormbreaker Brewing
Control Voltage NuMiss Sunlan Lighting
Crow Bar Olympia Oyster Bar The 1905
Ecliptic Brewing Optik PDX The Fresh Pot
Flex & Flow Yoga Orange The Herb Shoppe
Flutter Paxton Gate The Meadow
Grand Central Bakery PDXchange The Rambler
Gravy Pistils Nursery Townshend's Teahouse
Gumbo Gifts & Gallery Por Qué No Taqueria Trailhead Credit Union
Indent Magazines Prost Uchu Sushi & Fried Chicken
Interurban Psychic Bar Victoria Bar
Laughing Planet Q Center Worn Path
Little Big Burger Quaintrelle Zahara

Join SEI for mission moments and student performances 5-6:30pm at The 1905, 830 N. Shaver St. w

?\$ #givingtuesdaySEI www.selfenhancement.org

Join SEI for mission moments and student performances envingruesdaySEI 5-6:30pm at The 1905, 830 M. Shaver St. www.selfenhancement.org

Laughing Planet Little Big Burger Lovely's Fifty-Fifty

Q Center Quaintrelle Radar Resta

Wom Patt Zahara



Hollywood





Jade District







Kenton







Lents







Lloyd







Midway





Montavilla/East Tabor



Multnomah Village







Northwest District







NE Broadway





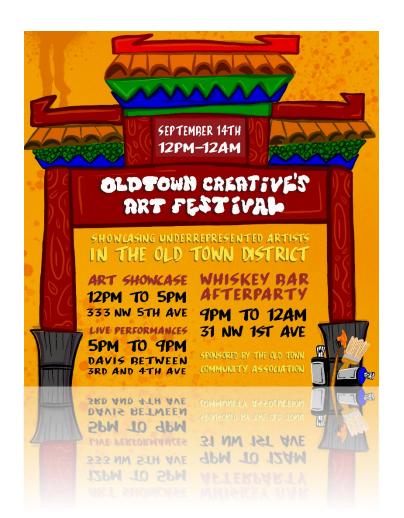
Northwest Industrial







Old Town/Chinatown





Parkrose

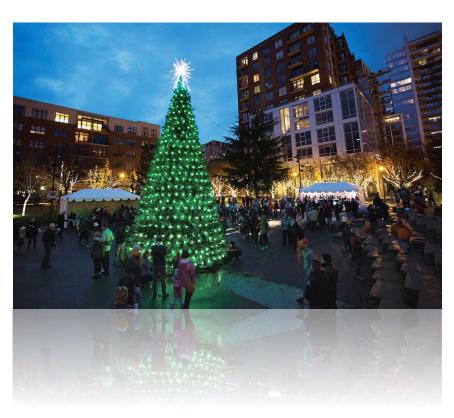






Pearl District







Rosewood



Sellwood



Soul District

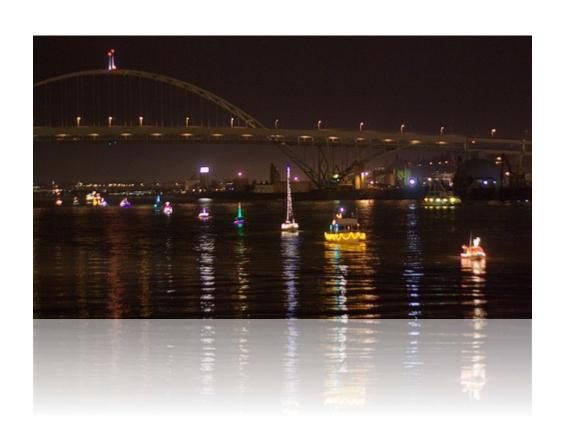






South Portland







St. Johns





Stadium District



Stadium District Business Group

Create a WIX sit



Stop and Shop • Eat and Drink • Stay and Play - in historic Goose Hollow

Stop and Shop . Eat and Drink . Stay and Play - in historic Goose Hollow



Williams District



Woodstock



Past/forward: A Decade of Growth





Brad James, Interim Executive Director, Venture Portland



THANK YOU HEATHER HOELL

- Increased business district membership 154%
- Increased business district revenue 642%
- Increased business district staffing 175%
- Invested \$820,000 in business districts for 294 projects leveraging \$3 million





INVESTING IN STRATEGIC GROWTH OF NEIGHBORHOOD BUSINESS DISTRICTS



The City of PORTLAND has

50 neighborhood business districts.

Together these districts contain 23,600 BUSINESSES and provide 308,000 JOBS.



EXPANDED Access to Training

46 CAPACITY BUILDING TRAININGS and EVENTS (39% increase).



Venture Portland addressed 649 DISTRICT SPECIFIC REQUESTS for individualized assistance from business districts city wide (9% increase)

2019

3,560 hours of TRAINING and TECHNICAL ASSISTANCE to business district leaders. (34% increase)



EXPANDED Access to Grants

AWARDED \$85,200 to fund 26
Projects in Districts LEVERAGING
\$230,199 a nearly 3-to-1
match.



Making Cash registers ring

80+ district events and promotions in 2019 brought

1 Million+

customers to locally owned businesses front door



Helped City Council and Bureaus CONNECT with neighborhood businesses

 Coordinated Foster Streetscape RIBBON CUTTING with Commissioner Eudaly



Helped City Council and Bureaus CONNECT with neighborhood businesses

 Joined Mayor Wheeler's ANTI-HATE and SHOP LOCAL Press Events



Helped City Council and Bureaus CONNECT with neighborhood businesses

- Helped BES and PBOT mitigate IMPACT on business districts
- Helped districts understand new Land Use Notifications
- Maintained 'Age Friendly Business' and 'Sustainability at Work' certifications
- Supported Neighborhood Economic Development including NPIs



 Facilitated City Council testimony for Central Eastside, Foster, Hawthorne, NW Industrial, Multnomah Village and Stadium District







2019

Venture Portland Board Members contributed **926** HOURS equal to .46 FTE or 18.5 hrs/wk.



INVESTING IN INNOVATIVE SOLUTIONS TO GROW BUSINESS and connect Neighborhoods



COMMISSIONER FISH: A CHAMPION FOR SMALL BUSINESSES



- Established the Catalytic Investment Initiative
- Created the inaugural Age-Friendly Business Awards
- Launched the All-User Restroom Challenge
- Promoted shopping local during the holiday season
- Changed City bureau severe weather messaging

Catalytic investment initiative

Catalytic effort addresses disparity, gentrification and displacement among targeted East and North Portland business districts.

Goals/Results

- 10-20% Increase in Members
 - 27% INCREASE NEW members
- 10-20% Increase in Volunteers
 - 64% INCREASE NEW board members
- 10-20% Increase in Revenue
 - 17% INCREASE (generated \$158,000)



CATALYTIC INVESTMENT INITIATIVE

Results:

- 30,000+ attendees at REVENUE GENERATING events
- 17 District CLEAN-UPS
- 65 Positive Earned MEDIA STORIES (including features on KOIN and KATU)
- 74 NEW or STRENGTHENED Benefits



Innovative Program Design

Professional Staffing

Business District Organizer (12 hours/week)

Catalytic Grant Funds

Reduced Match Enables District Creativity

District-specific Technical Assistance



82nd Avenue of Roses

Economic Impact

 Expanded 'Around the World in 82 Dishes' generated nearly 800 purchases over 2 weeks (20% increase)





82nd Avenue of Roses

Community Engagement

 Translated '82 Dishes' passport into 3 languages; partnered with Jade District

Set Diversity Benchmarks (30% members are POC)





FOSTER AREa

Economic Impact

- Expanded 'Tasting Tour' –
 generated \$8,000+ in business
 revenue (20% increase)
- Increased social media presence to promote businesses





FOSTER AREa

Community Engagement

- Expanded Foster
 Winterfest with familyfriendly festivities
- Expanded district map







Gateway Area

Economic Impact

- Expanded 'Cruising Gateway' event 300 attendees (20% increase)
- Expanded 'Gateway Winter Festival' 250 attendees (25% increase), 88% increase in business participation





Gateway Area

Community Engagement

- Partnered with PBOT on Halsey/Weidler Streetscape Project
- New website connects community to district news, businesses and resources



MIDWay

Economic Impact

- 'Midway Thriving' event connected businesses with community partners
- New Midway branding modernized district and prepared district for first-time map launch in 2020





MIDWay

Community Engagement

- Participation and representation of businesses on Outer Division Safety Project
- Partnership with Division Midway Alliance NPI on business support, events and advocacy





Kenton

Economic Impact

- Kenton Garage Sale and 'Wooden Nickel' events increased business revenue 39%
- Holiday events generated 300 sales

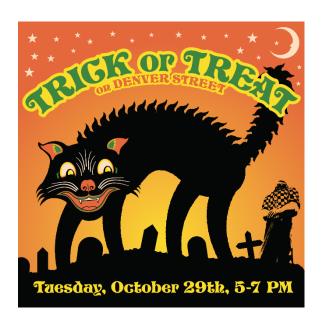




Kenton

Community Engagement

- 1,200 kids and adults participated in 'Trick or Treat on Denver'
- 'Deck the Paul' brought 450 residents together to celebrate at iconic Paul Bunyan statue







ST. JOHNS

Economic Impact

- 'St. Johns Bites' generated \$15,000+ over 10 days for businesses
- 'Night on the Town +1' brought 1,000+ attendees to shop and dine in the district





ST. JOHNS

Community Engagement

- Expanded Halloween Walk provided safe, fun trick-or-treating for 1,100+ residents (20% increase)
- Partnered with Cathedral Park Jazz Festival to host fundraiser to support district improvements



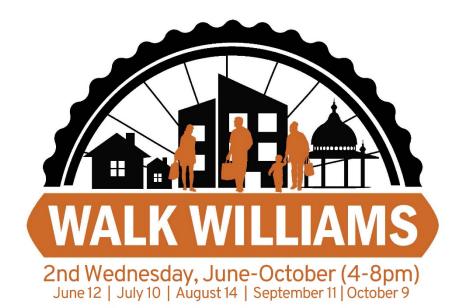


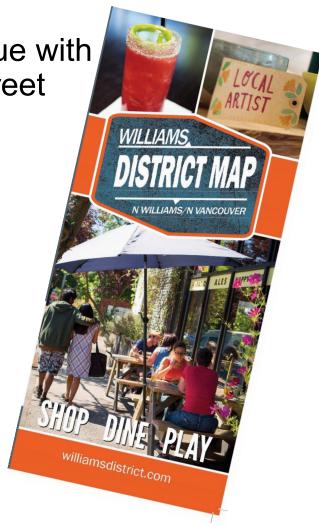
WILLIAMS DISTRICT

Economic Impact

 Generated \$5,900+ in business revenue with charitable promotion in response to street closure

 'Walk Williams' promotion supported businesses through ongoing district construction



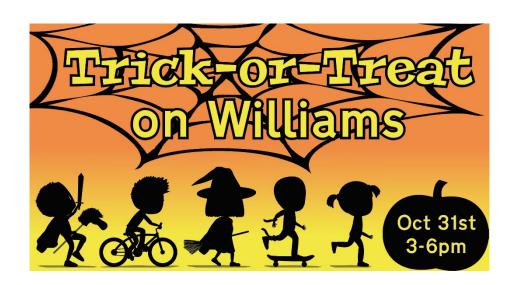


WILLIAMS DISTRICT

Community Engagement

- First time Halloween event provided safe, fun event for 1,600+ neighborhood residents
- 'Williams Gives' promotion raised \$2,500+ for local residents in need
- Engaged with developers, PBOT, Trimet to provide construction updates to businesses

#WILLIAMSGI ** ES





AN ADAPTABLE MODEL

Using the Catalytic Investment Initiative as a model, Venture Portland has expanded staffing in 5 districts (Beaumont, Belmont Area, Division/Clinton, Lloyd and NE Broadway).

With Venture Portland's support, these districts:

- INCREASED membership 60%
- INCREASED volunteer hours 20%
- INCREASED revenue 7%

INNOVATIVE SOLUTIONS TO CITY WIDE CHALLENGES

INNOVATIVE SOLUTIONS TO CITY WIDE CHALLENGES

Homelessness

- Central Eastside launched first ESD in Portland in 18 years to provide cleaning, safety, streetscape improvement and workforce development
- Foster Area secured permanent board seat for Laurelwood Center shelter to support community engagement

Innovative solutions to city wide challenges

Safety

- Kenton partnered with PPB to host training for businesses on effectively dealing with people in mental health crisis
- Division/Clinton developed Block Captain program to keep sidewalks clear during severe weather



Innovative solutions to city wide challenges

Livability

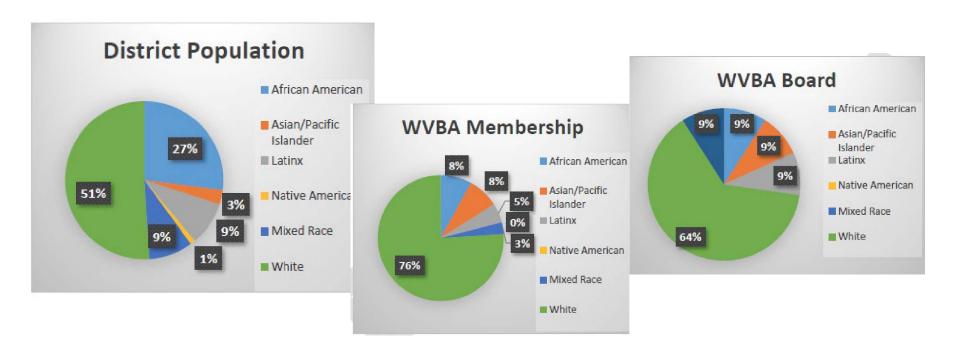
- Kenton collected 8
 truckloads of trash at post
 July 4 park cleanup
- St. Johns serve as stewards for public plaza - schedule community events, ensure proper permitting, host monthly clean-ups, coordinate rapid-response crime watch with nearby businesses



INNOVATIVE SOLUTIONS TO CITY WIDE CHALLENGES

Equity

Venture Portland works with 12 districts to develop
 Diversity Strategies that help them understand the
 demographic makeup of their districts and set goals for
 becoming more inclusive



IT'S WORKING

Our continued PARTNERSHIP and RECOGNITION of the VALUE of Venture Portland and neighborhood business districts DRIVES Portland's ECONOMY.





ventureportland.org







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Agenda No. REPORT Title

Venture Portland Annu	al Report to Council	Report)
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INTRODUCED BY Commissioner/Auditor: Wheeler	CLERK USE: DATE FILED JAN 21 2020	8
Mayor—Finance & Administration - Wheeler Position 1/Utilities - Fritz Position 2/Works - Vacant	Mary Hull Caballero Auditor of the City of Portland By:	
Position 3/Affairs - Hardesty Position 4/Safety - Eudaly	Deputy ACTION TAKEN:	
BUREAU APPROVAL Bureau: Mayor Wheeler Bureau Head: Kristin Dennis	ACTION TAKEN.	
Prepared by: Jamie Dunphy Date Prepared:01/15/2020		*
Impact Statement Completed ☐ Amends Budget ☐		
City Auditor Office Approval: required for Code Ordinances		
City Attorney Approval: required for contract, code. easement, franchise, charter, Comp Plan		
Council Meeting Date 1/29/2020		

1	AGENDA
	TIME CERTAIN ⊠ Start time: 9:45 AM
	Total amount of time needed: 60 (for presentation, testimony and discussion)
	<u>CONSENT</u> □
	REGULAR

FOUR-FIFTHS AGENDA	COMMISSIONERS VOTED AS FOLLOWS:		
		YEAS	NAYS
1. Fritz	1. Fritz	/	
2. Vacant	2. Vacant		
3. Hardesty	3. Hardesty	\checkmark	
4. Eudaly	4. Eudaly	/	
Wheeler	Wheeler		